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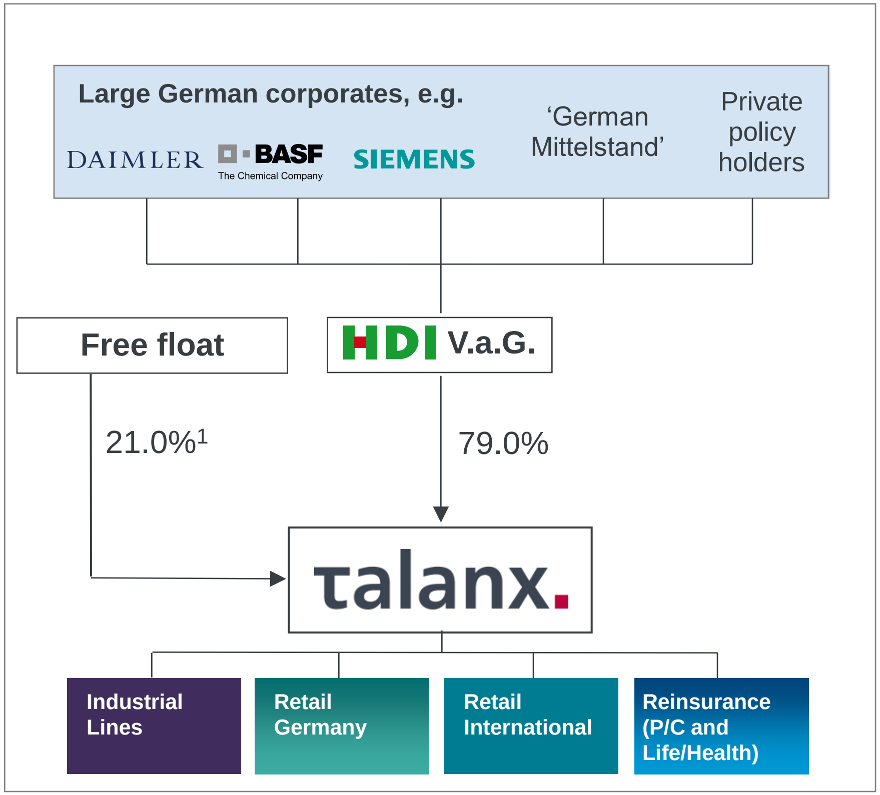
Insurance. Investments.

Berenberg Goldman Sachs German Corporate Conference

Dr. Immo Querner, CFO
Munich, 19 September 2016

Founded as a lead insurer by German corporates

Group structure



[1] Including employee shares and stake of Meiji Yasuda (below 5%)

History

1903	Foundation as 'Haftpflichtverband der deutschen Eisen- und Stahlindustrie' in Frankfurt
1919	Relocation to Hannover
1953	Companies of all industry sectors are able to contract insurance with HDI V.a.G.
1966	Foundation of Hannover Rück-versicherungs AG
1991	Diversification into life insurance
1994	IPO of Hannover Rückversicherung AG
1998	Renaming of HDI Beteiligungs AG to Talanx AG
2001	Start transfer of business from HDI V.a.G. to individual Talanx subsidiaries
2006	Acquisition of Gerling insurance group by Talanx AG
2012	IPO of Talanx AG
2014	Listing at Warsaw Stock Exchange

Strong roots: originally founded by German corporate clients; HDI V.a.G still key shareholder

Four divisions with a strong portfolio of brands

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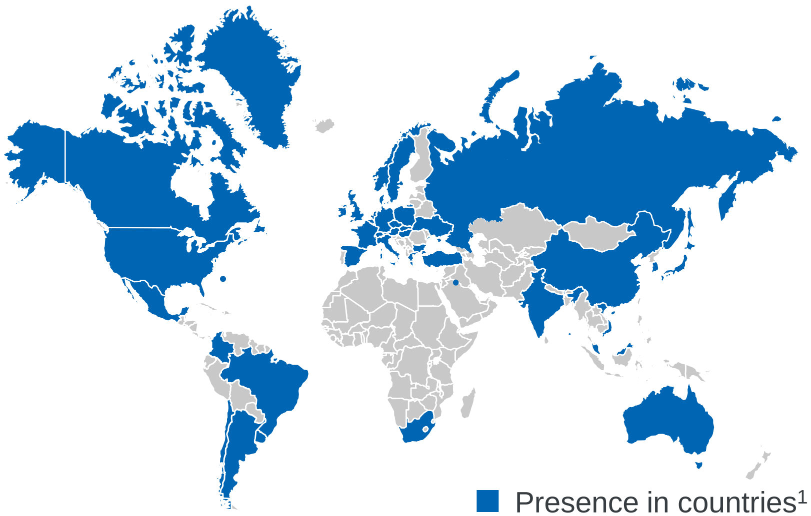
Industrial Lines	Retail Germany	Retail International	Reinsurance (P/C and Life/Health)	Corporate Operations
HDI	HDI	HDI	hannover re	talanx. Asset Management
	TARGO VERSICHERUNG Schutz und Vorsorge	warta.	e+s rück	talanx. Service
	PB Versicherungen Partner der Postbank	Europa ubezpieczenia		talanx. Systeme
	neue leben Versicherungen	Posta Biztosító		talanx. Reinsurance
		CiV Life		talanx. Reinsurance Broker

Integrated international insurance group following a multi-brand approach

International footprint and focussed growth strategy

International presence



- Total GWP: €31.8bn (2015)
- 2015 GWP: 49% in Primary Insurance (2014: 53%), 51% in Reinsurance (2014: 47%)
- Group wide presence in >150 countries
- ~21,900 employees in 2015

International strategy by divisions

Industrial Lines	▪ Local presence by own risk carriers, branches and partners create efficient network in >130 countries ▪ Key target growth regions: Latin America, Southeast Asia/India, Arabian Peninsula
Retail International	▪ Target regions: CEE (incl. Turkey) and Latin America ▪ # 2 insurer in Poland[2] # 5 motor insurer in Brazil[2] # 2 motor insurer in Chile[2] # 9 motor insurer in Mexico[2]
Reinsurance	▪ Global presence focussing on Western Europe, North- and South America as well as Asia ▪ ~5.000 customers in >150 countries

[1] By branches, agencies, risk carriers, representative offices
[2] Source: local regulatory authorities, Talanx AG

Global network in Industrial Lines and Reinsurance – leading position in retail target markets

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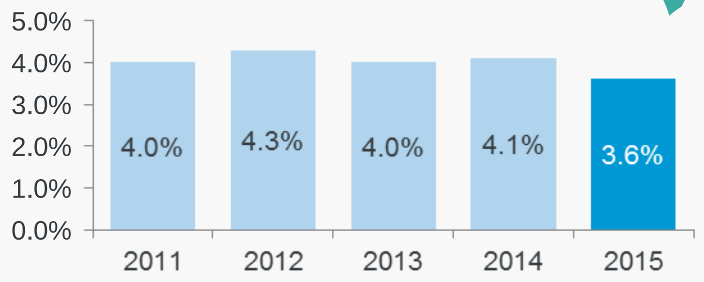
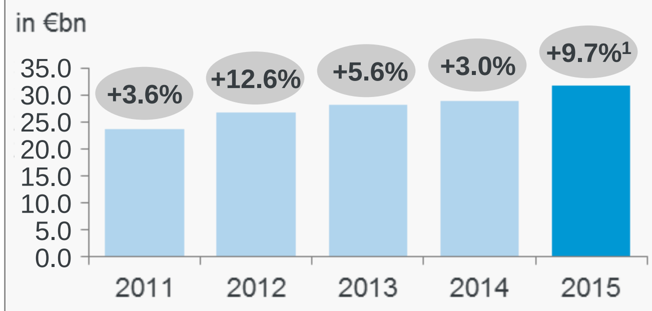
FY2015 – Target achievement

Return on Investment



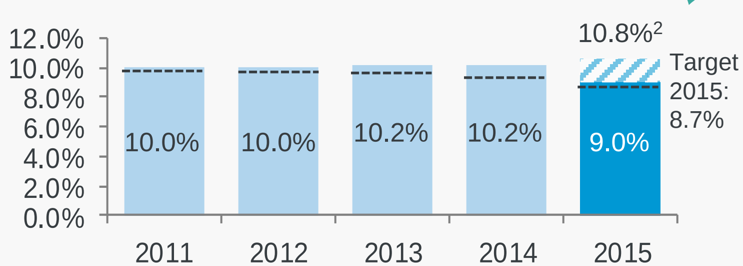
2015 Outlook RoI >3.0%

GWP growth



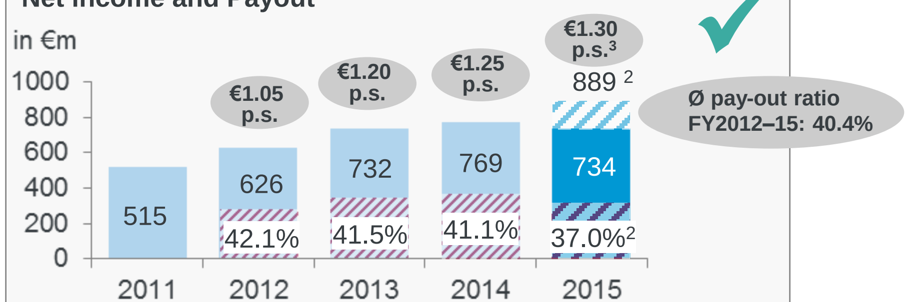
2015 Outlook GWP growth +1-3%

Return on Equity



2015 Outlook RoE 7-8%

Net income and Payout



2015 Outlook Net income €600-650m[4]; pay-out ratio 35-45%

Dividend pay-out ratio
Adjustment for goodwill impairment in German Life (€155m/Q2 2015)

Note: Figures restated on the base of IAS8
[1] Currency-adjusted: 4.8%
[2] After adjustment for goodwill impairment in German Life business of €155m reported in Q2 2015
[3] Approved by AGM on 11 May 2016
[4] 2015 Outlook for Group net income was adjusted from „at least €700m“ to „€600-650m“ following the goodwill impairment reported in Q2 2015

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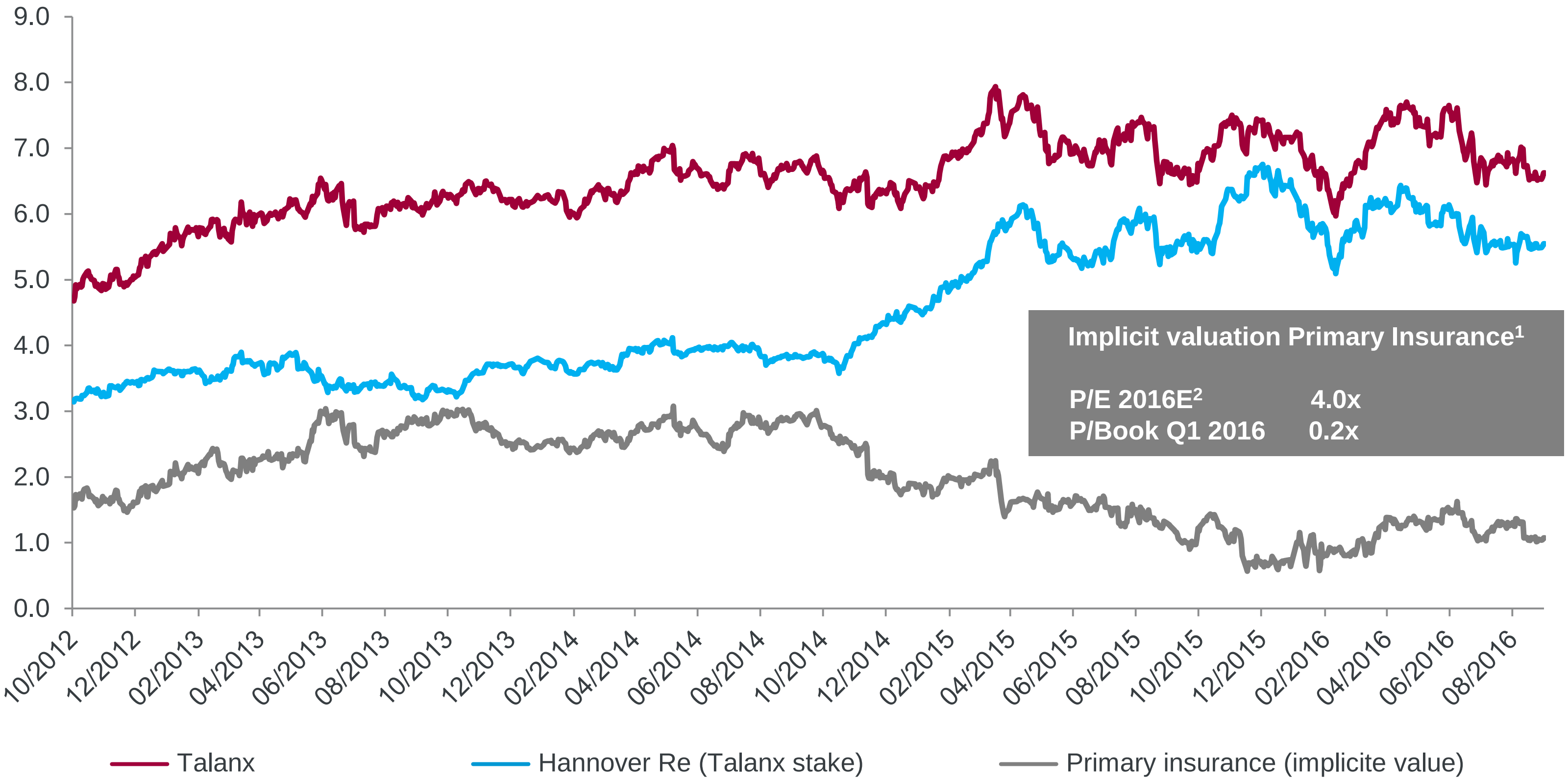
Valuation – A special look at Primary Insurance

Market Cap (in €bn since Talanx IPO)



[1] In this analysis, Primary insurance also contains Corporate Operations and Consolidation

[2] 2016 earnings estimates based on the latest 2016 sell-side consensus collected by Talanx and by Hannover Re. Talanx's stake in Hannover Re is 50.2%.

Strikingly low implicit valuation of Primary Insurance

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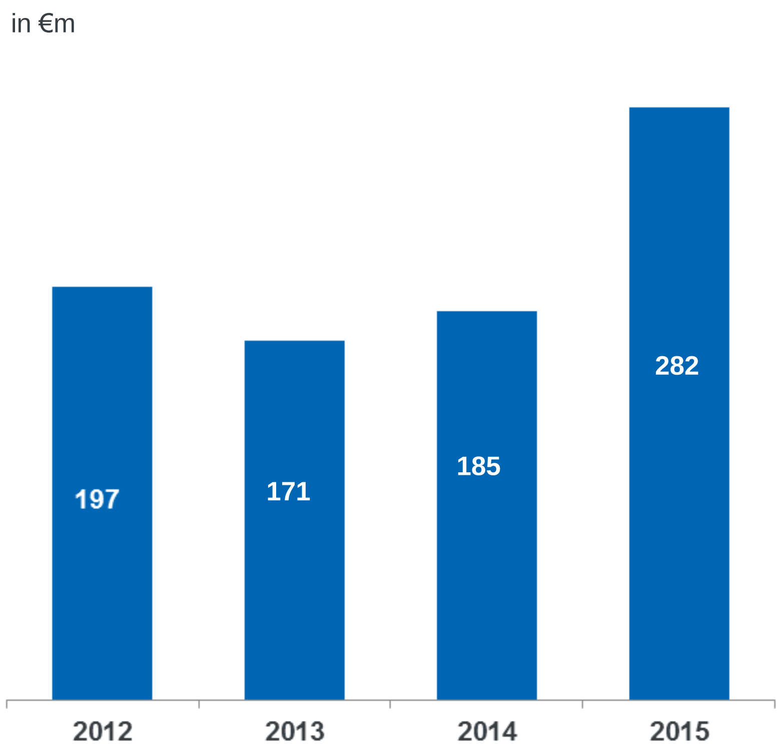
Valuation – Earnings contribution from Primary Insurance

Net income Primary Insurance[1]



Comments

- Underlying profit contribution of Primary Insurance robust and recently improved
- „Balanced Book“ initiative focussing on underwriting results in Property, Marine and Fleet in Industrial Lines
- KuRS programme in Retail Germany adresses profitability
- Full goodwill impairment in German Life

[1] Incl. Corporate Operations and Consolidation; adjusted for balance-sheet related charges in Retail Germany (in particular, the €155m full goodwill impairment in FY2015 and further impairments of intangible assets in 2014) and for gains from the sale of Swiss Life shares

Robust and recently improved underlying results from Primary Insurance

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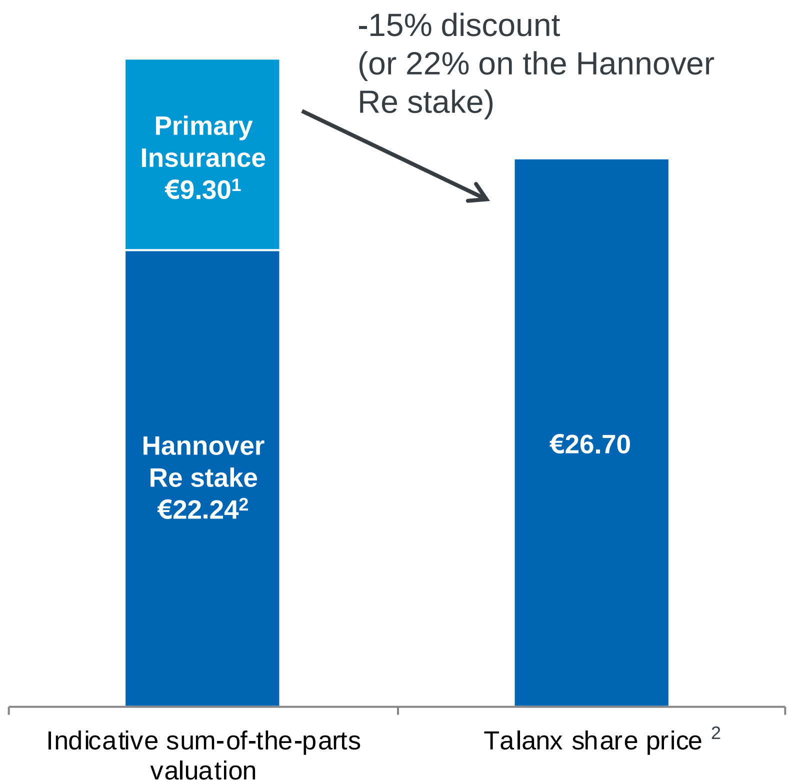
Valuation – Could it really be explained by a holding discount?



Measures to secure and to boost value in the Group

- Disciplined ressource-management: Generally no cash transfer into ailing Primary Insurance units
- Restrictive use of profit (and loss) sharing agreements in German Life
- Definition of standalone business-specific RoE targets by division that also drive remuneration
- Disposal of non-core activities (e.g. Bulgaria, Luxemburg, Ukraine, Liechtenstein, non-core German assets)
- Diversification benefits reflected in our internal model

[1] Applying an average sector P/E of 9 on an assumed Primary Insurance net profit of €260m, according to 2016 earnings estimates based on the sell-side consensus by Talanx and by Hannover Re (August 2016). Talanx' stake in Hannover Re is 50.2%

[2] Xetra closing on 6 September 2016

Rigorous focus on value creation in the Group

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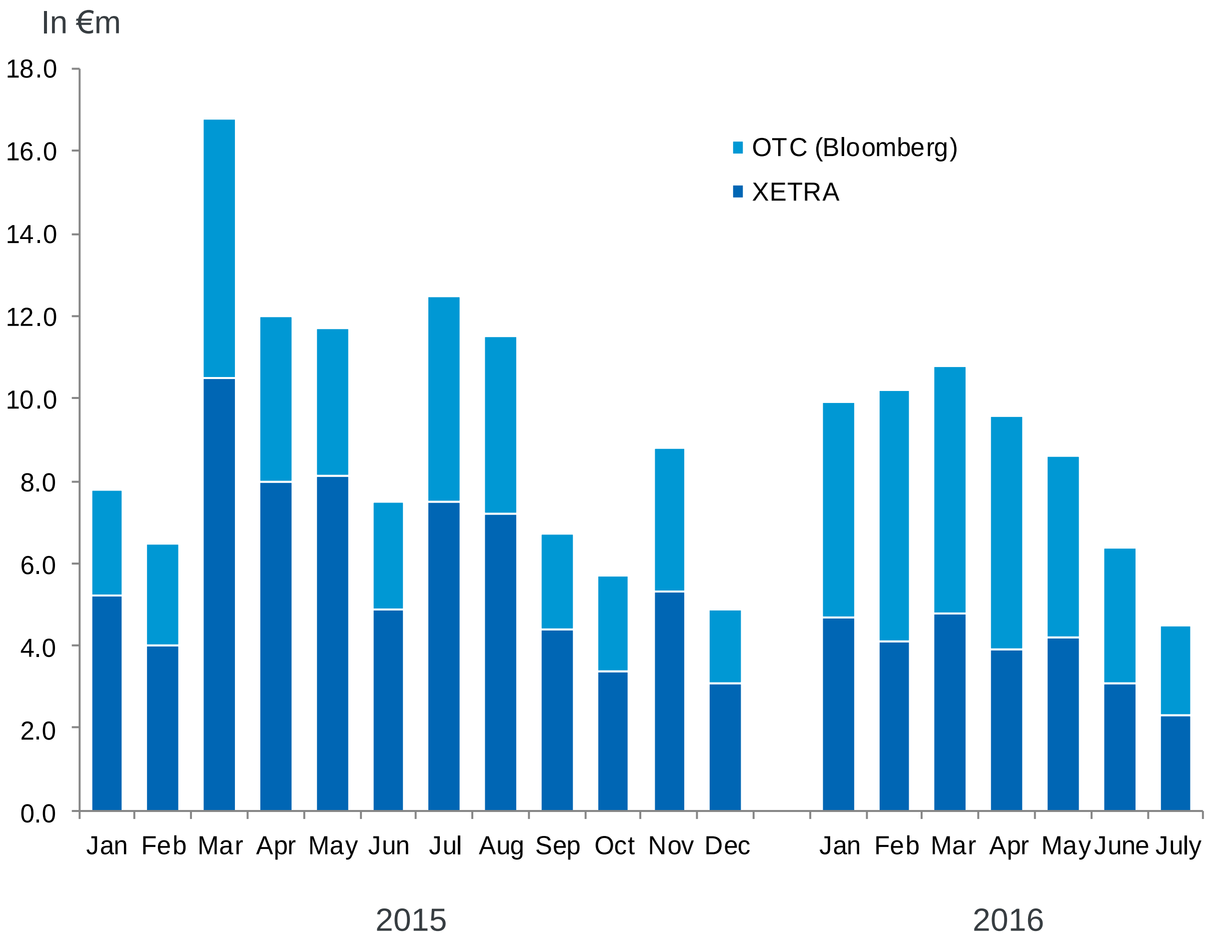
Average daily liquidity in the Talanx share



Source: Deutsche Börse, Bloomberg, own calculations

Comments

- In 2015, the Talanx share had an average daily trading volume of slightly below €10m – of which roughly €6m per day via Xetra
- In 2015, Talanx's free-float market cap stood at an average ~0.8% of the overall MDAX market cap
- Its respective share of traded volumes was higher at ~1.0%
- Following the 2015 increase in free-float to 21.0% given the placement of Meiji Yasuda shares, Talanx's position in the MDAX is well-founded (in April 2016: #34 in market cap and #42 in turnover)

Key achievements 2015
Industrial Lines: „Balanced Book" – Status update

Property portfolio under review				
Total Portfolio in GWP	€1,370m			
Share of premium under review 2015	€300m			
Corresponding written capacity under review	€117bn			
	Premium	**%**	**Capacity**	**%**
thereof already finally negotiated	€303.7m	101.2% (of total)	€117.7bn	100.6% (of total)
- premium and capacity reduction due to reduced shares and cancelled accounts	€48.1m	15.8% (of negotiated)	€25.5bn	21.7% (of negotiated)
+ premium increase because of improved premium quality on remaining premium	€22.7m	8.9% (of remaining)	---	
- effect of additional reinsurance measures	€8.4m		€8.5bn	
= results	€269.9m		€83.7bn	
Premium to exposure for finally negotiated portfolio				
Relative improvement of portfolio quality i.r.o. finally negotiated premium to premium under review as end of December 2015	25.0%			

Comments

- „Balanced Book" targets for a more symmetrically structured and adequately priced portfolio
- A €300m premium portfolio in Property has been identified and renegotiated successfully
- The premium to risk ratio improved by 17%, or even 25% when including positive effects of additional reinsurance measures
- Similar initiatives in Fleet and in Marine

Significant improvement of portfolio quality

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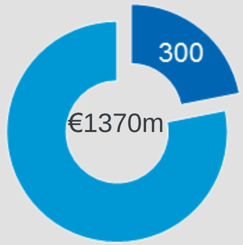
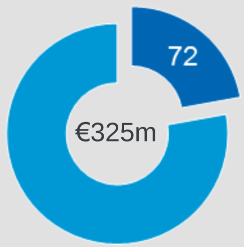
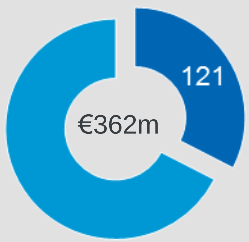
Industrial Lines – Profitabilisation measures in Germany

	Portfolios under review (GWP)	Results from negotiations (gross)		Portfolio improvement
Property[1]		Negotiated	€303.7m	Premium to capacity ratio +25%[1,2]
		Effects on premium	- 8.4%	
		Capacity	- 21.7%	
Marine[1]		Negotiated	€71.8m	Premium to capacity ratio +30%[1]
		Effects on premium	-5.3%	
		Capacity	-26.9%	
Motor[3]		Negotiated	€121m	Expected improvement in loss ratio by FY2016 ≥ 3%pts[5]
		Effects on premium	-10.1%	
		Effect on losses[4]	~ -14%	

■ Premium negotiated

[1] In respect of portfolio under review
[3] German business only
[5] Assuming constant claims statistic; FY2015 loss ratio: 84.4% (gross)

[2] Including effect of additional specific reinsurance measures
[4] Expected, in terms of loss volume

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Key achievements 2015
Retail Germany: Laying the foundation stone for “KuRS”

Life	✓ New capital efficient product portfolio developed and successfully launched with time to market less than a year (“**Modern classic**”) ✓ **Strong growth** in profitable biometric and credit life insurance business ✓ Implementation of real time **electronic risk assessment** for HDI disability insurance ✓ Successful implementation of digital corporate pension portal solution (“**HDI bAVnet**”), awarded with the price “digital lighthouse insurance in 2015” by German newspaper Süddeutsche Zeitung ✓ Further reduction of balance-sheet risks due to **write-down of full goodwill** (€155m) in 2015 ✓ Decline in average life guarantee rate from 2.8 to 2.6% - average running yield 0.8%pt higher (2014: 0.7%pt)
Non-Life	✓ **Stabilisation of operations** via complete reduction of backlogs (from 800 thousand items to zero) ✓ Further **improvement of portolio** quality, e.g. reduction of claims ratio ✓ **Going live and optimisation of hdi.de** application workflow for car insurance on 30 October 2015 ✓ Initial approaches in relation to **process optimisation** and **increasing proportion of automatic processing** implemented
Overall	✓ **Investment and efficiency program “KuRS” launched in FY2015** to sustainably optimize Retail Germany and its competitive position and the aim of closing the expense gap of ~€240m in Retail Germany largely until 2020. Positive yearly impact on Group net income from 2017 onwards expected ✓ In 2015, the Retail Germany management board was realigned with **a strong and experienced leadership team** to ensure clear responsibility for lines of business

Key achievements 2015
Retail International: Overview Core Markets

Brazil

GWP growth (local currency)	+16.1%	
Combined ratio	99.3%	+0.5%pts
EBIT (€)	46.4m	+9.7%

Poland

GWP growth (local currency)	+1.4%	
o/w Life	+4.3%	
o/w Non-Life	-0.2%	
Combined ratio[1]	96.4%	+0.3%pts
EBIT (€)	112.9m	-1.3%
o/w Life	23.6m	+18.5%
o/w Non-Life	89.4m	-5.5%

Mexico

GWP growth (local currency)	+38.0%	
Combined ratio	93.2%	+0.8%pts
EBIT (€)	8.3m	-19.5%

Turkey

GWP growth (local currency)	+15.0%	
Combined ratio	102.5%	-0.7%pts
EBIT (€)	4.8m	+96.8%

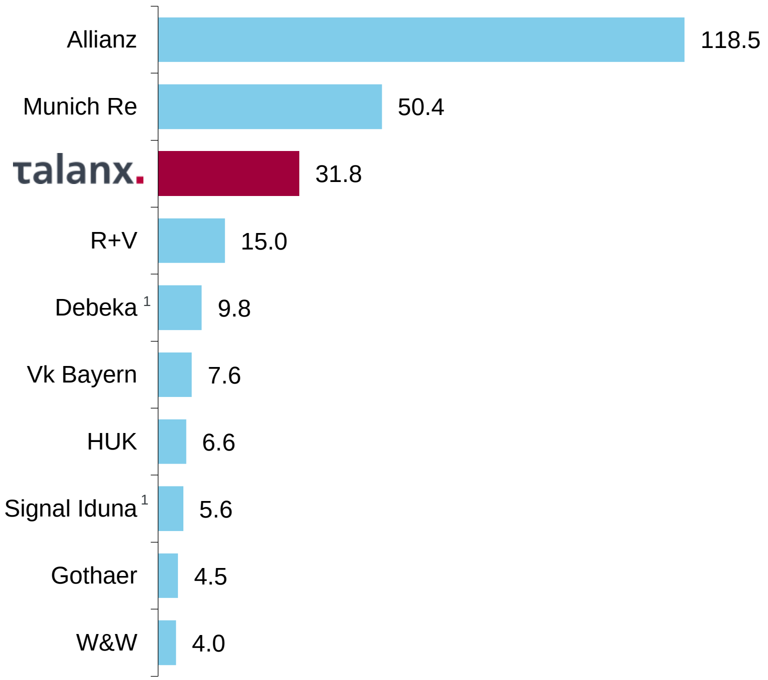
[1] Combined ratio for Warta only

All core markets in Retail International with profitable growth

Among the leading European insurance groups

Top 10 German insurers

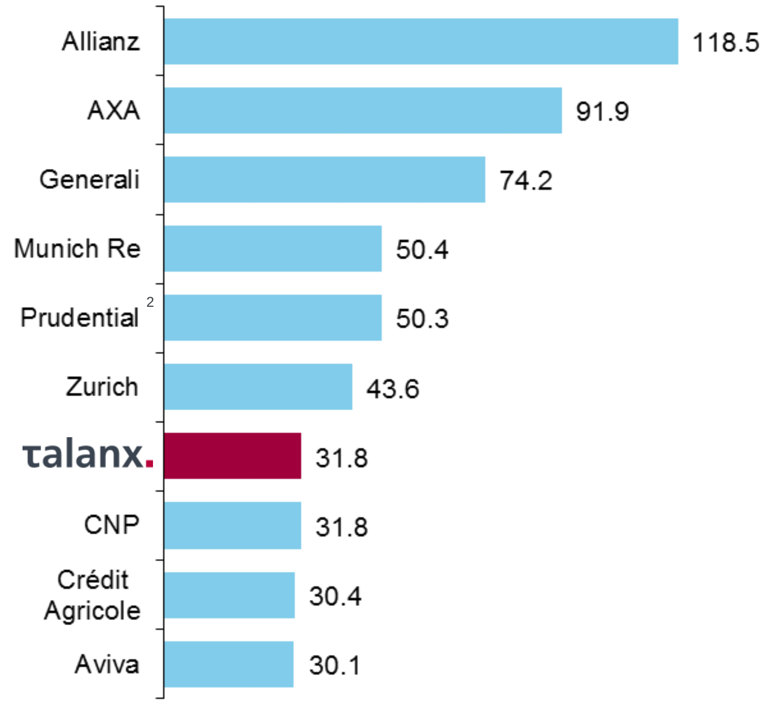
German insurers by global GWP (2015, €bn)



[1] Preliminary figures
[2] Gross Earned Premiums

Top 10 European insurers

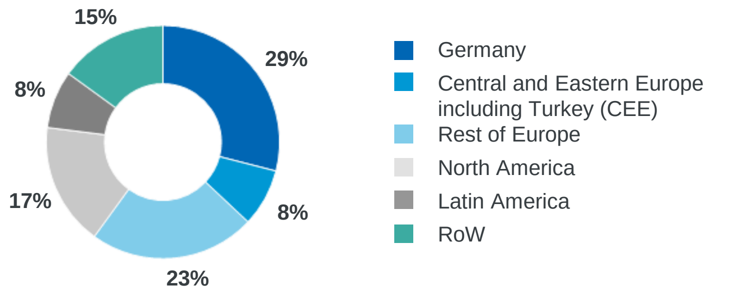
European insurers by global GWP (2015, €bn)



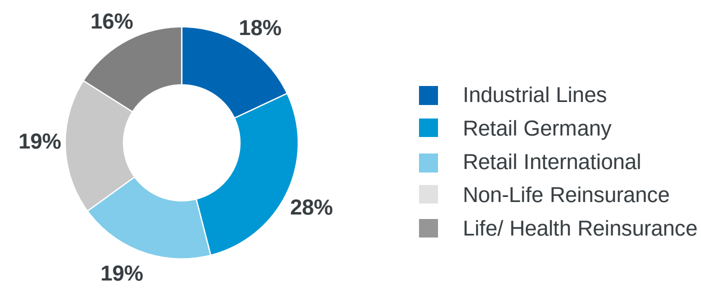
Third-largest German insurance group with leading position in Europe

Regional and segmental split of GWP and EBIT

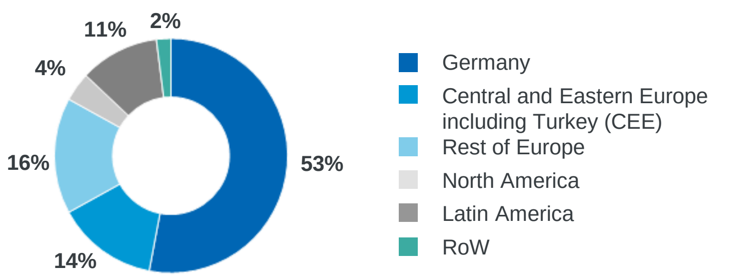
GWP by regions 2015 (consolidated Group level)



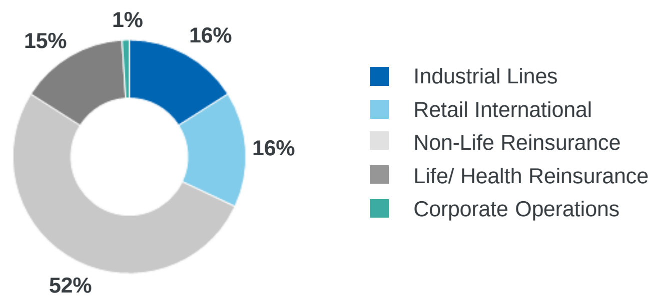
GWP by segments 2015[1]



GWP by regions 2015 (Primary Insurance)



EBIT by segments 2015[1,2]



[1] Adjusted for the 50.2% stake in Hannover Re
[2] Calculation excludes Retail Germany, which contributes an additional EBIT of €3m due to goodwill impairment of €155m; Corporate Operations and Consolidation line have a negative effect of €48m on Group EBIT

Well diversified sources of premium and EBIT generation

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B2B competence as a key differentiator

Strategic focus on B2B and B2B2C

Industrial Lines	▪ Core focus on corporate clients with relationships often for decades ▪ Blue-chip client base in Europe ▪ Capability and capacity to lead international programs
Retail Germany	▪ Market leader in Bancassurance ▪ Market leader in employee affinity business
Retail International	▪ ~35% of segment GWP generated by Bancassurance ▪ Distribution focus on banks, brokers and independent agents
Reinsurance	▪ Typically non-German business generated via brokers

Unique strategy with clear focus on B2B business models

Excellence in distribution channels[1]

Bancassurance	Postbank, citibank, BB Bank, Degussa Bank, Targo Bank, BRE Bank SA, Magyar Posta, HSBC Brazil, Sparkasse, getin holding
Automotive	Daimler, Volvo, Porsche, Chevrolet
Brokers	Retail: SwissLife Select, MLP Industrial/Reinsurance: Marsh, Willis, Aon
Employee affinity business	Siemens, Bayer, RWE, Volkswagen Aktiengesellschaft, Daimler

[1] Samples of clients/partners

Superior service of corporate relationships lies at heart of our value proposition

Key Pillars of our risk management

1

Asset risk is limited to less than 50% of our SCR (solvency capital require-ment)

2

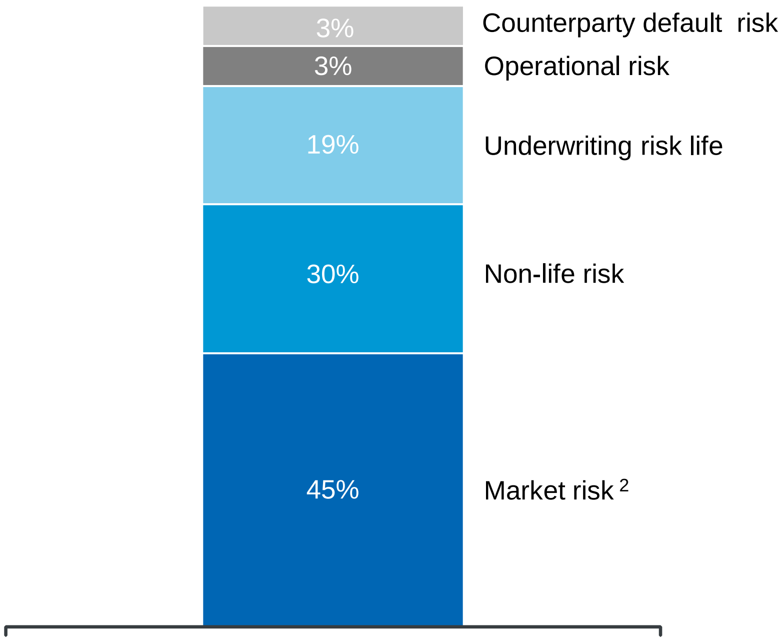
Generating positive annual earnings with a probability of 90%

3

Sufficient capital to withstand at least an aggre-gated 3,000-year shock

1 Focus on insurance risk

Risk components of Talanx Group[1]



Comments

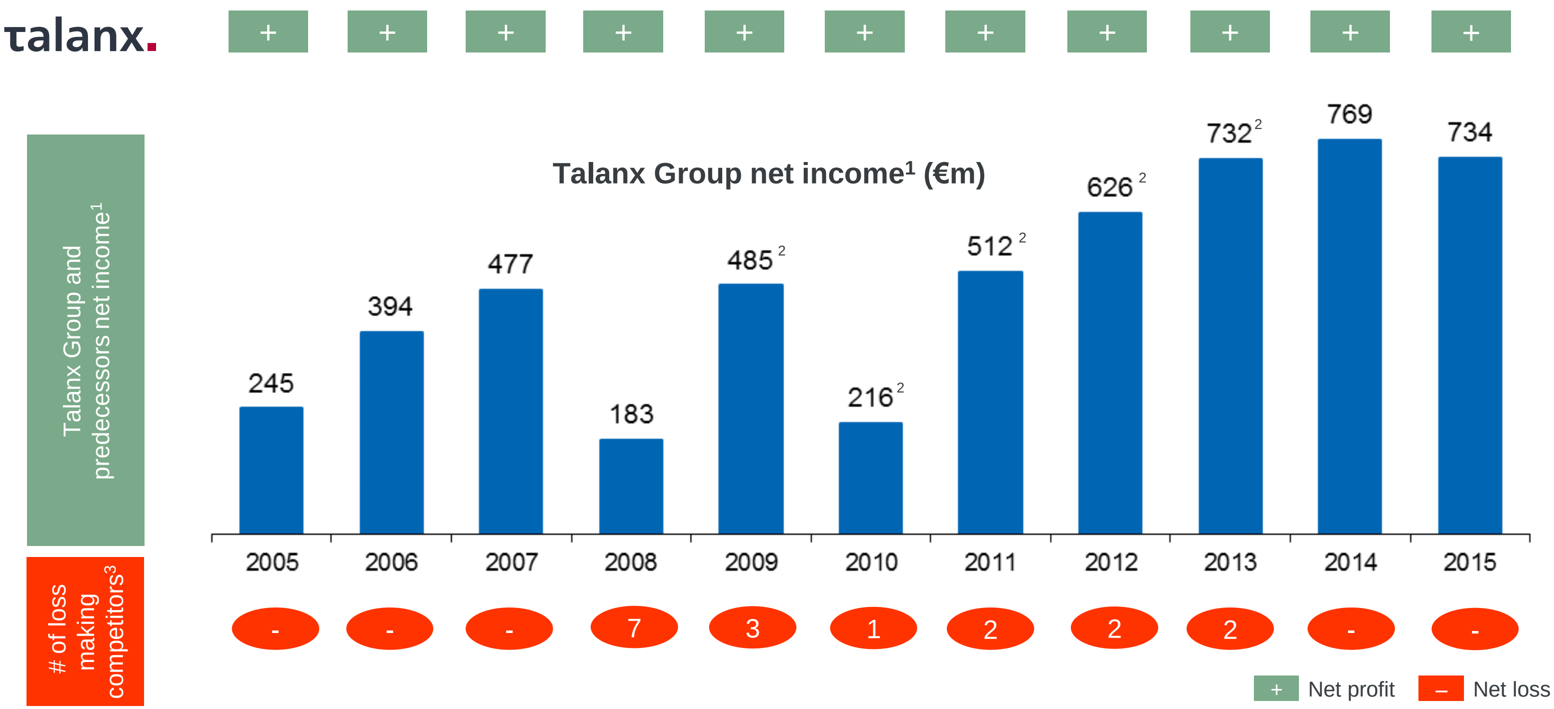
- Total market risk stands at 45% of solvency capital requirements, which is comfortably below the 50% limit
- Self-set limit of 50% reflects the dedication to primarily focus on insurance risk
- Non-Life is the dominating insurance risk category, comprising premium and reserve risk and NatCat
- Equities ~1% of investments under own management
- GIIPS sovereign exposure 1.9% of total assets in FY2015 (FY 2014: 1.8%)

[1] Figures show approximate risk categorisation, in terms of solvency capital requirements, of the Talanx Group after minorities, after tax, post diversification effects as of Q1 2015
[2] Refers to the combined effects from market developments on assets and liabilities

Market risk sensitivity (limited to less than 50% of solvency capital requirement) is deliberately low

2 Diversification of business model leads to earnings resilience

Talanx Group net income



[1] Net income of Talanx after minorities, after tax based on restated figures as shown in annual reports (2005–2015 according to IFRS)
[2] Adjusted on the basis of IAS 8
[3] Top 20 European peers, each year measured by GWP; on group level; IFRS standards
Source: Bloomberg, annual reports

Robust cycle resilience due to diversification of segments

3 TERM results Q1 2016 – Capitalisation perspectives

Policyholder & Debt investor View (BOF CAR)	245% ✓ (FY2015: 253%)	Limit ≥ 200 %	▪ Basic Own Funds (including hybrids and surplus funds as well as non-controlling interests) ▪ Risk calculated with the full internal model
Solvency II Ratio	166% ✓ (FY2015: 171%)	Target corridor 150%-200%	▪ Eligible Own Funds, i.e Basic Own Funds (including hybrids and surplus funds as well as non-controlling interests) with haircut on Talanx's minority holdings ▪ Operational risk modeled with standard formula, („partial internal model") ▪ For the Solvency II perspective, the HDI V.a.G. as ultimate parent is the addressee of the regulatory framework

- with haircut ⬇
- operational risk modeled with standard formula ⬇
- HDI solo-funds ⬆

Note: In the entire presentation, calculations of Solvency II Capital Ratios are based on a 99.5% confidence level, including volatility adjustments yet without the effect of applicable transitionals.

Talanx continuously shows a comfortable capital position from all angles

IV Outlook for Talanx Group 2016[1]

Gross written premium	**stable**
Return on investment	**≥3.0%**
Group net income	**~€750m**
Return on equity	**>8.5%**
Dividend payout ratio	**35-45% target range**

[1] The targets are based on a large loss budget of €300m in Primary Insurance, of which €270m in Industrial Lines. From FY2016 onwards, table includes large losses from Industrial Liability line, booked in the respective FY. The large loss budget in Reinsurance stands at €825m (2015: €690m)

Targets are subject to no large losses exceeding budget (cat), no turbulences on capital markets (capital), and no material currency fluctuations (currency)

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Summary - Investment highlights

- Global insurance group with leading market positions and strong German roots
- Leading and successful B2B insurer
- Value creation through group-wide synergies
- New profitability measures implemented in Industrial Lines and Retail Germany
- Dedication to focus on insurance rather than market risks
- Commitment to continuously fulfill a „AA“ capital requirement by Standard & Poor‘s
- Dedication to pay out 35-45% of IFRS earnings to shareholders

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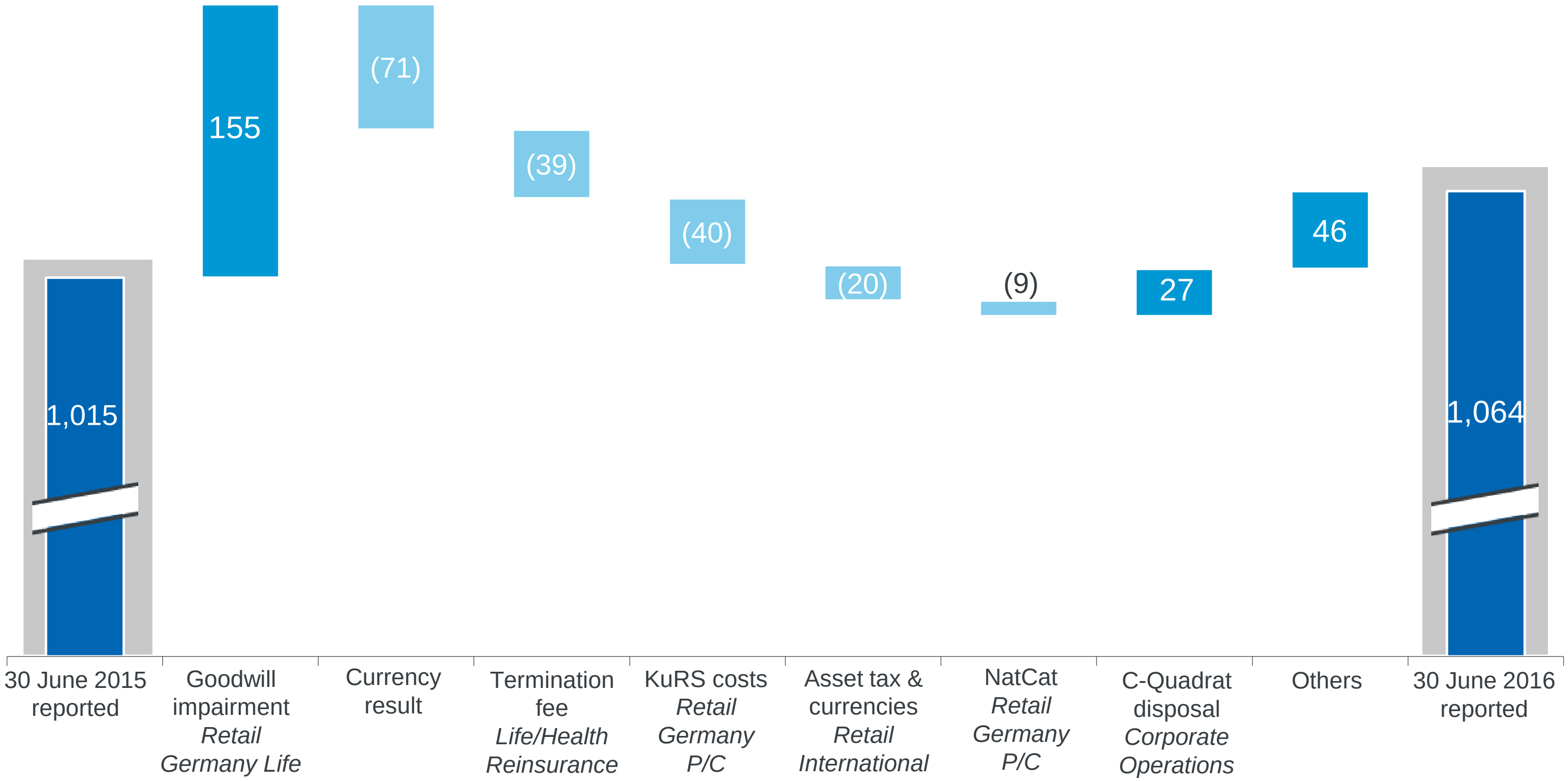
- 6M 2016 -

I On track to reach the full-year guidance

- 6M 2016 Group net income of €401m (6M 2015: €311m), backing the FY2016 Outlook of ~€750m
- Despite the series of NatCat events, the Group as well as Industrial Lines and Non-Life Reinsurance individually remained within their respective large loss budgets
- The investment result is down, but has proven quite robust. The return on investment stood at a remarkable 3.5% (6M 2015: 3.8%)
- Despite the dividend payment of €329m in May, the shareholders' equity increased by €371m ytd to €8,653m or €34.23 per share. NAV up to €30.14 per share. 6M 2016 RoE stood at 9.5%, above target level
- The Retail Germany Division has been separated into the two segments Life and P/C. As a consequence, from now on, the reporting contains a life/non-life split. To further raise transparency, Talanx has also started to present regional figures in Retail International

I 6M 2016 – Driver of change in Group EBIT

in €m



Currencies and programme costs for KuRS strongly affect EBIT comparison

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I 6M 2016 results – Key financials

Summary of 6M 2016

€m, IFRS	6M 2016	6M 2015	Change
Gross written premium	16,427	16,827	(2%)
Net premium earned	12,810	12,751	+0%
Net underwriting result	(784)	(851)	n/m
Net investment income	1,962	2,037	(4%)
Operating result (EBIT)	1,064	1,015	+5%
Net income after minorities	401	311	+29%
Key ratios	**6M 2016**	**6M 2015**	**Change**
Combined ratio non-life insurance and reinsurance	96.8%	96.4%	0.4%pts
Return on investment	3.5%	3.8%	(0.3%)pts
Balance sheet	**6M 2016**	**FY2015**	**Change**
Investments under own management	105,074	100,777	+4 %
Goodwill	1,033	1,037	(0 %)
Total assets	157,948	152,760	+3 %
Technical provisions	111,252	106,832	+4 %
Total shareholders' equity	13,971	13,431	+4 %
Shareholders' equity	8,653	8,282	+4 %

Comments

- GWP are down by 2.4% y/y. GWP declines in Retail Germany and Non-Life Reinsurance not fully compensated by premium growth in Industrial Lines, Retail International and Life & Health Reinsurance.
- Adjusting for currency-effects, GWP are stable (+/- 0.0%) on Group level
- Group combined ratio slightly up to 96.8% (96.4%): combined ratio in Industrial Lines improved to 97.8% (98.7%). Combined ratio in Retail Germany P/C burdened by 1.3%pts from NatCat losses above budget and 2.5%pts from KuRS programme costs. Retail Internat.'s combined ratio at 96.4% (95.2%) at target level
- EBIT and Group net income well ahead of 6M 2015 numbers. Please note that the previous year's strong performance has been burdened by the €155m full goodwill impairment in German Life
- In 6M 2016, Talanx allocated €295m to the ZZR. ZZR stock expected to go up to close to €2.2bn at year-end FY2016 (FY2015: €1.56bn)
- Shareholders' equity increased ytd to €8,653m, or €34.23 per share (FY2015: €32.76, Q1 2016: €33.75). NAV up to €30.14 per share (FY 2015: €28.66, Q1 2016: €29.64)

Combined ratio only marginally up despite NatCat events – on track to reach Group net income Outlook

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I Large losses[1] in 6M 2016

€m, net		Primary Insurance	Reinsurance	Talanx Group
Earthquake; Taiwan	February 2016	3.7	18.8	22.5
Hail storm; Texas	April 2016	8.1	-	8.1
Earthquake; Japan	April 2016	3.7	23.1	26.7
Earthquake; Ecuador	April 2016	1.2	56.9	58.1
Wild fire; Canada	April/May 2016	-	131.6	131.6
Storm „Elvira“; Germany, France, Austria	May 2016	31.0	11.8	42.8
Storms „Marine“, „Neele“ and „Oliane“; Germany	June 2016	12.2	-	12.2
Total NatCat		**60.0**	**242.1**	**302.1**
Marine		5.6	34.3	39.9
Fire/Property		76.8	62.3	139.1
Credit		-	14.0	14.0
Total other large losses		**82.4**	**110.6**	**193.0**
Total large losses		**142.4**	**352.7**	**495.1**
6M pro-rata large loss budget		150.0	355.5	505.5
Impact on Combined Ratio (incurred)		**4.6%pts**	**9.2%pts**	**7.1%pts**
Total large losses 6M 2015		165.4	197.4	362.8
Impact on Combined Ratio (incurred) 6M 2015		5.5%pts	5.1%pts	5.2%pts

[1] Definition „large loss“: in excess of €10m gross in either Primary Insurance or Reinsurance

Note: 6M 2016 Primary Insurance large losses (net) are split as follows: Industrial Lines: €123m; Retail Germany: €19m; Retail International: €0m, Group Functions: €0m; from FY2016 onwards, the table includes large losses from Industrial Liability line, booked in the respective FY. The latter also explains the stated increase in the large loss budget for Primary Insurance by €10m for FY2016.

- Group 6M 2016 large loss burden of €495m (6M 2015: €363m) – Group remains below 6M 2016 large loss budget (€505.5m)
- 6M 2016 with significant burden of €142m in Primary and €353m in Reinsurance
- Strongest impact from Canada wild fires (€132m), several earthquakes (Taiwan, Japan, Ecuador) and storms in Central Europe. Additional man-made losses in Primary and Reinsurance
- Despite these losses, Primary and Reinsurance remain within their pro-rata large loss budgets

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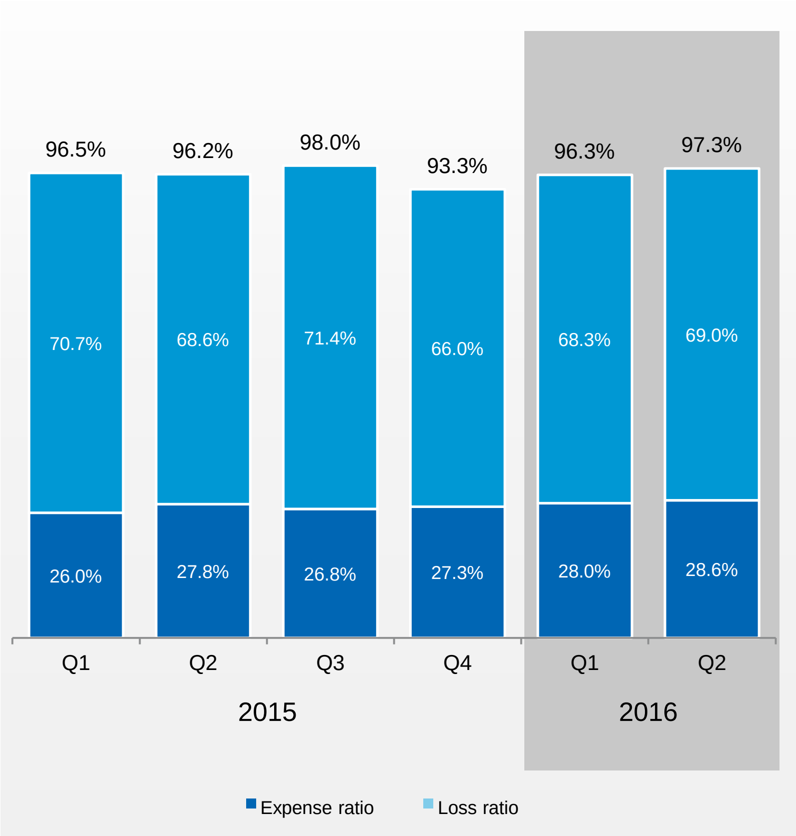
I

Combined ratios

Development of net combined ratio[1]



Combined ratio[1] by segment/selected carrier

	6M 2016	6M 2015	Q2 2016	Q2 2015
Industrial Lines	**97.8%**	**98.7%**	**98.1%**	**98.6%**
Retail Germany P/C	**104.7%**	**101.1%**	**105.6%**	**101.8%**
Retail International	**96.4%**	**95.2%**	**96.7%**	**95.7%**
HDI Seguros S.A., Brazil	102.0%	98.3%	102.3%	97.4%
HDI Seguros S.A., Mexico	94.0%	90.8%	95.9%	91.1%
HDI Seguros S.A., Chile[2]	90.8%	86.4%	91.1%	88.4%
TUiR Warta S.A., Poland	95.8%	95.9%	95.8%	97.1%
TU Europa S.A., Poland	82.2%	84.4%	82.8%	85.4%
HDI Sigorta A.Ş., Turkey	102.5%	102.7%	102.5%	102.7%
HDI Assicurazioni S.p.A., Italy	94.1%	92.7%	91.9%	94.2%
Non-Life Reinsurance	**95.4%**	**95.4%**	**96.1%**	**95.0%**

[1] Incl. net interest income on funds withheld and contract deposits
[2] Incl. Magallanes Generales; merged with HDI Seguros S.A. on 1 April 2016

Apart from Retail Germany, combined ratios in all non-life segments well below the 100% level

I Q2 2016 results – Key financials

Summary of Q2 2016

€m, IFRS	Q2 2016	Q2 2015	Change
Gross written premium	7,432	7,387	+1%
Net premium earned	6,544	6,384	+3%
Net underwriting result	(362)	(462)	n/m
Net investment income	940	1,041	(10%)
Operating result (EBIT)	491	372	+32%
Net income after minorities	179	60	+198%
Key ratios	**Q2 2016**	**Q2 2015**	**Change**
Combined ratio non-life insurance and reinsurance	97.3%	96.2%	1.1%pts
Return on investment	3.3%	3.8%	(0.5%)pts
Balance sheet	**6M 2016**	**FY 2015**	**Change**
Investments under own management	105,074	100,777	+4%
Goodwill	1,033	1,037	(0)%
Total assets	157,948	152,760	+3%
Technical provisions	111,252	106,832	+4%
Total shareholders' equity	13,971	13,431	+4%
Shareholders' equity	8,653	8,282	+4%

Comments

- GWP slightly up on the back of premium growth in Industrial Lines, Retail International and Life & Health Reinsurance
- Combined ratio on Group level up to 97.3% (from 96.2%) due to NatCat losses and KuRS investments in Retail Germany as well as the slight uptick in Retail International‘s combined ratio
- The quarterly results benefit from the €26m (after tax) capital gain on the sale of the 25.1% stake in C-QUADRAT Investment AG
- On the contrary, the Q2 results were burdened by restructuring provisions of €22m in Retail Germany P/C (€36m in total) and by additional non-life related programme costs for KuRS of €10m (€13m)

Decent Q2 results – even when taking last year’s goodwill impairment into account

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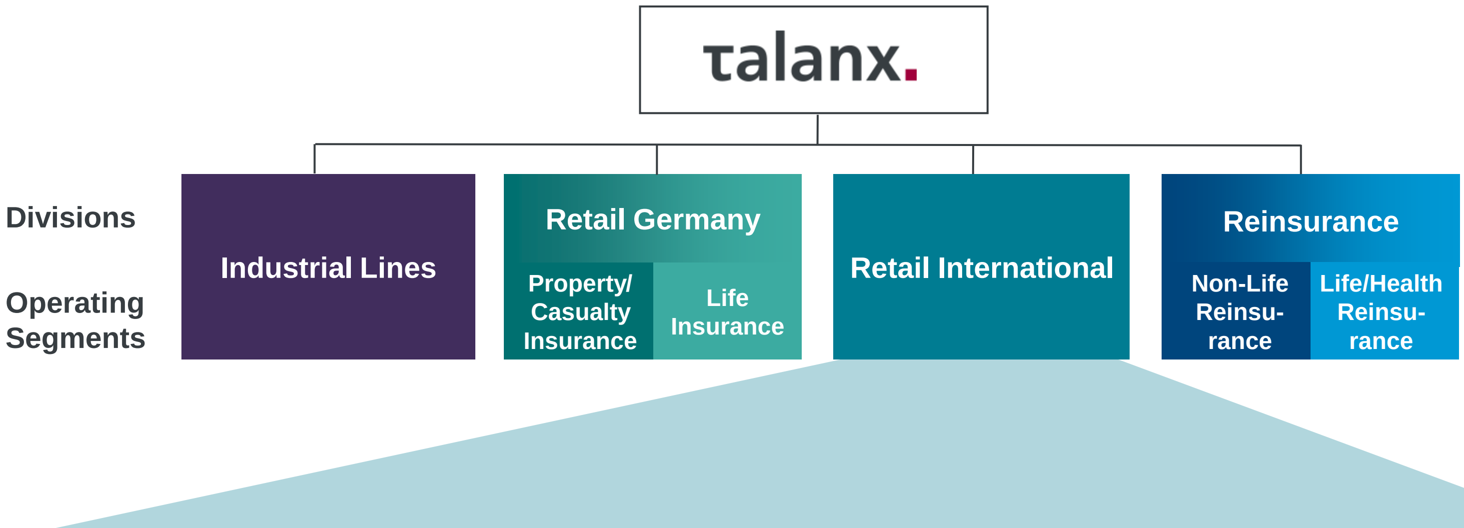
I New Segmentation in Retail Germany

- The responsibilities within the Retail Germany Division have been separated between “Life“ and “Property/Casualty“. As a consequence, applying IFRS 8, both segments will report separate P&Ls (incl. EBIT) starting with the 6M 2016 reporting[1]
- In addition, Talanx will continue to show the former segment “Retail Germany“ as the aggregated division
- Talanx insurance activities are now subdivided into six, rather than the previous five reportable segments



- Retail International continues to act as one single segment including life and non-life activities.
  To further raise transparency, Talanx has started to show regional P&Ls (incl. EBIT) in the status report

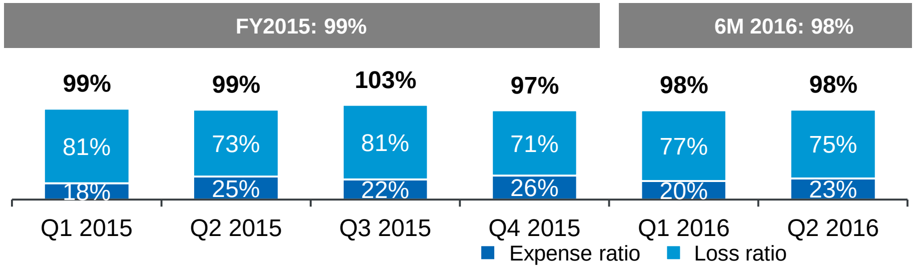
[1] The (very limited) effects of the interaction between the two new segments in the “Retail Germany“ division are now eliminated in the Group‘s consolidation line. Under the former segmentation, interaction between “Life“ and “Non-Life“ business has been eliminated within “Retail Germany“. We provide historical numbers for the new segments and the division “Retail Germany“ in the “Appendix“ section of this presentation.

II Segments – Industrial Lines

P&L for Industrial Lines

€m, IFRS	6M 2016	6M 2015	Δ	Q2 2016	Q2 2016	Δ
Gross written premium	**2,706**	**2,625**	**+3%**	**785**	**736**	**+7%**
Net premium earned	1,083	1,021	+6%	546	503	+9%
Net underwriting result	25	13	+92%	12	7	+71%
Net investment income	109	113	(4%)	59	60	(2%)
Operating result (EBIT)	**143**	**142**	**+1%**	**69**	**70**	**(1%)**
Group net income	91	97	(6%)	43	50	(14%)
Return on investment (annualised)	**2.8%**	**3.0%**	**(0.2%)pts**	**3.1%**	**3.1%**	**(0.0%)pts**

Combined ratio[1]



[1]Incl. net interest income on funds withheld and contract deposits

Comments

- 6M GWP up 3.1% y/y, slightly dampened by currency effects (curr.-adj.:+4.1%). Q2 2016: +6.6% (curr.adj.: +8.4%), driven by international markets (incl. new business unit in Brazil), overcompensating dampening effects from re-underwriting measures (i.e. “Balanced Book”) and withdrawal from Aviation business
- 6M 2016 retention rate stable at 52.7%, but lower in Q2 2016 mainly due to higher cessions in Property
- Combined ratio continues to improve. This was not supported by an above-average run-off result in 6M 2016. Cost ratio was slightly up due to international growth. Large losses were within the pro-rata large loss budget
- Net investment result just slightly down, reflecting low interest rate levels and the decline in extraordinary investment result in 6M 2016. Net income dampened by lower currency contribution in the „other result“ and by the higher tax rate

Further improvement in net underwriting result despite a series of NatCat events in Q2 2016

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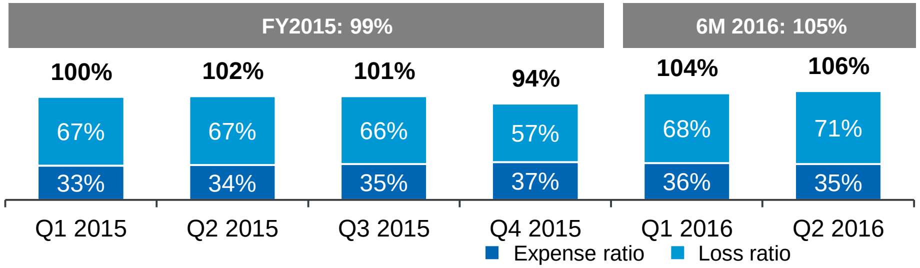
II Segments – Retail Germany P/C

P&L for Retail Germany P/C

€m, IFRS	6M 2016	6M 2015	Δ	Q2 2016	Q2 2015	Δ
Gross written premium	**980**	**989**	**(1%)**	**231**	**227**	**2%**
Net premium earned	691	692	(0%)	350	350	(0%)
Net underwriting result	(32)	(8)	n/m	(19)	(6)	n/m
Net investment income	47	49	(1%)	25	24	6%
Operating result (EBIT)	**(17)**	**30**	**n/m**	**(23)**	**11**	**n/m**
EBIT margin	(2.5%)	4.3%	(6.8%)pts	(6.5%)	3.1%	(9.6%)pts
Investments under own Management	3,998	3,991	0%	3,998	3,991	0%
Return on investment (annualised)	2.5%	2.5%	0.0%pts	2.5%	2.4%	0.1%pts

Combined ratio[1]



[1]Incl. net interest income on funds withheld and contract deposits

Comments

- GWP broadly stable in 6M 2016, slightly up in Q2 2016. Gross premiums still negatively impacted from profitabilisation measures in motor. These effects are broadly compensated by some growth in business with freelancers and self-employed clients, in unemployment insurance and from the promising start of the digital distribution of the motor business in April 2016
- Combined ratio in 6M 2016 is impacted by €19m NatCat large losses (1.3%pts in combined ratio above pro-rata budget) and €18m costs for efficiency programme “KuRS” (2.5%pts impact on combined ratio).
- Net investment income remained broadly stable, RoI was unchanged at 2.5%
- 6M 2016 EBIT additionally impacted by €22m final restructuring costs for “KuRS” programme (booked in “other result” in Q2 2016)

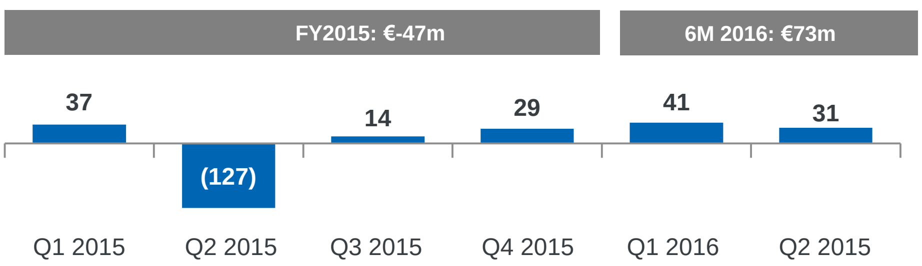
KuRS investments and higher losses in NatCat explain EBIT decline

II Segments – Retail Germany Life

P&L for Retail Germany Life

€m, IFRS	6M 2016	6M 2015	Δ	Q2 2016	Q2 2015	Δ
Gross written premium	**2,366**	**2,680**	**(12%)**	**1,211**	**1,307**	**(7%)**
Net premium earned	1,763	2,097	(16%)	887	991	(10%)
Net underwriting result	(780)	(832)	n/m	(316)	(442)	n/m
Net investment income	890	899	(1%)	377	478	(21%)
Operating result (EBIT)	**73**	**(91)**	**n/m**	**31**	**(129)**	**n/m**
EBIT margin	4.2%	(4.3%)	8.5%pts	3.7%	(12.8%)	16.5%pts
Investments under own Management	46,240	42,731	8%	46,240	42,731	8%
Return on investment (annualised)	4.0%	4.3%	(0.3%)pts	3.3%	4.5%	(1.2%)pts

EBIT (€m)



[1]Incl. net interest income on funds withheld and contract deposits

Comments

- GWP reduction is partly due to a base effect, as 6M 2015 saw an overlap from strong 2014 year-end business. In general, premium trend is consistent with the targeted phase-out of traditional and single premium business. Positive impact from increase in credit life insurance business and biometric products
- Impact from "KuRS" strategy programme includes €19m cost (incl. €14m restructuring costs) – completely compensated in the EBIT by a lower RfB contribution due to policyholder participation
- 6M 2016 Net investment income just slightly down. Decline in Q2 2016 is predominantly due to significantly lower extraordinary gains
- 6M 2016 ZZR allocation – according to HGB – of €295m (6M 2015: €220m; Q1 2016: €168m). Total ZZR stock reached €1.85bn, expected to rise to close to €2.2bn until year-end 2016
- Negative EBIT in the previous year's results from goodwill impairment (€155m in Q2 2015)

Increase in EBIT, even when adjusting for the previous year's goodwill impairment

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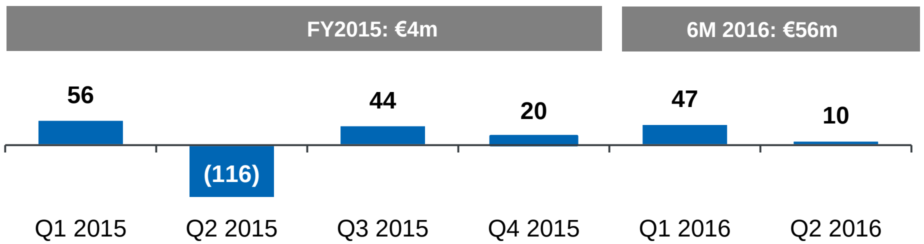
II Segments – Retail Germany

P&L for Retail Germany

€m, IFRS	6M 2016	6M 2015	Δ	Q2 2016	Q2 2015	Δ
Gross written premium	**3,346**	**3,668**	**(9%)**	**1,441**	**1,533**	**(6%)**
of which Life	2,366	2,680	(12%)	1,211	1,307	(7%)
of which Non-Life	980	988	(1%)	231	226	+2%
Net premium earned	2,454	2,790	(12%)	1,237	1,342	(8%)
Net underwriting result	(812)	(840)	n/m	(334)	(447)	n/m
of which Life	(780)	(832)	n/m	(315)	(441)	n/m
of which Non-Life	(32)	(7)	n/m	(19)	(6)	n/m
Net investment income	937	948	(1%)	402	504	(20%)
Operating result (EBIT)	**57**	**(60)**	**n/m**	**10**	**(116)**	**n/m**
Group net income	23	(104)	n/m	(5)	(138)	n/m
Return on investment (annualised)	3.9%	4.1%	(0.2%)pts	3.3%	4.3%	(1.0%)pts

EBIT (€m)



[1]Incl. net interest income on funds withheld and contract deposits

Comments

- Starting with the 6M 2016 reporting, Life and P/C in the German Retail business will report separately. In addition, we will continue to show the aggregated numbers for the Division
- 6M GWP in Retail Germany are down by 9%, mainly due to premium decline in Life, which is consistent with the targeted phase-out of traditional guarantee business and the intended reduction in single-premium business. GWP premium development in P/C is broadly stable
- Net investment income is just slightly down in 6M 2016, reflecting the low interest rate environment. Decline in Q2 2016 mainly results from significantly lower extraordinary gains
- Cost impact from strategy programme "KuRS" affected Retail Germany by a total of €59m (Q2 2016: €49m). Due to policyholder contribution in Life, the impact on the 6M EBIT is €40m (Q2 2016: €32m). Adjusting tor the impact from "KuRS", the EBIT would have reached €97m, which is above the level of 6M 2015, even when adjusting for goodwill impairment of €155m

Adjusting for KuRS impact, 6M 2016 EBIT up y/y, even when adjusting 6M 2015 for goodwill impairment

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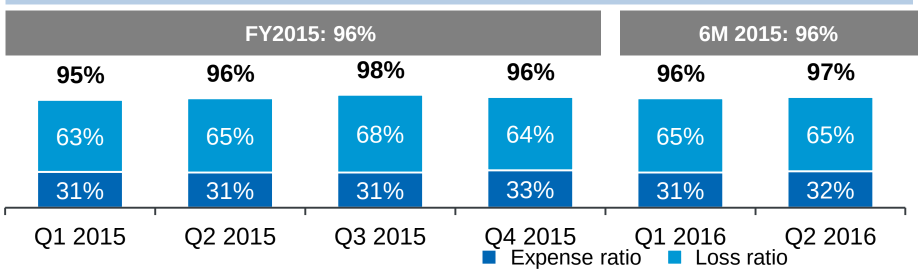
II Segments – Retail International

P&L for Retail International

€m, IFRS	6M 2016	6M 2015	Change	Q2 2016	Q2 2015	Change
Gross written premium	**2,487**	**2,392**	**+4%**	**1,339**	**1,186**	**+13%**
of which Life	950	730	+30%	560	346	+62%
of which Non-Life	1,537	1,662	(8%)	778	840	(7%)
Net premium earned	2,097	1,903	+10%	1,111	942	+18%
Net underwriting result	7	19	(63%)	(1)	11	(109%)
of which Life	(39)	(43)	(9%)	(23)	(18)	+32%
of which Non-Life	47	63	(25%)	22	29	(23%)
Net investment income	153	167	(8%)	73	87	(16%)
Operating result (EBIT)	**106**	**127**	**(17%)**	**46**	**71**	**(35%)**
Group net income	64	77	(17%)	28	44	(37%)
Return on investment (annualised)	3.6%	4.3%	(0.7%)pts	3.3%	4.4%	(1.0%)pts

Combined ratio[1]



[1]Incl. net interest income on funds withheld and contract deposits

Comments

- 6M 2016 GWP up by 4.0% y/y despite currency headwinds mainly from Latin America (curr-adj.: +11.9%). In Q2 2016, the segment grew by 12.9% (curr.-adj.: +20.6%), helped by a significant increase in single premium Life business in Italy
- On a currency-adjusted level, GWP in Non-Life grew by 2.5% y/y, backed by underlying growth in all main Latin American markets
- 6M 2016 combined ratio was up 1.2%pts y/y to 96.4% (Q2 2016: 96.7%; up 1.0%pts), but at target level. Business diversification lead to slightly higher cost ratio. Currency depreciation led to increased costs for spare parts and therefore higher loss ratio, e.g. in Brazil and Mexico, only partly compensated by the better combined ratio in Poland
- Decline in 6M 2016 EBIT purely results from the currency translation effect (~€10m) and the additional asset tax charge in Poland (~€10m)
- Turkey added €2.9m to 6M 2016 EBIT (6M 2015: €2.6m; Q2 2016: €1.5m). Contribution from Chile[2] was €143m GWP (Q2 2016: €74m) and ~€10m EBIT (€5m)

[2] Consolidated from 13 Feb 2015; "as-if" numbers for HDI Seguros S.A after merger (1 April 2016) with Magallanes Generales

6M 2016 EBIT decline fully explained by currency headwind and impact from asset tax in Poland

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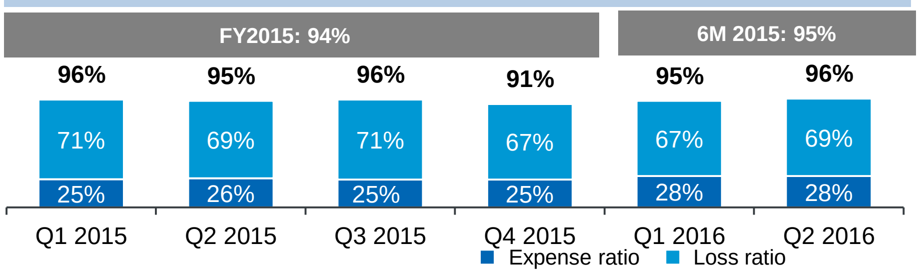
II Segments – Non-Life Reinsurance

P&L for Non-Life Reinsurance

€m, IFRS	6M 2016	6M 2015	Change	Q2 2016	Q2 2015	Change
Gross written premium	4,627	4,972	(7%)	2,125	2,355	(10%)
Net premium earned	3,839	3,894	(1%)	1,878	2,012	(7%)
Net underwriting result	**165**	**167**	**(1%)**	**65**	**94**	**(31%)**
Net investment income	431	437	(1%)	218	238	(8%)
Operating result (EBIT)	**580**	**616**	**(6%)**	**270**	**337**	**(20%)**
Group net income	187	206	(9%)	83	119	(30%)
Return on investment	2.7%	3.0%	(0.3%)pts	2.8%	3.1%	(0.3%)pts

Combined ratio[1]



[1]Incl. net interest income on funds withheld and contract deposits

Comments

- 6M 2016 GWP declined by 6.9%y/y (adjusted for currency effects: -5.6%); growth mainly from US and structured Reinsurance, reduced volume from China motor business and specialty lines. Currency-adjusted, 6M 2016 net premium earned remained stable
- Major losses of €353m, in line with budget
- High frequency of basic losses and negative run-off of single claims in Q2 2016 offset by positive run-off; overall confidence level slightly down
- Favourable ordinary investment income
- Other income and expenses around expected level
- 6M 2016 EBIT margin[2] of 15.1% (6M 2015: 15.8%) well above target

[2] EBIT margins reflect a Talanx Group view

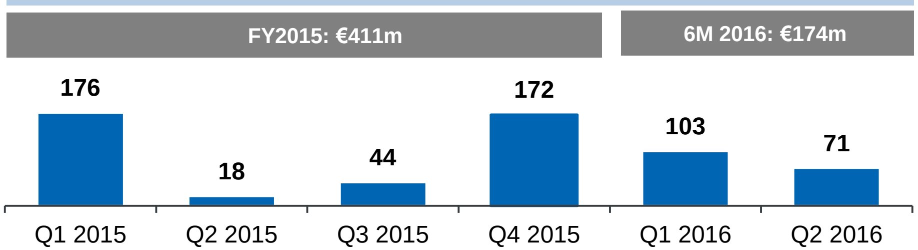
Acceptable underwriting result in a competitive environment

II Segments – Life/Health Reinsurance

P&L for Life/Health Reinsurance

€m, IFRS	6M 2016	6M 2015	Change	Q2 2016	Q2 2015	Change
Gross written premium	3,656	3,614	+1%	1,895	1,831	+3%
Net premium earned	3,328	3,125	+6%	1,747	1,575	+11%
Net underwriting result	**(176)**	**(216)**	**(19%)**	(108)	(131)	(18%)
Net investment income	321	366	(12%)	164	147	+12%
Operating result (EBIT)	**174**	**194**	**(10%)**	**71**	**18**	**+394%**
Group net income	63	69	(9%)	25	3	+833%
Return on investment	3.6%	4.7%	(1.1%)pts	3.8%	2.7%	1.1%pts

EBIT (€m)



Comments

- 6M 2016 GWP up by 1.2%; adjusted for currency effects: +4.2%, mainly from UK Longevity, reduced volume from Australia
- Net premium earned grew by 9.7% on currency-adjusted basis
- Technical result from US mortality below expectation, but mitigated by favourable Financial Solutions
- Ordinary investment income in line with expectation (Q1 2015 affected by positive one-off of €39m)
- Reduced, but still positive currency effects
- 6M 2016 EBIT margin[1] of 5.2% (6M 2015: 6.2%) for the segment

[1] EBIT margin reflects a Talanx Group view

Earnings in line with full-year expectations

III

Net investment income

Net investment income Talanx Group

€m, IFRS	6M 2016	6M 2015	Change	Q2 2016	Q2 2015	Change
Ordinary investment income	**1,639**	**1,700**	**(4%)**	**856**	**857**	**(0%)**
thereof current investment income from interest	1,374	1,457	(6%)	684	727	(6%)
thereof profit/loss from shares in associated companies	3	7	(60%)	1	2	(47%)
Realised net gains/losses on investments	330	344	(4%)	109	167	(35%)
Write-ups/write-downs on investments	(106)	(96)	+10%	(65)	(20)	+224%
Unrealised net gains/losses on investments	43	0	n/m	12	(5)	(364%)
Investment expenses	(119)	(104)	+14%	(64)	(54)	+18%
Income from investments under own management	**1,789**	**1,845**	**(3%)**	**848**	**946**	**(10%)**
Income from investment contracts	**6**	**4**	**+45%**	**4**	**2**	**+79%**
Interest income on funds withheld and contract deposits	**167**	**189**	**(11%)**	**88**	**94**	**(6%)**
Total	**1,962**	**2,037**	**(4%)**	**940**	**1,041**	**(10%)**

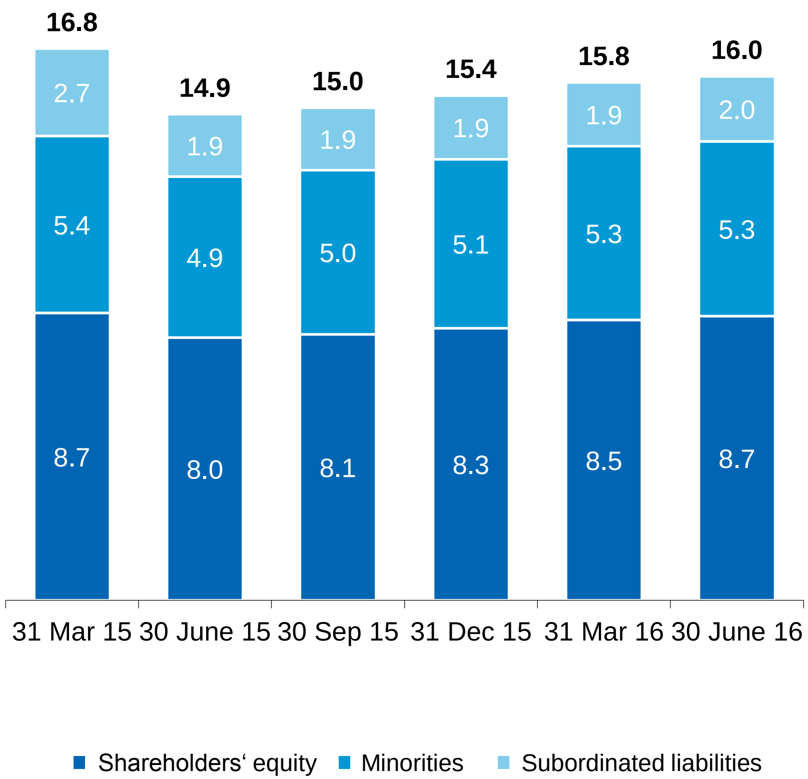
Comments

- Ord. investment income reflects the decline in interest income and the negative base effect from the one-off payment following a withdrawel from a US-transaction (~€39m) in L/H Reinsurance in Q1 2015
- Realised investment net gains declined y/y by ~4% to €330m in 6M 2016 despite higher realised gains in Retail Germany to finance ZZR (6M 2016 allocation: €295m vs. 6M 2015: €220m). Significantly lower realised investment gains on Group level in Q2 2016
- Some increase in writedowns on investments in Q2 2016 y/y mainly due to lower equity prices. Base effect from Q1 2015, which had been impacted by a 50% impairment of the bond position in Heta Asset Ressolution (mid double-digit €m amount)
- ROI of 3.5% (6M 2016: 3.8%) – despite higher writedowns and lower realised gains. Well above the FY2016 outlook of "at least 3.0%"
- ModCo derivatives: €-2m (6M 2015: €-6m); in Q2 2016: €0m (Q2 2015: €-6m); no impact from inflation swaps as these have been terminated in FY2015 (6M 2015: €-14m; Q2 2015: €1m)

6M 2016 ROI reached remarkable 3.5% - despite higher writedowns and lower extraordinary gains

III Equity and capitalisation – Our equity base

Capital breakdown (€bn)



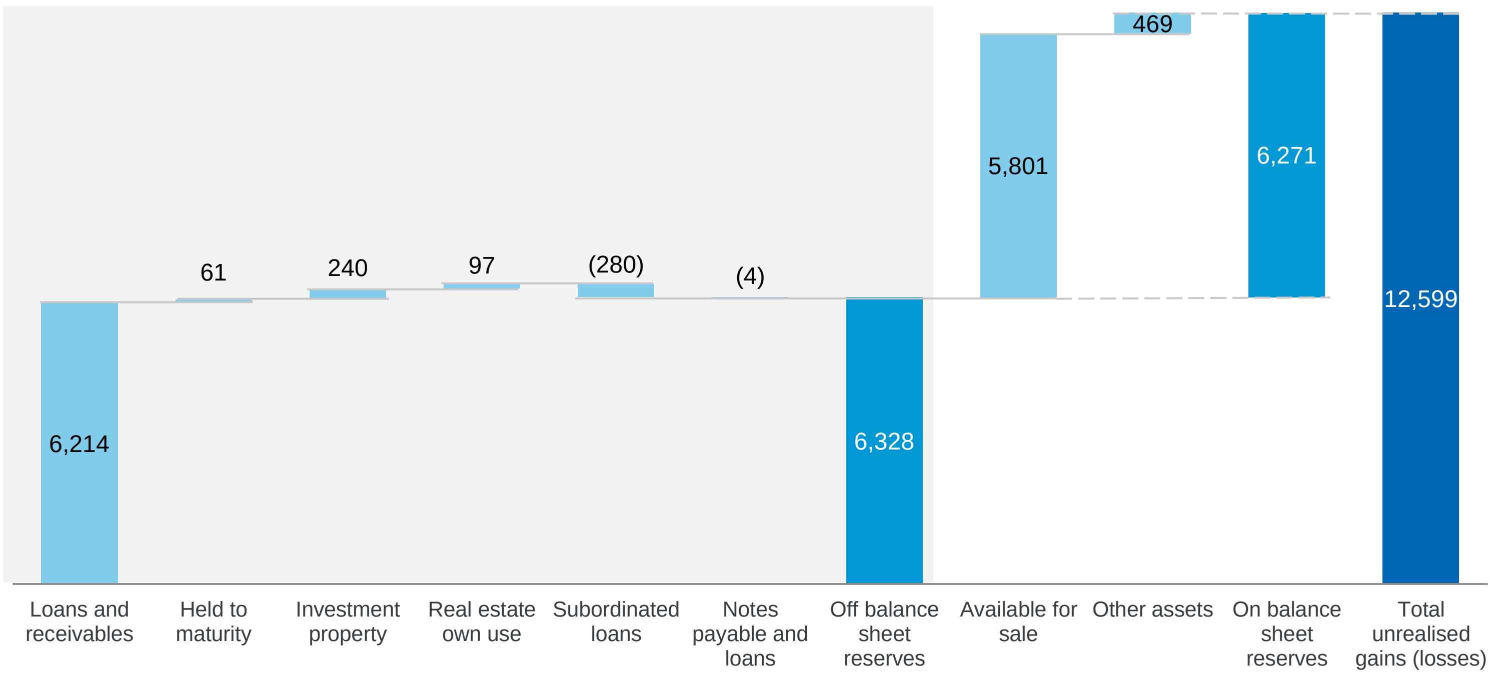
Comments

- Compared to the end of FY2015, shareholders' equity increased by ~€371m to €8,653 million at the end of Q2 2016 overcompensating the FY2015 dividend payout in May (€329m) by the net income (€401m) and a positive OCI effect (€308m), the latter predominantly due to lower interest rates
- Book value per share stood at €34.23 compared to €31.73 in Q2 2015 and €32.76 in FY 2015, while NAV per share was €30.14 (Q2 2015: €27.52, FY2015: €28.66)
- Neither book value per share nor NAV contain off-balance sheet reserves. These amounted to €711m (see next page) or €2.81 per share (shareholder share only). This added up to an adjusted book value of €37.04 per share and an NAV (excluding goodwill) of €32.95

Shareholders' equity up by ~€371m compared to end of FY2015 – despite dividend payment

III Equity and capitalisation – Unrealised gains

Unrealised gains and losses (off and on balance sheet) as of 30 June 2016 (€m)



31 Dec 15	4,894	66	219	90	(294)	(89)	4,887	3,150	519	3,669	8,557

Δ market value vs. book value

Note: Shareholder contribution estimated based on FY2015 profit sharing pattern

Off-balance sheet reserves of ~€6.3bn – about €711m (€2.81 per share) attributable to shareholders (net of policyholders, taxes & minorities)

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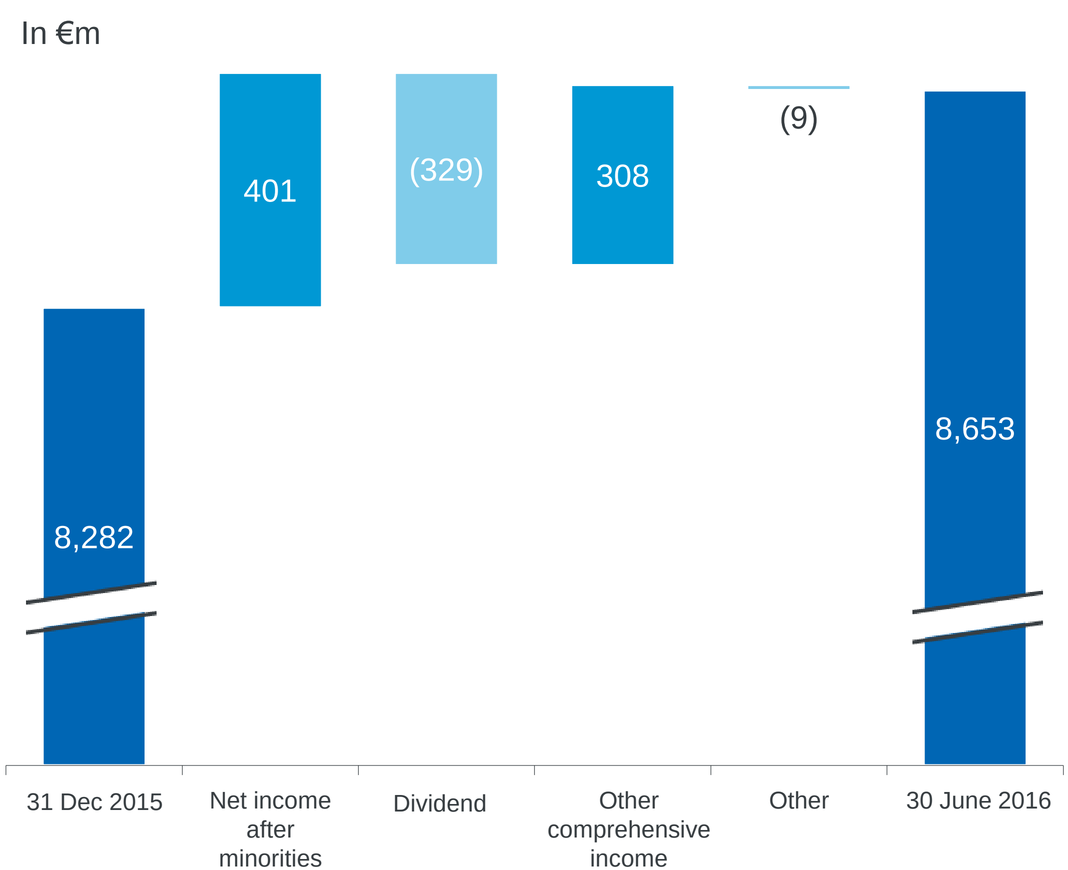
Equity and capitalisation – Contribution to change in equity



Comments

- At the end of June 2016, shareholders' equity stood at €8,653m or €34.23 per share
- This was above the level at the end of FY2015 (€8,282m or €32.76 per share) predominantly driven by the 6M 2016 Group net income and positive OCI movement was very limited – both significantly overcompensating dividend payout in May 2016
- At the end of Q1 2016, the Solvency II Ratio stood at a good 166 (FY2015: 171) percent (HDI Group level). Based on Basic Own Funds, Talanx's capitalisation was 245 (253) percent – as always: all numbers before transitionals

Shareholders' equity up to €8,653m or €34.23 per share

A

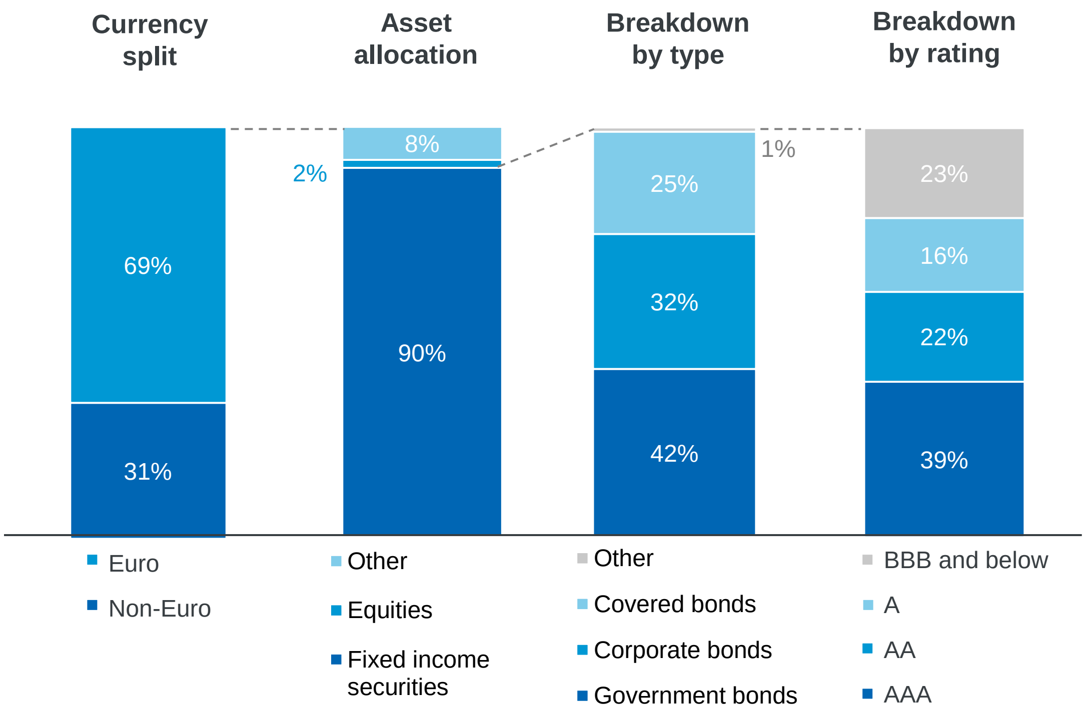
Mid-term Target Matrix

Segments	Key figures	Strategic targets (2015 - 2019)
Group	Gross premium growth[1]	3 - 5%
	Return on equity	≥ 750 bps above risk free[2]
	Group net income growth	mid single-digit percentage growth rate
	Dividend payout ratio	35 - 45%
	Return on investment	≥ risk free + (150 to 200) bps[2]
Industrial Lines	Gross premium growth[1]	3 - 5%
	Retention rate	60 - 65%
Retail Germany	Gross premium growth	≥ 0%
Retail International	Gross premium growth[1]	≥ 10%
Primary Insurance	Combined ratio[3]	~ 96%
	EBIT margin[4]	~ 6%
Non-Life Reinsurance[7]	Gross premium growth[6]	3 - 5%
	Combined ratio[3]	≤ 96%
	EBIT margin[4]	≥ 10%
Life & Health Reinsurance[7]	Gross premium growth[1]	5 - 7%
	Average value of New Business (VNB) after minorities[5]	> € 90m
	EBIT margin[4] financing and longevity business	≥ 2%
	EBIT margin[4] mortality and health business	≥ 6%

[1] Organic growth only; currency-neutral
[2] Risk-free rate is defined as the 5-year rolling average of the 10-year German government bond yield
[3] Talanx definition: incl. net interest income on funds withheld and contract deposits
[4] EBIT/net premium earned, [5] Reflects Hannover Re target of at least €180m
[6] Average throughout the cycle; currency-neutral, [7] Targets reflect Hannover Re's targets for 2015-2017 strategy cycle
Note: growth targets are based on 2014 results. Growth rates, combined ratios and EBIT margins are average annual targets

A 6M 2016 Additional Information – Breakdown of investment portfolio

Investment portfolio as of 30 June 2016	Fixed-income-portfolio split	Comments



Total: €105.1bn **Total: €94.9bn**

Comments

- Investments under own management up by 7.2% y/y to €105.1bn (Q2 2015: €98.0bn). This includes the acquisition effect from CBA Vita/Italy of ~€0.9bn as of 30.6.2016
- Investment portfolio remains dominated by fixed-income securities: ~90% portfolio share in Q2 2016 (Q2 2015: 91%)
- Nearly 80% of fixed-income portfolio invested in "A" or higher-rated bonds – broadly stable over recent quarters (Q2 2015: 80%)
- 19% of "investments under own management" held in USD, 31% overall in non-euro currencies (Q1 2015: 31%)

Investment strategy unchanged – portfolio dominated by strongly rated fixed-income securities

A Q2 2016 Additional Information – Details on selected fixed income country exposure

Investments into issuers from countries with a rating below A-[1] (in €m)

Country	Rating	Sovereign	Semi-Sovereign	Financial	Corporate	Covered	Other	Total
Italy	BBB	1,482	-	668	600	352	-	**3,101**
Spain	BBB+	841	442	255	446	315	-	**2,299**
Brazil	BB	238	-	89	370	-	10	**707**
Mexico	BBB+	112	2	30	315	-	-	**459**
Hungary	BB+	349	-	3	8	7	-	**367**
Russia	BB+	120	3	120	152	-	-	**395**
South Africa	BBB-	145	7	16	46	-	7	**220**
Portugal	BB+	35	-	3	40	17	-	**94**
Turkey	BBB-	25	-	31	9	3	-	**69**
Greece	CCC	-	-	-	-	-	-	**-**
Other BBB+		23	-	34	43	-	-	**99**
Other BBB		79	38	45	39	-	-	**201**
Other <BBB		108	22	78	130	-	350	**687**
Total		**3,556**	**514**	**1,371**	**2,198**	**693**	**367**	**8,698**
In % of total investments under own management		3,4%	0.5%	1.3%	2.1%	0.7%	0.3%	**8.3%**
In % of total Group assets		2.3%	0.3%	0.9%	1.4%	0.4%	0.2%	**5.5%**

[1] Investment under own management

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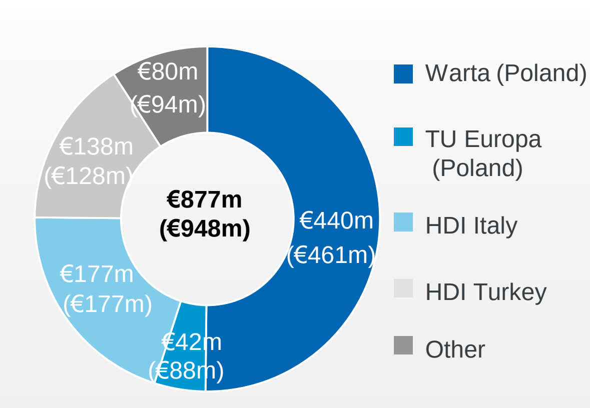
A Retail International Europe: Key financials

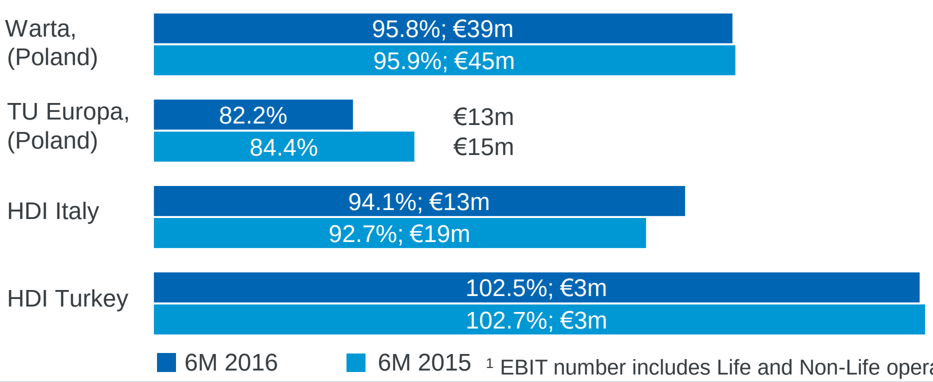
P&L for Retail International Europe

€m, IFRS	6M 2016	6M 2015	Δ	Q2 2016	Q2 2015	Δ
Gross written premium	**1,798**	**1,644**	**9%**	**981**	**780**	**26%**
Net premium earned	1,471	1276	15%	787	618	27%
Net underwriting result	(2)	(9)	n/m	(3)	(5)	(n/m)
Net investment income	108	122	(11%)	49	64	(23%)
Operating result (EBIT)	**76**	**91**	**(16%)**	**29**	**46**	**(36%)**

GWP split by carriers (Non-Life)

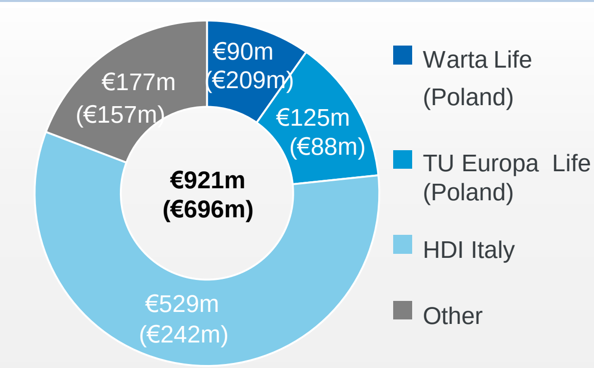


Combined ratio and EBIT[1] by selected carrier



[1] EBIT number includes Life and Non-Life operations

GWP split by carriers (Life)



EBIT impacted by asset tax in Poland and lower investment income

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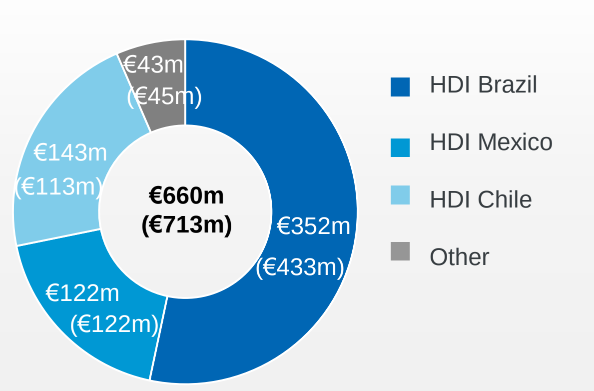
A Retail International LatAm: Key financials

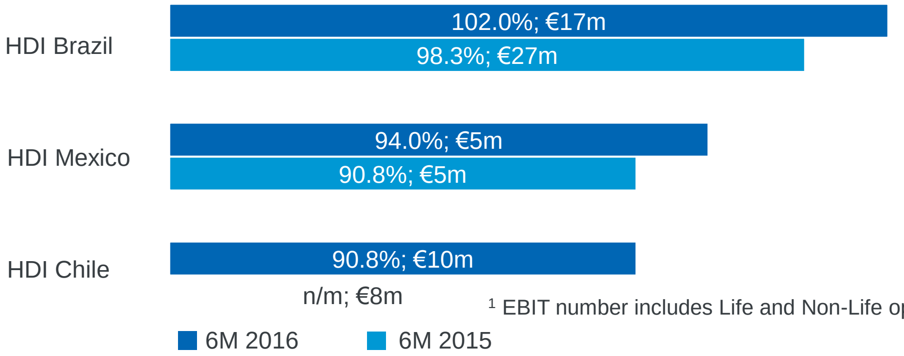
P&L for Retail International LatAm

€m, IFRS	6M 2016	6M 2015	Δ	Q2 2016	Q2 2015	Δ
Gross written premium	**676**	**729**	**(7%)**	**351**	**397**	**(12%)**
Net premium earned	625	624	0%	324	323	0%
Net underwriting result	8	29	(72%)	1	17	(92%)
Net investment income	46	46	0%	25	24	3%
Operating result (EBIT)	**34**	**42**	**(19%)**	**17**	**25**	**(32%)**

GWP split by carriers (Non-Life)

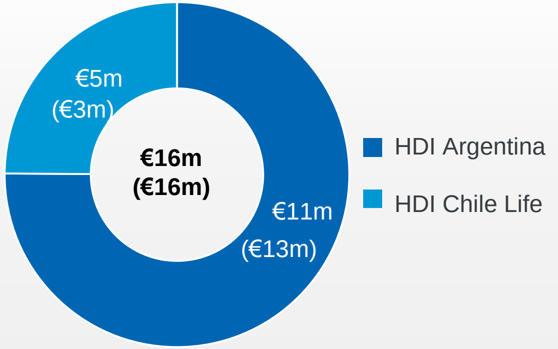


Combined ratio and EBIT[1] by selected carrier



[1] EBIT number includes Life and Non-Life operations

GWP split by carriers (Life)



EBIT negatively impacted by currency depreciation in a number of Latin American markets

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Guideline on Alternative Performance Measures - For further information on the calculation and definition of specific Alternative Performance Measures please refer to the Annual Report 2015 Chapter “Enterprise management”, pp. 22 and the following as well as to the “Glossary and definition of key figures” on page 257.