



Talanx:Sustainable profitability

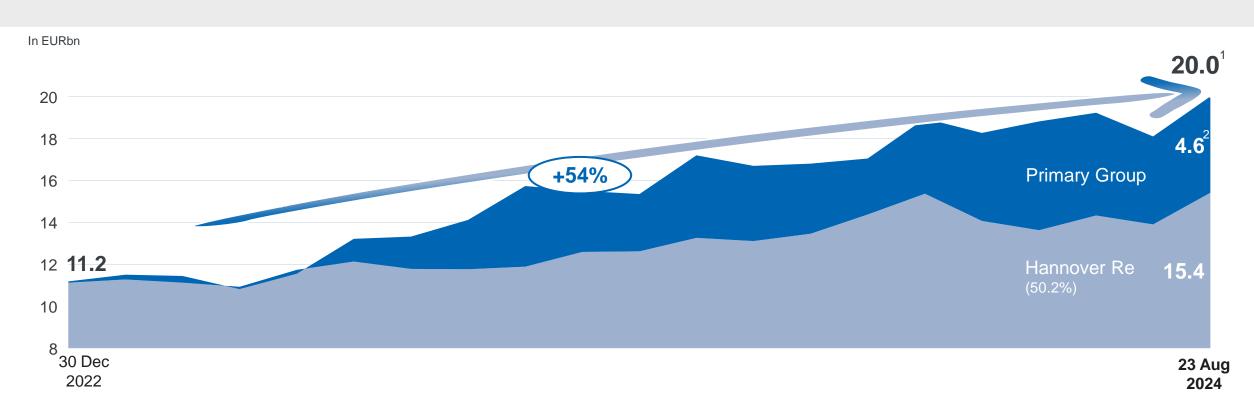
Commerzbank & ODDO BHF Corporate Conference, Frankfurt 3 September 2024

Maik Knappe, Investor Relations



Implied Primary Group valuation has further increased in 2024

Development of market capitalisation



Source: FactSet | Note: Primary Group is here defined as Talanx market cap minus half of Hannover Re market cap.

1 Market capitalisation as of 23 August 2024 | 2 Implied valuation of Primary Group = EUR 4.6bn (based on Hannover Re market capitalisation of EUR 30.7bn as of 23 August 2024)

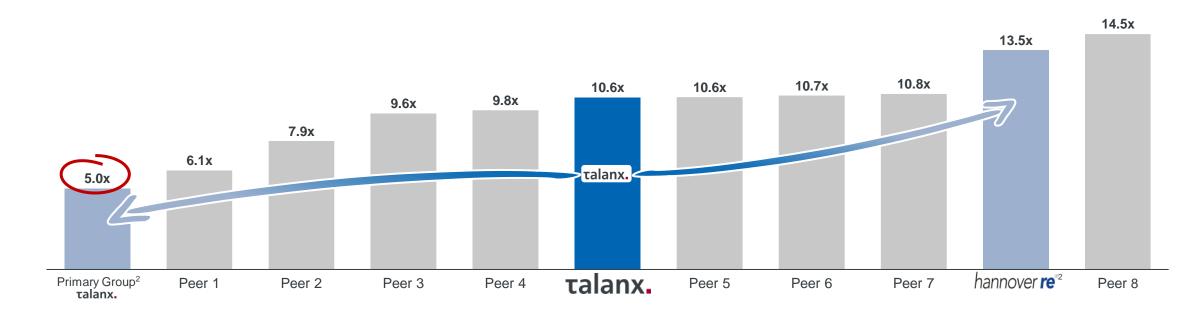




Primary Group valuation with more upside potential

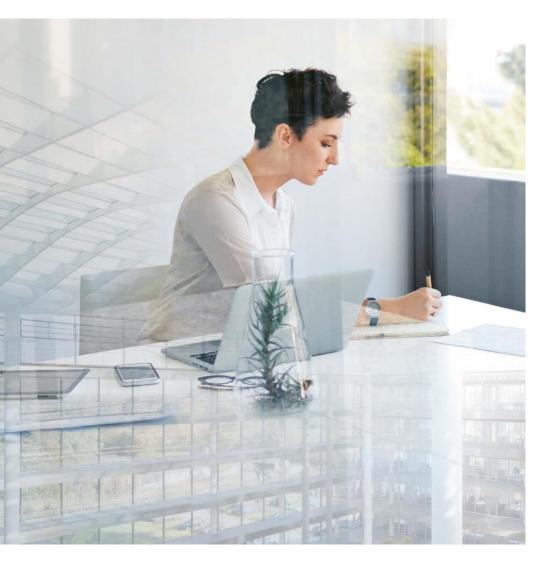
2024 P/E multiple peer benchmarking¹

P/E 2024e, as of 23 August 2024



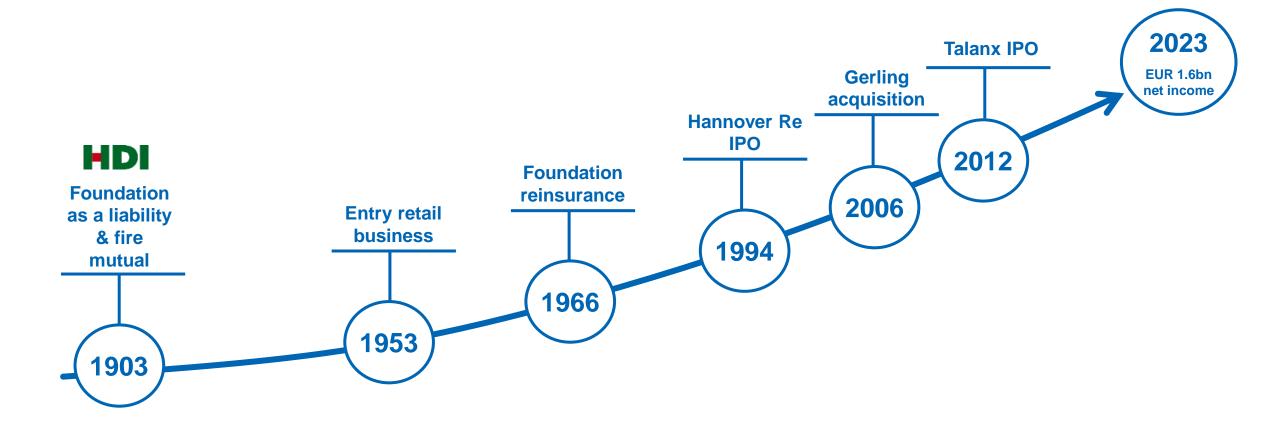
Source: Ampega Asset Management GmbH | 1 Multiple calculations based on net income 2024e as per company collated consensus of EUR 1.868 mn for Talanx Group, EUR 921 mn for Talanx Primary Insurance (sum of net income of Primary Group segments Industrial Lines, Retail Germany and Retail International) and EUR 1.114 mn for Reinsurance | 2 Implied valuation of Primary Group = EUR 4.6bn (based on Hannover Re market capitalisation of EUR 30.7bn as of 23 August 2024) divided by EUR 921 mn primary Group net income based on company collated analysts' consensus

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- 2 Profile of Primary Insurance segments
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1 Talanx brings a history of 120 years to the table ...





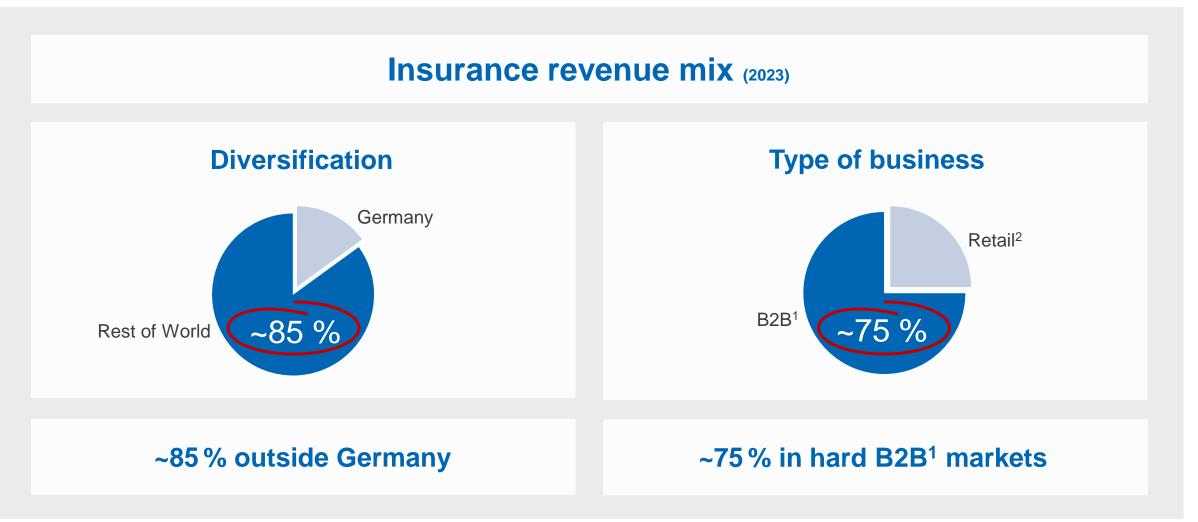
1 ... operates a multi-brand business with 4 segments and ...



No. 6 insurance provider in Europe¹ ~75% in hard B2B markets More than 175 countries ~ 29,000 employees worldwide

¹ Based on insurance revenue; source: company publications, as of 3 April 2024

1 ... a well-diversified business with a strong B2B focus ...



Note: Percentages are calculated in percent of Group insurance revenue, adjusted for Corporate Operations and Consolidation 1 B2B: Industrial Lines (~20%) and Reinsurance (~55%) | 2 Retail: Retail International (~17%) and Retail Germany (~8%)





1 ... supported by a low-risk profile

Underwriting

Insurance revenue, 2023, in EURbn

Investments

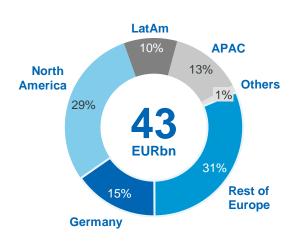
Investment portfolio as of 30 June 2024, in EURbn

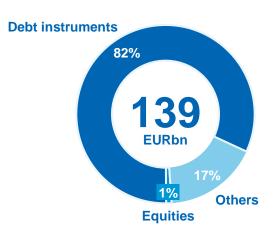
Solvency

Solvency 2 CAR for HDI Group as of 30 June 20241

Ratings

Insurer financial strength rating (Talanx Primary Group)











Strong diversification

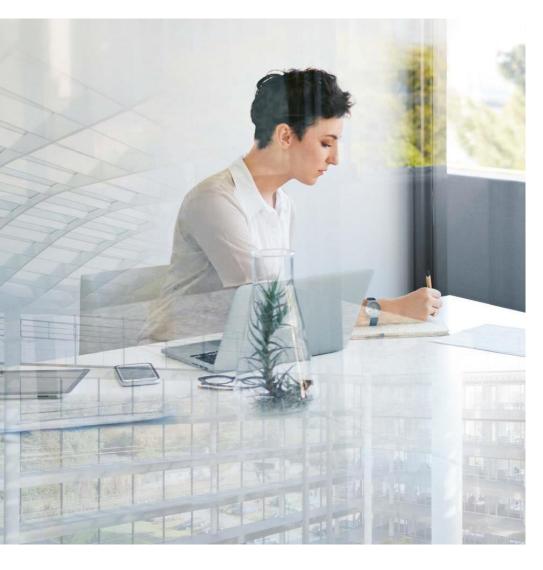
Low investment risk

Solid capitalisation **Strong** ratings



¹ Does not include any deduction for the financial year 2024 dividend to be paid in 2025, which differs from the regulatory view that requires the deduction of the full-year dividend. Accrual of dividend for 2024 would reduce the S2 ratio by ~ 1-2%pts.

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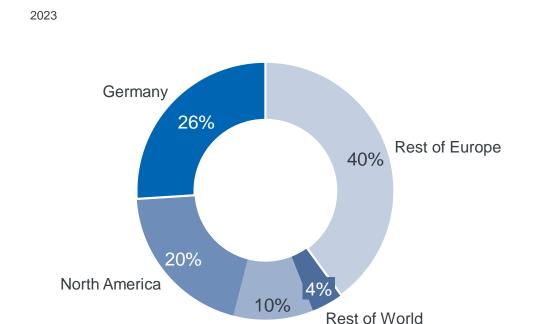


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Industrial Lines

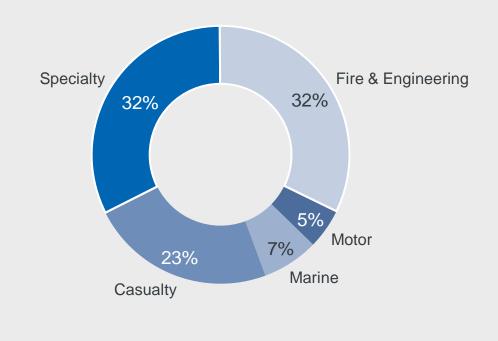
Well diversified business portfolio across regions and lines of business

Insurance revenue by region¹



Insurance revenue by line of business

2023



APAC

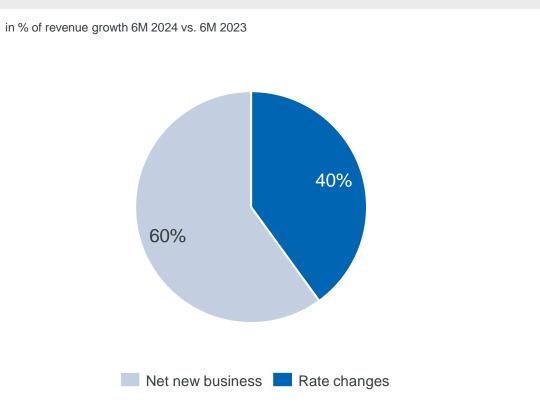
¹ Breakdown based on (booking) entity location for commercial business, on (insured) country risk for specialty business

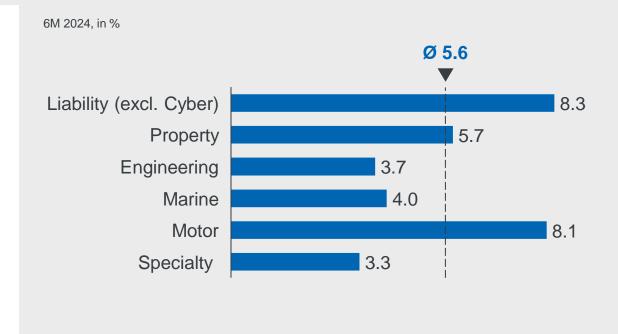
Industrial Lines

2 Strong growth driven by good new business and rate changes

Sources of growth

Adjusted rate changes¹



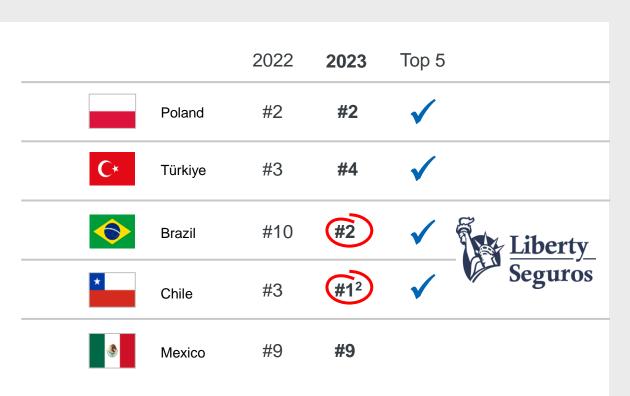


¹ Based on renewed premium (after cancellations and change of share) for risk renewing between 1 January and 30 June 2024, considering effects of premium, fees (exception Liability, Specialty) and equivalents. Specialty data are for risk renewing ibetween 1 January and 31 March 2024 τalanx.

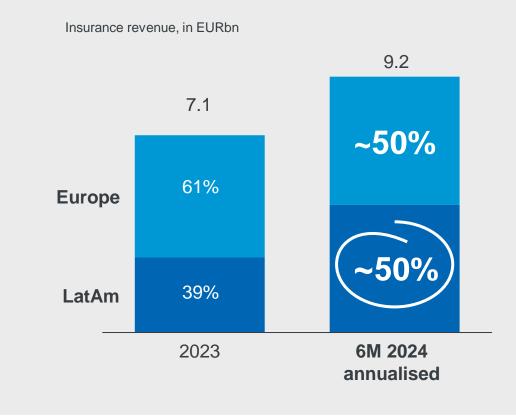
Retail International

Now no. 2 in Retail P/C in LatAm and more balanced business mix

Market positions in core P/C markets¹



Regional business mix





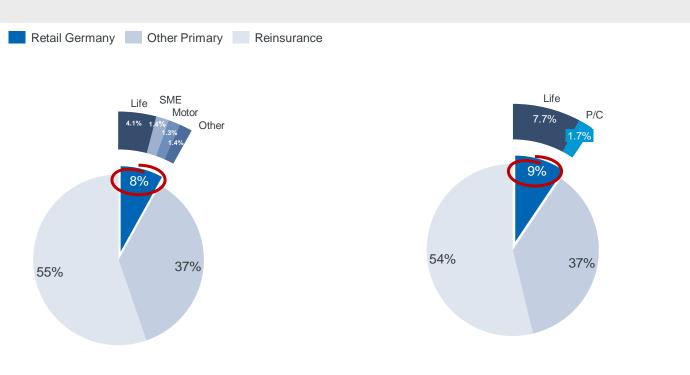
Retail Germany

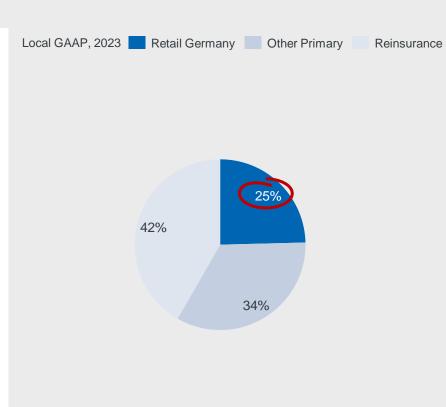
2 Solid profitability with significant cash contribution to the group





Group cash contribution³





Note: Numbers may not add up due to rounding differences

¹ Percentages are calculated in percent of Group insurance revenue adjusted for Corporate Operations and Consolidation | 2 Percentages are calculated in percent of Group net income adjusted for Corporate Operations and Consolidation 3 Percentages are calculated in percent of cash contributions to Talanx AG adjusted for contribution from Corporate Operations (mainly Ampega)



2023

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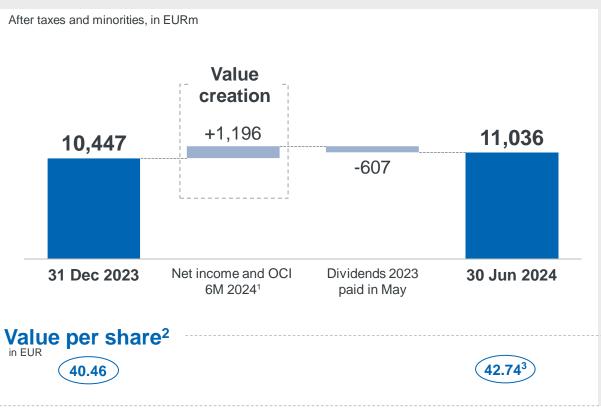


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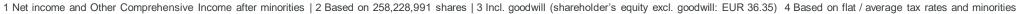
3 Strong capital generation again in first half of 2024

Shareholders' equity development



Shareholders' capital components







3 Exceptionally strong and profitable growth continues

Top line



+13 %1

Bottom line



+32%

Profitability



20.5 % (+2.0%pts. vs 6M 2023)

1 Currency-adjusted:14%

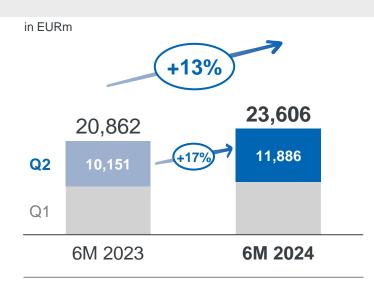
3

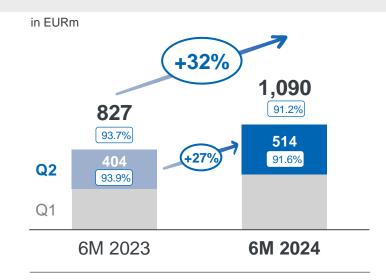
Strong double-digit top and bottom line growth

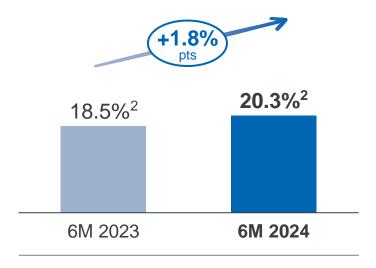
Insurance revenue

Group net income

Return on equity







Double-digit organic growth in Primary Insurance¹

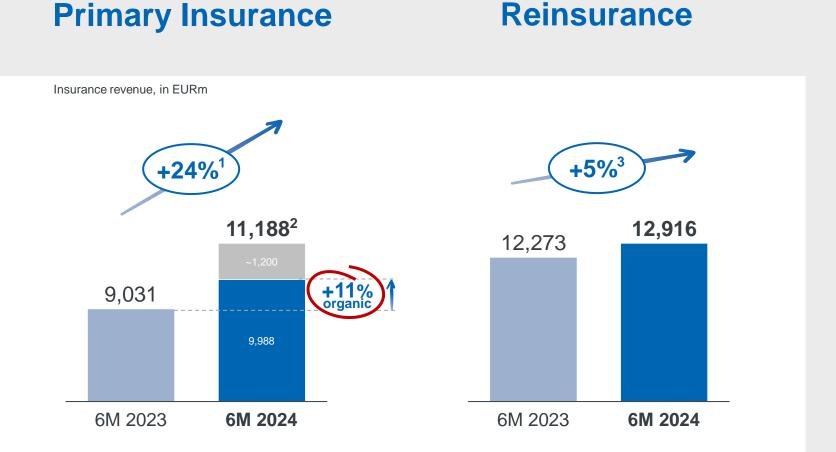
First time over EUR 1bn after six months

Strong technical profitability amplified by rising investment income

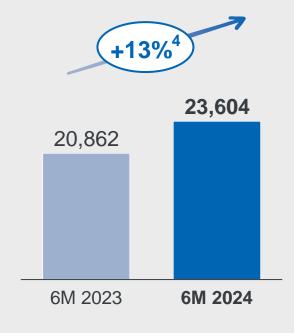
⁼ Combined ratio (net / gross) Property / Casualty

¹ YoY growth Primary Insurance +24% (excl. acquisitions: +11%) | 2 Return on equity for Q2 2023 = 17.5% and for Q2 2024 = 18.5% (Q2 2024 vs Q2 2023 = +1.0%pts)

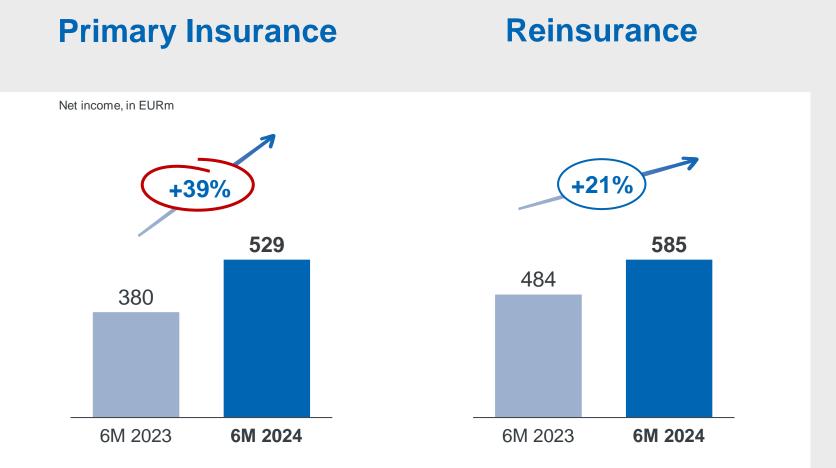
Primary Insurance continues to be the pacemaker of growth ...



Group



... with even more pronounced bottom-line development



Group

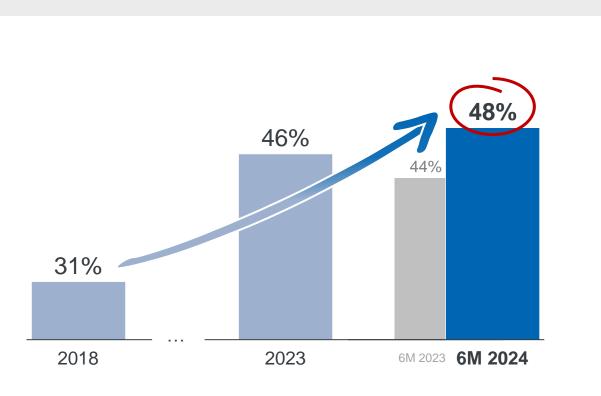


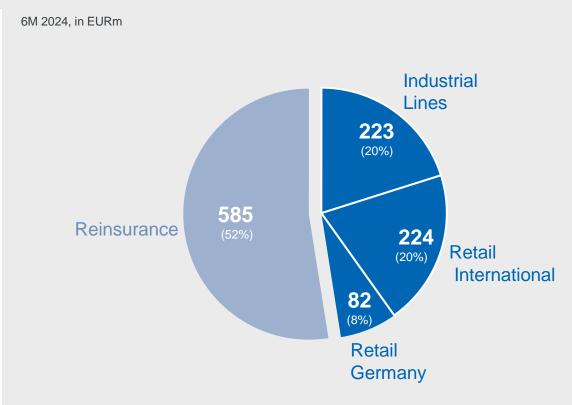
Note: Primary Insurance is the sum of Industrial Lines, Retail Germany and Retail International.

3 Primary Insurance profit contribution moving closer to 50%

Primary Insurance contribution to group net income

Net income split

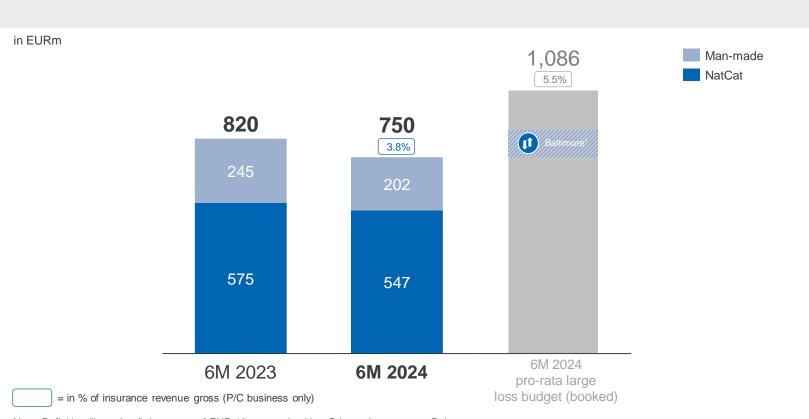




Note: Primary Insurance is the sum of Industrial Lines, Retail Germany and Retail International. Percentages are calculated in percent of Group net income adjusted for Corporate Operations and Consolidation. Sums may not add up due to rounding

Going into hurricane season with large-loss buffer

Net large losses



TOP 3 large losses

Flood Germany EUR 174m
Flood Brazil EUR 101m
Riots New Caledonia EUR 82m

Reinsurance within budget¹ and Primary Insurance EUR 84m below budget

2024 hurricane season predicted to be severe²

Note: Definition "large loss": In excess of EUR 10m gross in either Primary Insurance or Reinsurance

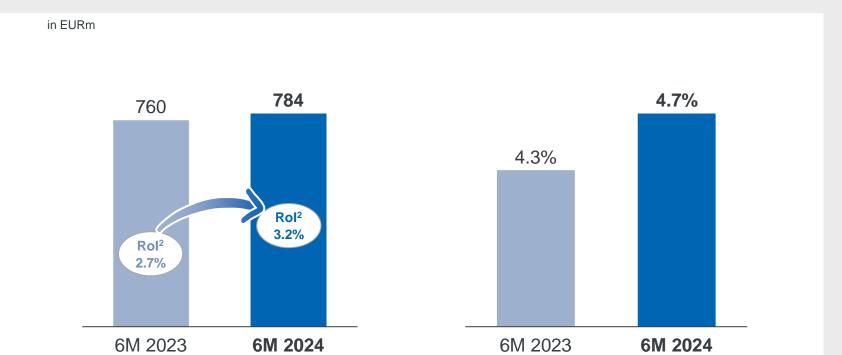
1 Losses caused by the collapse of the bridge in Baltimore cannot yet be estimated and are therefore part of the booked but not yet utilised large loss budget. Hurricane Beryl is a Q3 2024 event. 2 Source: National Oceanic and Atmospheric Administration predicts 85% chance of severe hurricane season and Colorado State University predicts 25 storms

τalanx.

Investment results increasingly reflect higher interest rate environment

Net insurance finance and investment result¹

Ø reinvestment yield³



Strong ordinary investment result +EUR 324m versus 6M 2023 mainly benefiting from higher interest rates

Average portfolio duration of 6.63 years

EUR 74m realised losses on bond portfolio in P/C

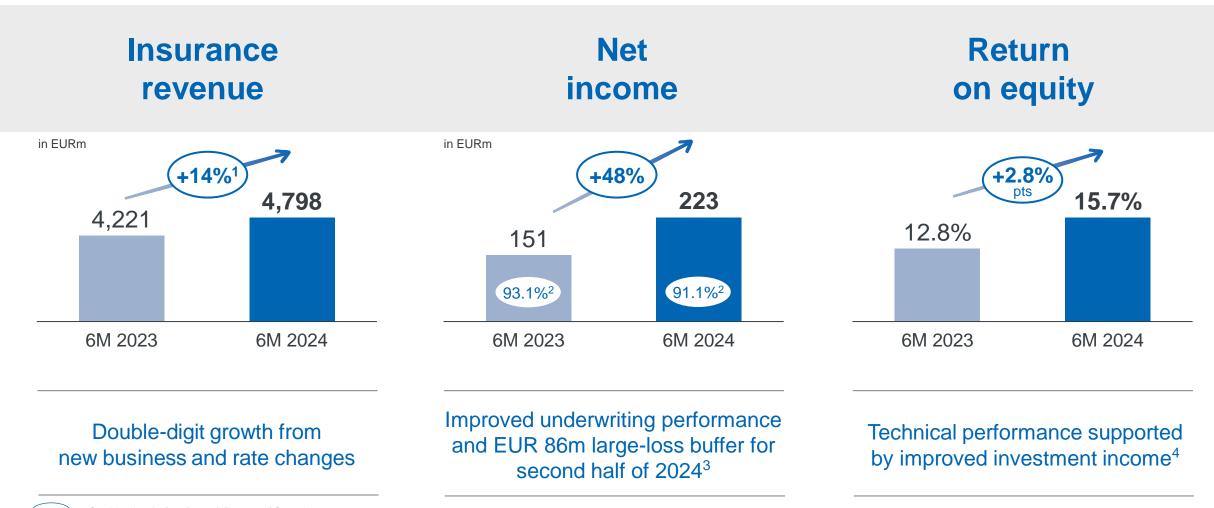
¹ Before currency effects

² Net return on investments for own risk: Income from investments for own risk divided by average investments for own risk

³ On fixed income securities

Industrial Lines

3 6M 2024 results: Continuous improvement of underwriting performance

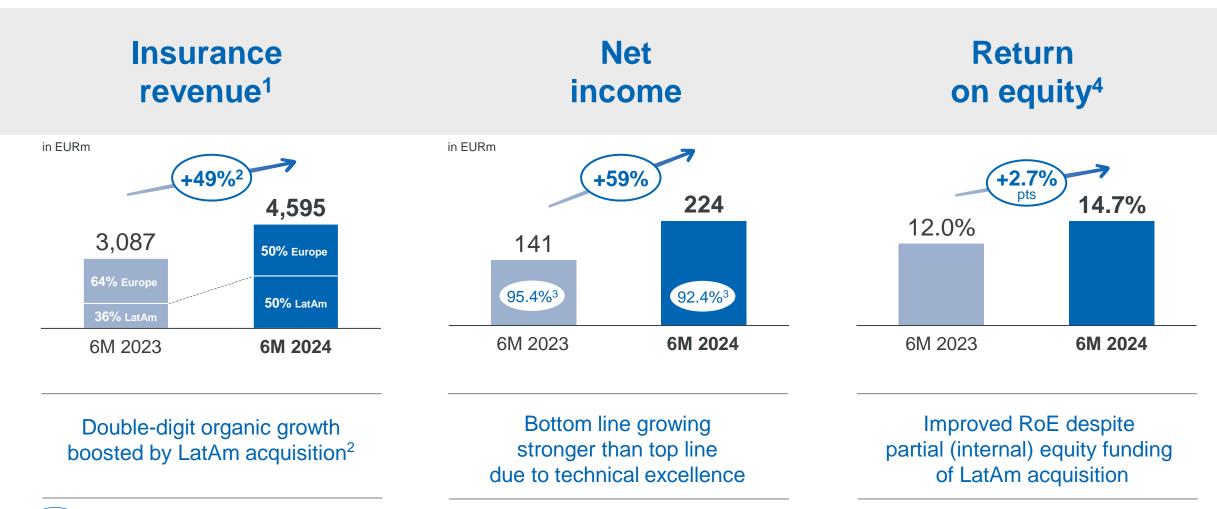


⁼ Combined ratio (net / gross) Property / Casualty

¹ Currency-adjusted: +14% | 2 Combined ratio (net / gross): Insurance service expenses after reinsurance divided by insurance revenue before reinsurance | 3 Incurred large losses 6M 2024: EUR 128m (translates into 2.7%pts) vs booked budget 6M 2024: EUR 214m (translates into 4.5%pts) | 4 Net insurance finance and investment result improved from 6M 2023 EUR 49m to 6M 2024 EUR 68m; Rol 6M 2024: 2.7% vs Rol 6M 2023: 1.8%

Retail International

3 Strong organic growth and profitability boosted by LatAm acquisition

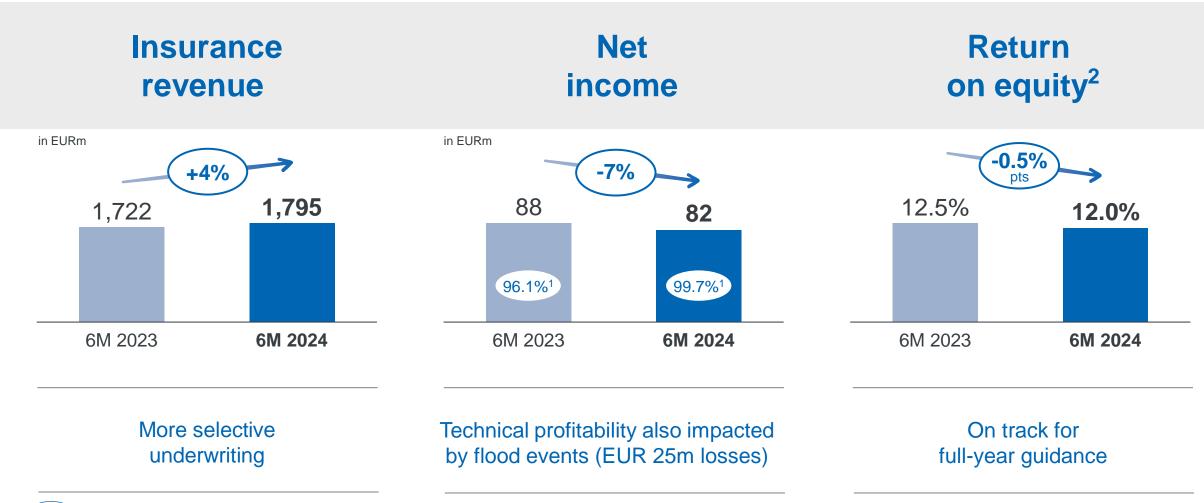


⁼ Combined ratio (net / gross) Property / Casualty

¹ Full-year insurance revenue guidance adjusted from "low double digit" to "clearly double digit" to "clearly double digit" growth for Life | 2 Currency-adjusted: +58% (organic growth currency-adjusted: 19%) 3 Combined ratio (net / gross): Insurance service expenses after reinsurance divided by insurance revenue before reinsurance | 4 Full-year RoE guidance adjusted from > 8.5% to > 10%

Retail Germany

Mastering current headwinds



⁼ Combined ratio (net / gross) Property / Casualty

¹ Combined ratio (net / gross): Insurance service expenses after reinsurance divided by insurance revenue <u>before</u> reinsurance | 2 RoE is including Asset Management contribution; RoE without Asset Management contribution was 11.8% for 6M 2023 was and 10.4% for 6M 2024



Reinsurance

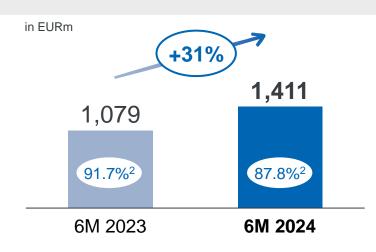
RoE over 20%, clearly beating ambition level

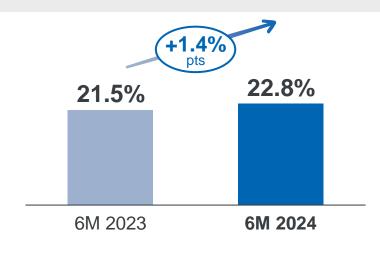
Insurance revenue

Insurance service result (net)









Continued growth in a favourable market environment

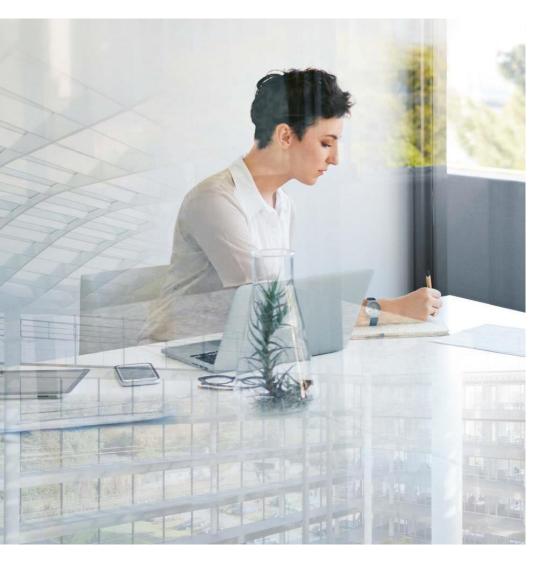
Attractive underlying profitability

Strong performance

⁼ Combined ratio (net / net) Property / Casualty

¹ Currency-adjusted +6% | 2 Combined ratio (net / net): Insurance service expenses after reinsurance divided by insurance revenue after reinsurance

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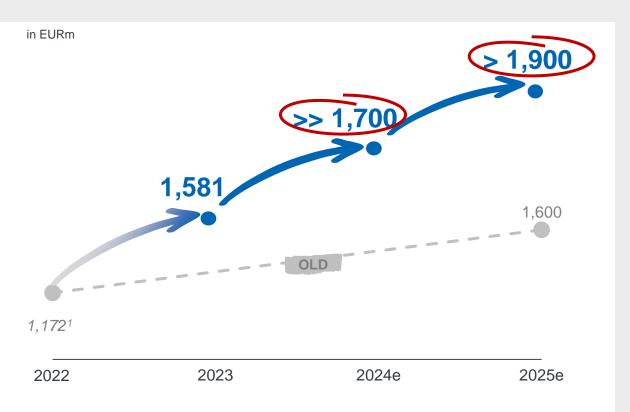
4 Guidance for FY 2024 to be reviewed post Q3



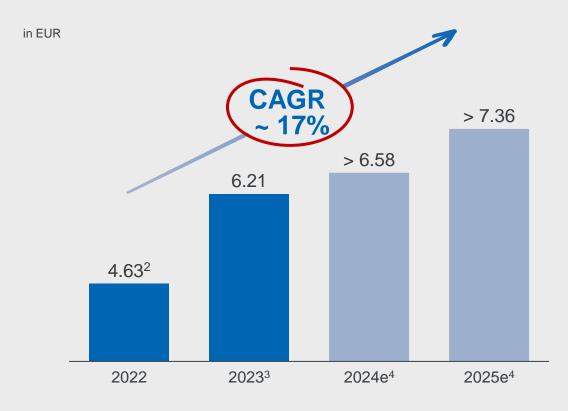
Note: All targets are subject to large losses not exceeding the large loss budget, no turbulences on capital markets, and no material currency fluctuations. In addition, the targets may be subject to fluctuations due to the application of the IFRS 9 accounting standard for the valuation of the investment portfolio. τalanx.

4 Current earnings outlook for 2025 ...

2022 - 2025e Net income guidance

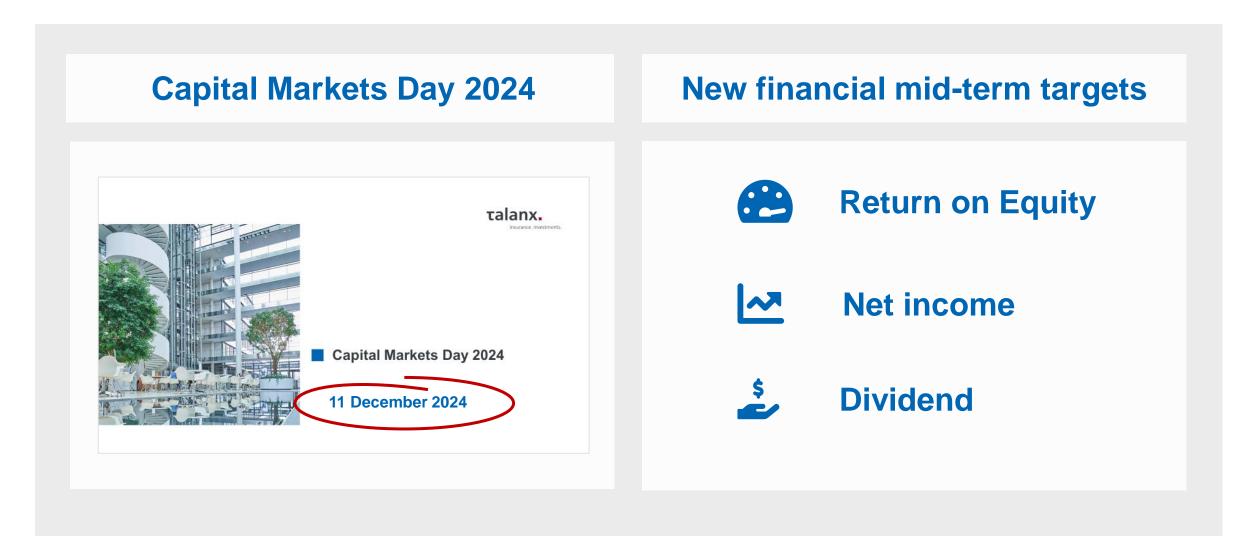


2022 - 2025e: Implied earnings per share

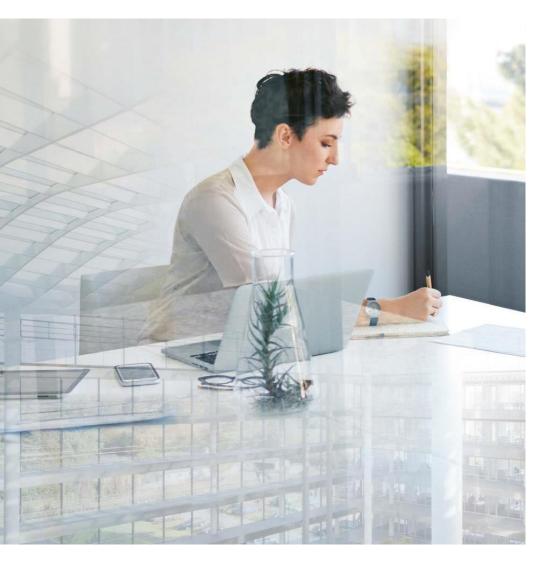


1 IFRS 4 | 2 Based on IFRS 4 2022 net income of EUR 1,172m and number of shares of 253,120,747 (weighted average). IFRS 17 2022 net income of EUR 706m (EPS of EUR 2.79) represents no meaningful base for comparison given different treatment of management actions taken in 2022 under IFRS 4 accounting regime | 3 Based on number of shares of 254,687,395 (weighted average) for 2023 | 4 Based on number of shares of 258,228,991 for periods 2024e and 2025e τalanx.

... to be updated with new financial mid-term targets coming @ CMD 2024



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5 Contributions to net income

Net income attributable to Talanx AG shareholders, in EURm

		Industrial Lines	Retail Germany	Retail International		imary rance	Reinst	urance	Corporate Operations	Conso- lidations	Talanx Group
IFRS 4	2018	-16	102	161	247	31%	540	69%	-80	-4	703
	2019	103	133	164	400	39%	619	61%	-97	1	923
	2020	47	119	160	326	42%	442	58%	-117	-3	648
	2021	143	161	189	493	45%	609	55%	-105	14	1,011
	2022	177	150	214	541	43%	707	57%	-95	19	1,172
↑ IFRS 17	2023	351	161	277	789	46%	917	54%	-87	-38	1,581
	6M 2024	223	82	224	529 (48%	585	52%	-29	4	1,090

Note: Primary Insurance is the sum of Industrial Lines, Retail Germany and Retail International. Percentages are calculated in percent of Group net income adjusted for Corporate Operations and Consolidation



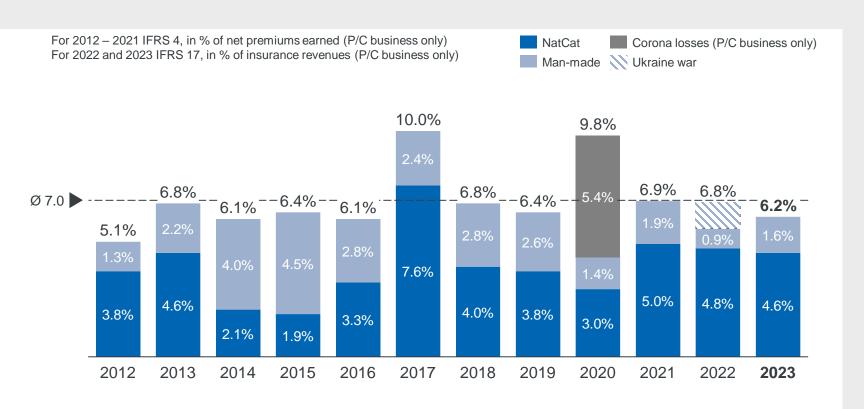
5 6M 2024 results overview - Segments

EURm		I Lines	Retail Germany		Retail International		Primary Insurance		Reinsurance	
	6M 2023	6M 2024	6M 2023	6M 2024	6M 2023	6M 2024	6M 2023	6M 2024	6M 2023	6M 2024
Insurance revenue (gross)	4,221	4,798	1,722	1,795	3,087	4,595	9,031	11,188	12,273	12,916
Insurance service result (net)	292	429	179	145	185	385	656	958	1,079	1,411
Net investment income for own risk	108	186	531	642	252	359	890	1,187	866	1,028
Result from unit-linked contracts	0	0	754	1,229	25	19	779	1,248	0	0
Net insurance finance result before currency effects	-59	-118	-1,215	-1,835	-120	-178	-1,394	-2,131	-342	-500
Net insurance finance and investment result before currency effects	49	68	70	36	157	200	276	304	524	528
Net currency result	5	-21	-10	15	7	6	1	0	34	-57
Other result	-155	-171	-89	-52	-101	-167	-345	-390	-274	-212
Operating result (EBIT)	190	305	150	144	249	424	589	873	1,362	1,670
Financing costs	-6	-5	-3	-3	-10	-36	-19	-44	-74	-63
Taxes on income	-34	-77	-53	-54	-57	-126	-144	-256	-298	-446
Minority interest on profit & loss	0	0	-5	-5	-41	-39	-46	-44	-506	-577
Net income	151	223	88	82	141	224	380	529	484	585
Combined ratio Property / Casualty (net / gross)	93.1%	91.1%	96.1%	99.7%	95.4%	92.4%	94.3%	92.4%	91.7% ¹	87.8% ¹
Return on equity (RoE)	12.8%	15.7%	11.8%	10.4%	12.0%	14.7%	12.3%	14.2%	21.5%	22.8%
RoE adjusted for net income impact from fair value through p&I assets	14.9%	15.5%	12.4%	10.4%	10.8%	13.9%	12.7%	13.8%	20.1%	22.0%
Return on investments for own risk	1.8%	2.7%	2.3%	2.7%	3.9%	4.9%	2.5%	3.1%	3.1%	3.3%

¹ Combined ratio (net/net)

5 Large loss history

Net large losses in relative terms



Large losses of EUR 2,167m slightly below budget (EUR 2,200m) despite higher NatCat losses (EUR +83m) and higher man-made losses (EUR +277m)

Top 3 largest NatCat losses:

- Italy storm / hail EUR 354m
- Türkiye earthquake EUR 315m
- Mexico hurricane "Otis" EUR 171m

Note: Definition "large loss": In excess of EUR 10m gross in either Primary Insurance or Reinsurance

5 Large loss detail 2023

Net losses in EURm, 2023 (2022)	Industrial Lines	Retail Germany	Retail International	∑ Primary Insurance	Reinsurance	Corporate Operations	Talanx Group
TOP 10 NatCat							
1. Storm and hail, Italy (July)	11.0		5.0	16.0	313.1	25.0	354.1
2. Earthquake, Türkiye (February)	18.1		7.5	25.6	270.1	19.2	314.9
3. Hurricane "Otis", USA / Mexico, (October)	7.2		5.8	13.0	142.2	15.7	170.9
4. Forest fires "Maui" Haiwaii, USA (August)					96.8		96.8
Earthquake, Morocco (September)					73.5		73.5
6. Cyclone "Gabrielle", New Zealand (February)	0.2			0.2	67.1		67.3
7. Storm "Lambert", Germany (June)	16.1	24.0		40.2	12.7	7.8	60.7
8. Flood "Auckland", New Zealand (January / February)				46.8		46.8
9. Heavy rain, Slovenia / Austria (August)	15.7			15.7	28.3		44.1
10. Storm and flood, Australia (December)	0.2			0.2	43.8		44.0
Sum NatCat (total ¹)	122.2 (270.4)	49.9 (36.2)	21.9 (8.5)	194.0 (315.0)	1,347.7 (1,205.1)	69.6 (8.3)	1,611.3 (1,528.5)
Property	166.7	20.0	13.2	199.9	197.6	37.5	435.0
Aviation	25.2			25.2	36.9		62.1
Transport	19.7			19.7	13.8	1.4	34.9
Credit					24.6		24.6
Sum other large losses	211.5 (74.5)	20.0 (10.0)	13.2 (8.6)	244.7 (93.1)	272.9 (169.7)	38.9 (17.3)	556.6 (280.0)
Russian war in Ukraine				(36.3)	(330.9)		(367.2)
Total large losses	333.7 (381.2)	69.9 (46.2)	35.1 (17.1)	438.8 (444.4)	1,620.5 (1,705.7)	108.5 (25.6)	2,167.9 (2,175.7)
Pro-rata large loss budget	365.0	45.0	15.0	425.0	1,725.0	50.0	2,200.0

Note: Definition "large loss": in excess of EUR 10m gross in either Primary Insurance or Reinsurance.

1 In total 27 NatCat large losses at group level in 2023



5 Large loss detail 6M 2024

Net losses in EURm, 6M 2024 (6M 2023)	Industrial Lines	Retail Germany	Retail International	∑ Primary Insurance	Reinsurance	Corporate Operations	Talanx Group
TOP 10 NatCat							
Flood, Germany (May/June)	29.1	21.6		50.7	120.0	3.0	173.7
Flood, Brazil (Apr/May)	33.8		9.7	43.5	47.3	10.1	101.0
Flood, Dubai (Apr)					81.6		81.6
Earthquake, Taiwan (Apr)	5.7			5.7	33.3		39.0
Flood and tornadoes, USA (Apr/May)					32.5		32.5
Storm and tornadoes, USA (May)					29.4		29.4
Earthquake, Japan (Jan)					25.8		25.8
Heavy rain, southwest Germany (May)		3.2		3.2	21.4		24.6
Flood, southeast China (Jun)					20.0		20.0
Forest fires, Chile (Feb)			3.0	3.0	7.9	3.3	14.2
Hailstorm, Mexico (May)				5.5			5.5
Sum NatCat (total)	74.1 (56.6)	24.8 (17.0)	12.6 (11.1)	111.5 (84.7)	419.3 (462.5)	16.5 (27.5)	547.3 (574.7)
Sum man-made	54.3 (77.3)	0 (0)	0 (13.1)	54.3 (90.3)	147.2 (144.5)	0.8 (10.4)	202.3 (245.2)
Total large losses ¹	128.3 (133.9)	24.8 (17.0)	12.6 (24.2)	165.8 (175.1)	566.5 (606.9)	17.3 (37.9)	749.6 (819.9)
Pro-rata large loss budget	213.9 (164.7)	22.5 (22.5)	13.6 (7.5)	250 (194.7)	801.3 (751.2)	35.0 (25.0)	1,086.3 (970.8)

Note: Definition "large loss": in excess of EUR 10m gross in either Primary Insurance or Reinsurance.



¹ Losses caused by the hurricane Beryl and the Crowdstrike incident cannot yet be estimated and are therefore part of the booked but not yet utilised major loss budget. Both are events in Q3 2024.

Resiliency embedded in best estimate for P/C net claims reserves^{1,2}

In EURm

In % of net reserves

As of year end, undiscounted

	2019	2020	2021	2022 ⁵	2023
Talanx Primary Group ³	738	1,020	1,221	1,161	1,542
Reinsurance (Hannover Re)	1,456	1,536	1,703	1,378	2,057
Talanx net⁴	2,194	2,687	3,023	2,643	3,704

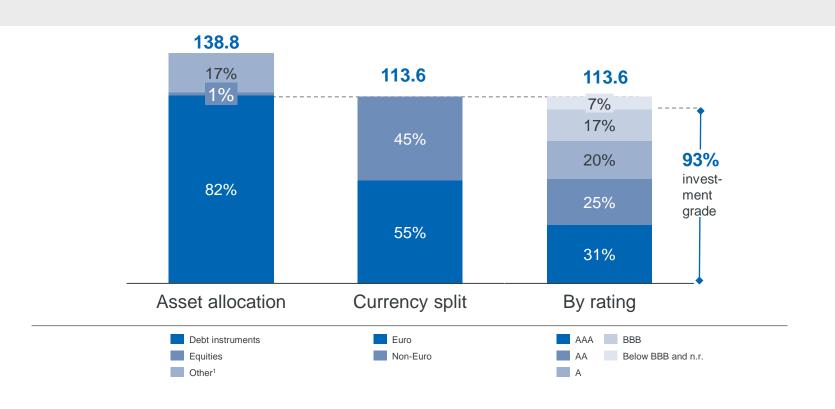
As of year end, undiscounted

	2019	2020	2021	2022 ⁵	2023	
Talanx Primary Group ³	6.2%	8.4%	8.8%	7.4%	8.8%	
Reinsurance (Hannover Re)	5.6%	5.6%	5.2%	3.6%	5.0%	
Talanx net ⁴	5.8%	6.8%	6.5%	4.9%	6.3%	

¹ Resiliency embedded in best estimate defined as the difference between booked reserves (based on Talanx' own best estimates) and WTW analysis. WTW calculation based on data provided by Talanx. 2023 figures are based on IFRS 17 without considering discounting to enable comparability with IFRS 4 figures of previous years. | 2 Before taxes and minorities | 3 Talanx Primary Group, excluding Talanx AG | 4 Sum of Hannover Re, Talanx Primary Group, Talanx AG (not consolidated) 5 Excludes EUR 5m related to Hungarian entity which was deconsolidated in 2023 τalanx.

5 Unchanged low-beta strategy with high quality investment portfolio

Investments for own risk



Debt instruments mainly (68%) invested in government and covered bonds

Equity share in current year reduced by 26%

> Shrinking portion of Furo investments

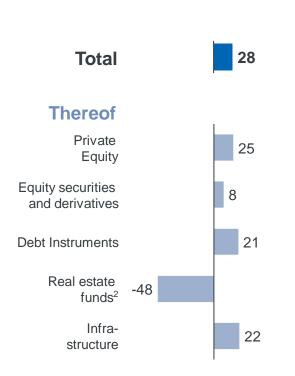
Note: "Below BBB and n.r." includes non-rated bonds 1 Includes mainly private equity, real estate and infrastructure investments



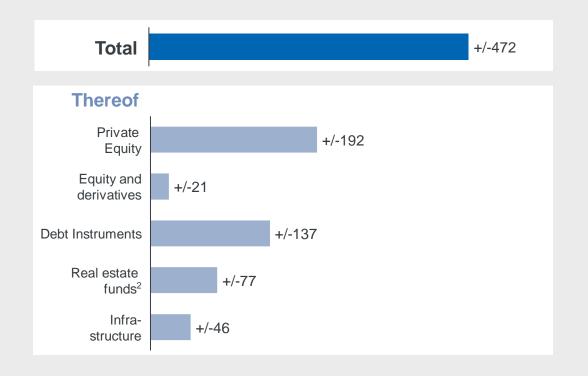
Insignificant fair value changes on FVPL assets in 6M 2024

Actual P&L impact 6M 2024

Shareholder view: Without Primary Life, after taxes and without minorities¹, in EURm



P&L impact of "+/-10% scenario"



² Includes directly-held real estate in German life book (EUR 3.3bn), which is measured at fair value through p&L (FVPL) as well but has no bottom-line p&l impact for shareholders as it is held for the benefit of policyholders.

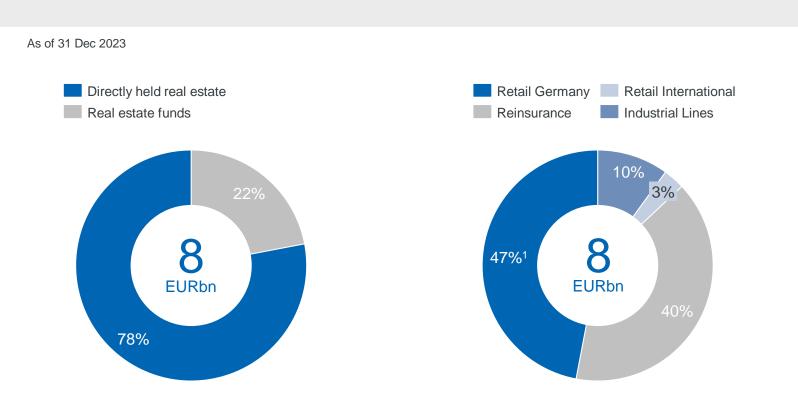


¹ Based on flat / average tax rates and minorities on Talanx Group level

5 Real estate portfolio

By type

By segment



More than half of the real estate exposure in Germany and approx. 15% in the US

Portfolio impairment of EUR ~500m in 2023, thereof ~1/3 with P/L effect and ~2/3 policyholder participation in life business

Note: Real estate portfolio without owner-occupied property 1 Thereof 97% Life, 3% P/C

5 Contact us



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5

Details on reserve review by WTW

(as per page 37 of this presentation)

- WTW was separately engaged by Talanx AG and Hannover Rück SE to review certain parts of the undiscounted loss and loss adjustment expense reserve from the
 consolidated financial statements in accordance with IFRS as at each 31 December from 2019 to 2023. Life and health (re-)insurance business is excluded from the scope of
 this review..
- WTW's results referenced in this presentation are based on assumptions as to the future. It should be recognised that actual future claim experience is likely to deviate, perhaps materially, from WTW's estimates. This is because the ultimate liability for claims will be affected by future external events; for example, the likelihood of claimants bringing suit, the size of judicial awards, changes in standards of liability, and the attitudes of claimants towards the settlement of their claims.
- WTW's analysis does not anticipate any extraordinary changes to the legal, social, inflationary or economic environment, or to the interpretation of policy language, that might affect the cost, frequency, or future reporting of claims. In addition, WTW's estimates make no provision for potential future claims arising from causes not substantially recognised in the historical data (such as new types of mass torts or latent injuries, terrorist acts), except in so far as claims of these types are included incidentally in the reported claims and are implicitly developed.
- Sharp increases in inflation in many economies worldwide have resulted from rises in energy, food, component and raw material prices driven by wider economic effects of heightened geopolitical instability with increased possibilities of hitherto unexpected conflict escalation from the Russia-Ukraine and Israel-Gaza conflicts in combination with factors such as supply chain disruptions and labour shortages. Longer term implications for inflation remain uncertain. WTW's analysis makes no explicit allowance for extraordinary future effects that may result from the above factors or other emerging shocks on the projection results.
- In accordance with its scope, WTW's estimates are on the basis that all of Talanx AG's and Hannover Rück SE's reinsurance protection will be valid and collectable. Further liability may exist for any reinsurance that proves to be irrecoverable.
- WTW's estimates are in Euros based on the exchange rates provided by Talanx AG and Hannover Rück SE as at each 31 December evaluation date. However, a substantial
 proportion of the liabilities is denominated in foreign currencies. To the extent that the assets backing the reserves are not held in matching currencies, future changes in
 exchange rates may lead to significant exchange gains or losses.
- In its review, WTW has relied on audited and unaudited data and financial information supplied by Talanx AG, Hannover Rück SE and their respective subsidiaries, including information provided orally. WTW relied on the accuracy and completeness of this information without independent verification.
- WTW's analysis relies on data provided by Talanx as of each 31 December. The analysis may not reflect claim development or all information that became available after the valuation dates and the results, opinions and conclusions referenced herein may be rendered inaccurate by developments after the valuation dates.
- Except for any agreed responsibilities WTW may have to Talanx AG or Hannover Rück SE, WTW does not assume any responsibility and will not accept any liability to any third party for any damages suffered by such third party arising out of this commentary or references to WTW in this document.

Source: WTW



5 Qualifications and caveats

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