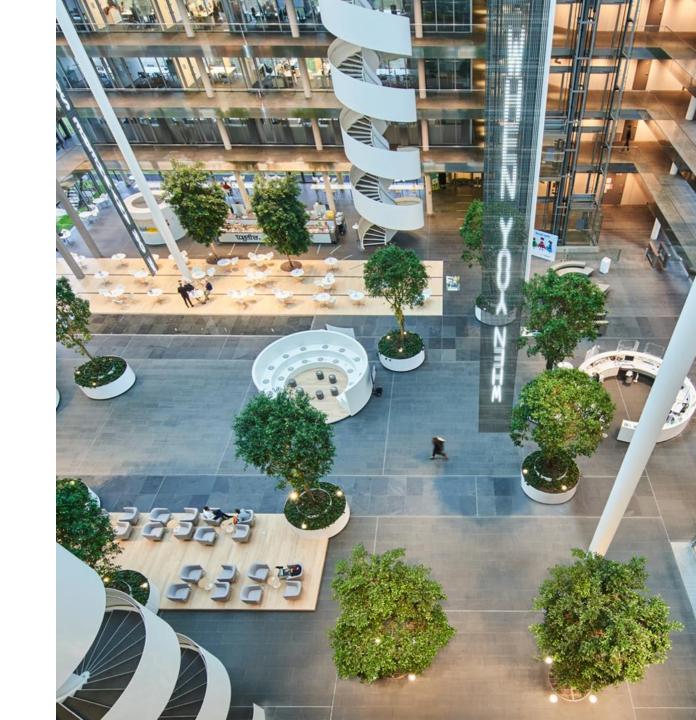


Talanx: Sustainable profitability

UniCredit & Kepler Cheuvreux German Corporate Conference Frankfurt, 21 January 2025

Jan Wicke, CFO



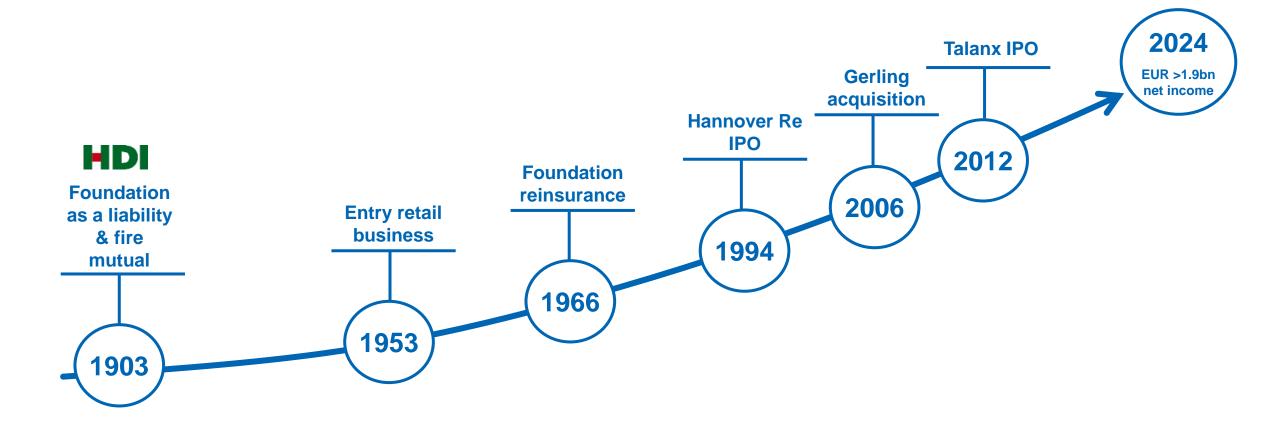


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Talanx brings a history of 120 years to the table ...



... and operates a multi-brand insurance business with 4 segments and ...



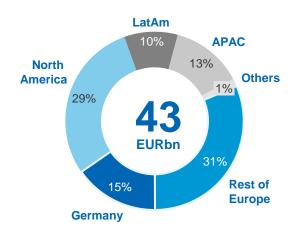
TOP 6 insurance provider in Europe¹ ~75% in hard B2B markets More than 175 countries ~ 29,000 employees worldwide

¹ Based on insurance revenue; source: company publications, as of 3 April 2024

... a well-balanced business with a low risk profile

Underwriting

Insurance revenue, 2023, in EURbn



Investments

Investment portfolio as of 30 September 2024, in EURbn



Solvency

Solvency 2 CAR for HDI Group as of 30 September 20241

Ratings

Insurer financial strength rating (Talanx Primary Group)



220%





Strong diversification

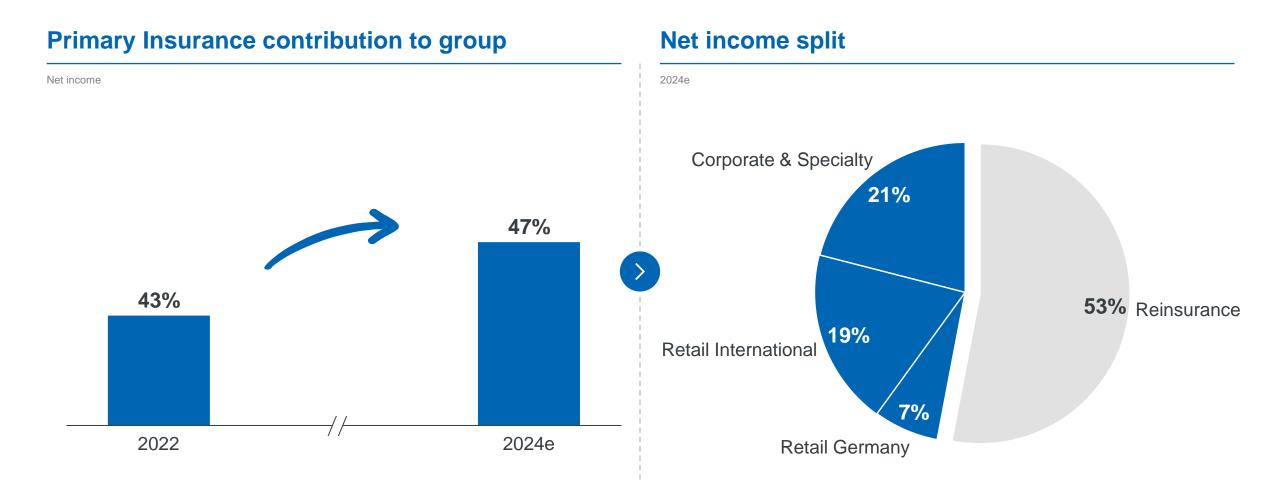
Low investment risk

Solid capitalisation

Strong ratings

¹ Solvency 2 ratio of HDI Group as the regulated entity. After deduction for the expected full financial year 2024 dividend to be paid in 2025.

Primary Insurance now represents almost 50% of group profits



Note: The figure relating to financial year 2022 is according to IFRS 4, figures for 2024e are according to IFRS 17. Primary Insurance is the sum of Corporate & Specialty, Retail International and Retail Germany; percentages are calculated in percent of Group net income adjusted for Corporate Operations and Consolidation





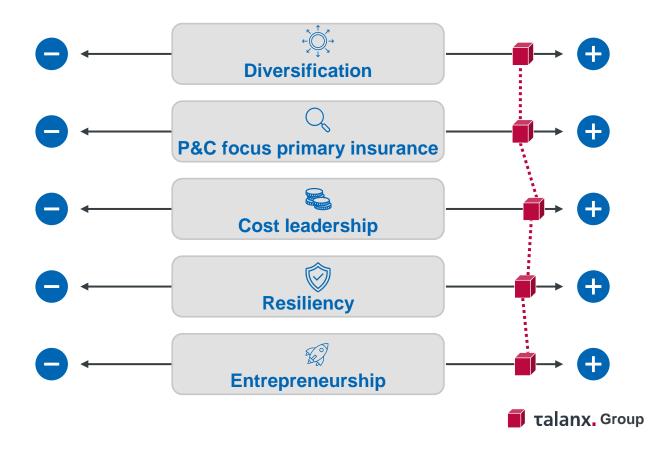
Agenda

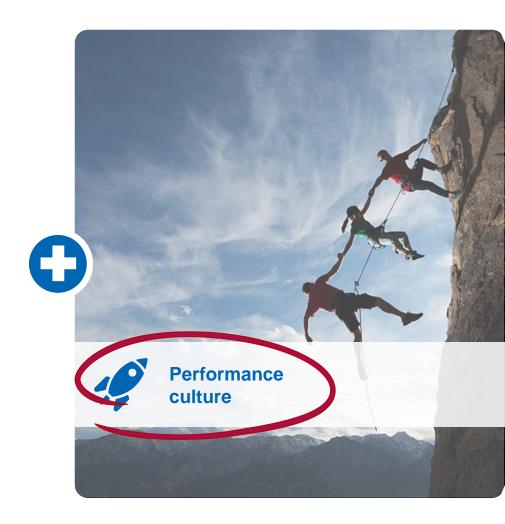
- 1 Talanx at a glance
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The five components of the Talanx business model

τalanx.





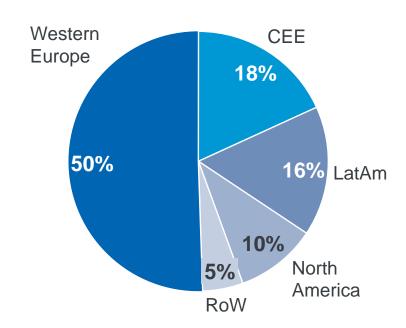
Diversified and focused P&C player in primary insurance...

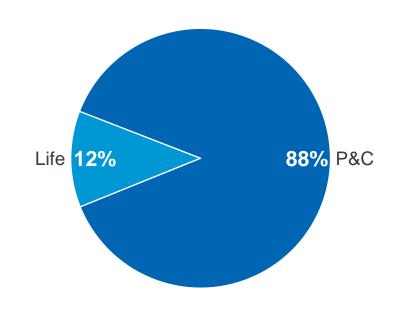
Diversified – Segments

Diversified - Regions

Focused – P&C player



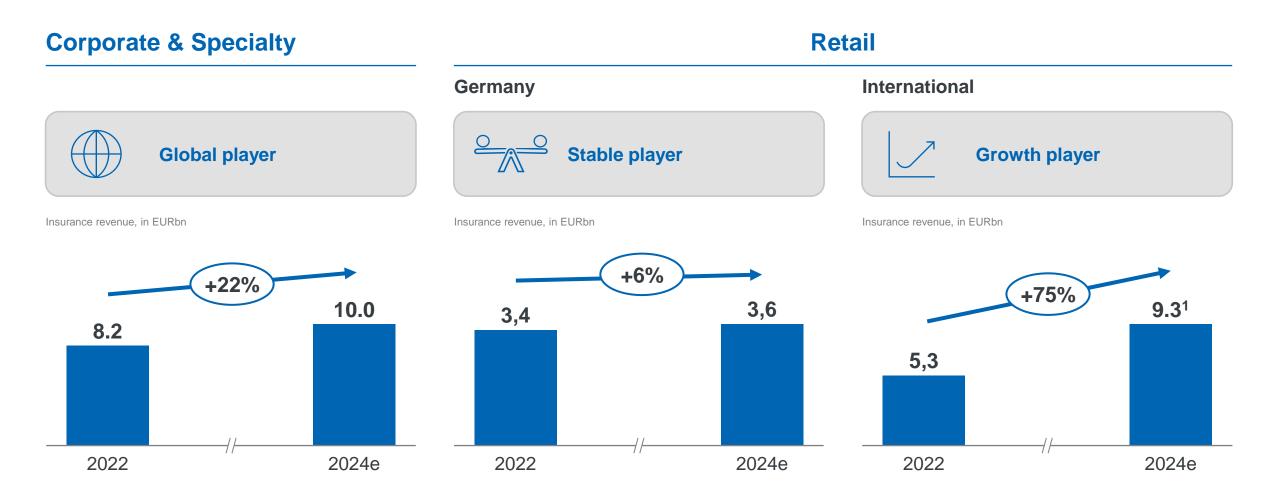




Note: All numbers in % of Primary Insurance revenue 2023; Primary Insurance is the sum of Corporate & Specialty, Retail International and Retail Germany



... with distinct competitive profiles



Note: All figures according to IFRS 17

1 Thereof ~1,970m EUR inorganic growth in Latin America due to Liberty transaction

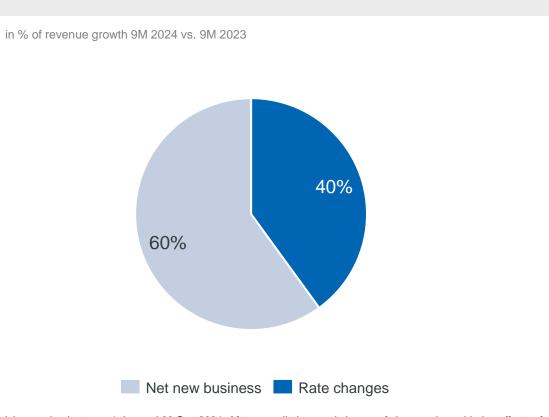


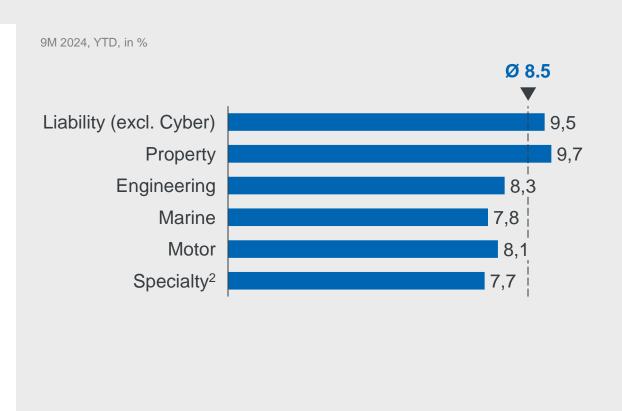
Corporate & Specialty

Strong growth driven by good new business and rate changes

Sources of growth







¹ For risk renewing between 1 Jan and 30 Sep 2024. After cancellations and change of share and considering effects of premium, fees (exception Casualty, Specialty) and equivalents. Engineering for Annuals only (excl. project business) | 2 Specialty data for 6M 2024



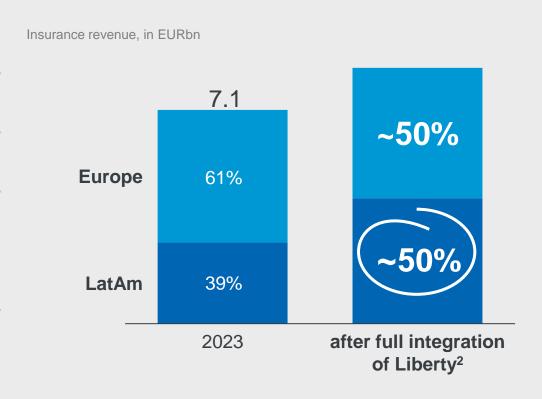
Retail International

Now no. 2 in Retail P/C in LatAm and more balanced business mix

Market positions in core P/C markets¹

2022 2023 Top 5 Poland #2 #2 ✓ Türkiye #3 #4 ✓ Brazil #10 #2 ✓ Liberty Seguros Mexico #9 #9

Regional business mix

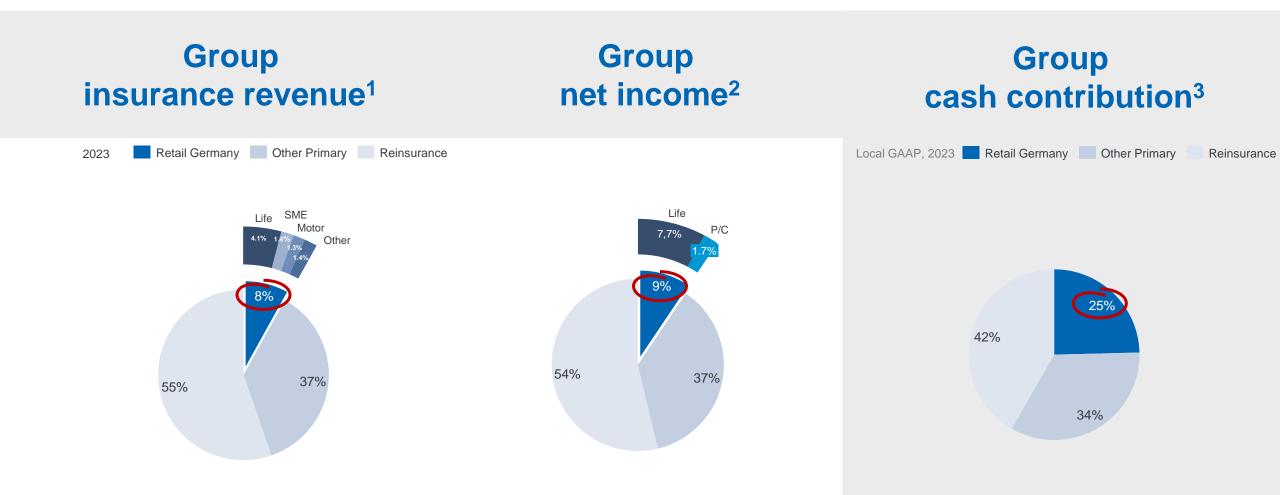


¹ Market ranks as of year end 2023 except Poland as of 9M 2023. Source: Local supervisory authorities and insurance associations | 2 Pro-forma, considering EUR 1.7bn GWP (2022) for Liberty 3 Pro-forma, closing of Liberty acquisition occurred on 1 March 2024



Retail Germany

Solid profitability with significant cash contribution to the group



Note: Numbers may not add up due to rounding differences

1 Percentages are calculated in percent of Group insurance revenue adjusted for Corporate Operations and Consolidation | 2 Percentages are calculated in percent of Group net income adjusted for Corporate Operations and Consolidation 3 Percentages are calculated in percent of cash contributions to Talanx AG adjusted for contribution from Corporate Operations (mainly Ampega)



Cost leadership in most segments...

Cost benchmarking



Definitions: Corporate & Specialty: Total expense ratio given that peers do not report split into acquisition and admin expenses. Retail International Poland reflects Warta only. Brazil excludes Liberty | Corporate & Specialty peers: Allianz (AGCS), AXA XL, Zurich (Commercial), QBE. Hannover Re peers: Munich Re (only reinsurance), Everest Re (only P&C), RGA (only L&H) and SCOR. Retail International peers: Poland: PZU, Uniqa, Allianz, Munich Re, VIG. - Türkiye: AK Sigorta, Anadolu Sigorta, Allianz, Sompo. - Brazil: Mapfre, Allianz. Tokio Marine Seguradora, Bradesco Seguros, Porto Seguro. - Chile: Mapfre, CHUBB. - Mexico: Mapfre, GNP, CHUBB, Seguros Atlas, Qualitas. τalanx.

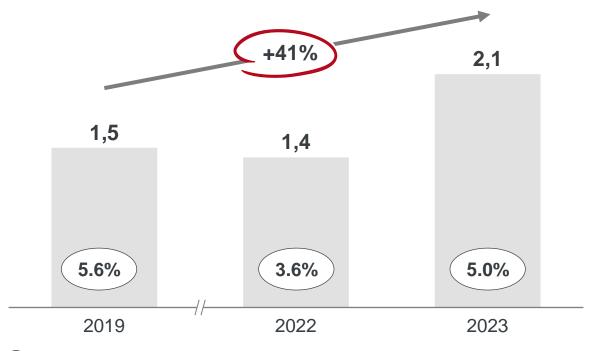
... and high level of resiliency

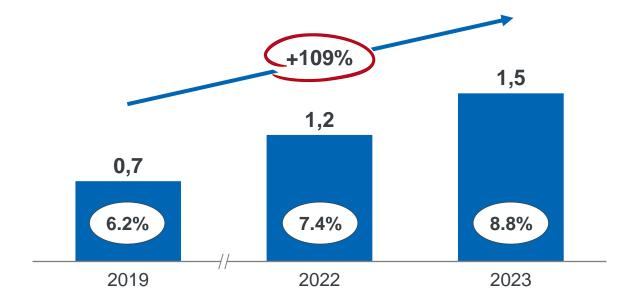
Reinsurance

Resiliency within best estimate reserves¹, in EUbn

Primary Insurance

Resiliency within best estimate reserves¹, in EURbn



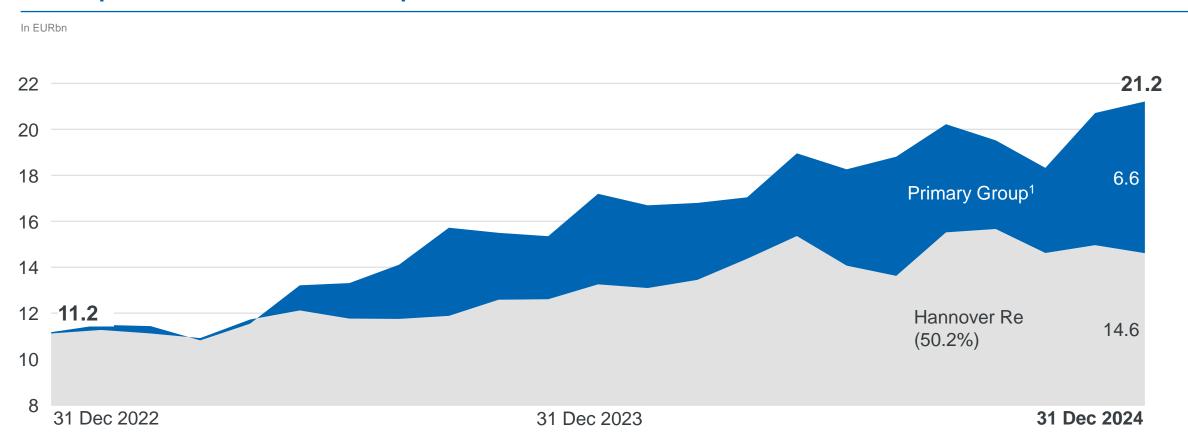


= Resiliency in % of total reserves

Note: Figures relating to financial year 2022 and prior are according to IFRS 4, figures for 2023ff are according to IFRS 17; Primary Insurance is the sum of Corporate & Specialty, Retail International and Retail Germany, excluding Talanx AG 1 Resiliency embedded in best estimate for P/C net claims reserves (undiscounted), before taxes and minorities which is defined as the difference between booked reserves (based on Talanx' own best estimates) and WTW analysis. WTW calculation based on data provided by Talanx. 2023 figures are based on IFRS 17 without considering discounting to allow comparability with IFRS 4 figures of previous years

Primary Insurance rising to new valuation levels

Development of Talanx market capitalization



Source: FactSet



¹ Primary Group (implied valuation) is here defined as Talanx market cap minus half of Hannover Re market cap

² P/E based on EUR 1,017m consensus expectation for net income (sum of Corporate & Specialty, Retail International and Retail Germany)



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Profits at new record level ...

Insurance revenue

in EURm

Group net income

in EURm

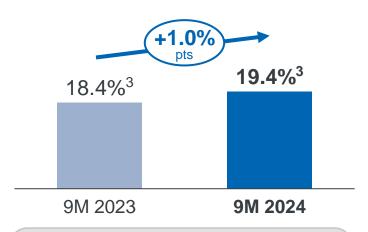
Return on equity



Primary Insurance remains key top-line driver²



Group earnings after 9M already exceed FY 2023 level



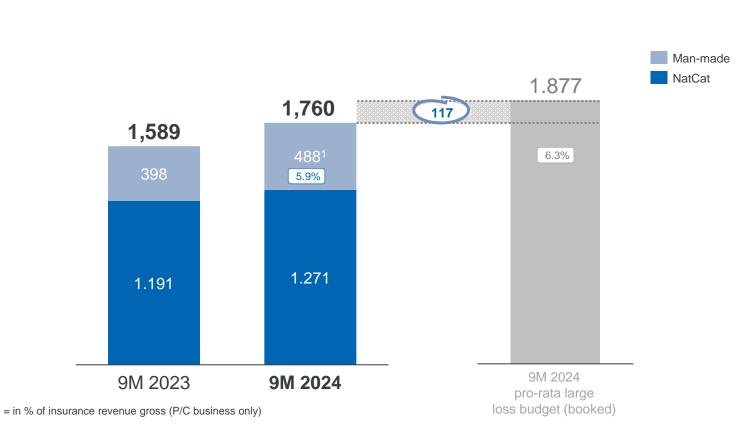
Strong technical profitability amplified by rising investment income

¹ Currency adjusted:13% | 2 YoY growth Primary Insurance +20% (excl. acquisitions: +8%) | 3 Return on equity for Q3 2023 = 19.0% and for Q3 2024 = 17.9% (Q3 2024 vs Q3 2023 = -1.0%pts)

... despite elevated large losses

Net large losses





TOP 3 large losses²

Flood Eastern Europe EUR 265m Hurricane Helene EUR 180m Flood Germany EUR 135m

Floods and rains dominating NatCat events in 9M – hurricane season strong but less severe than initially expected

> EUR 117m unutilised large loss budget available for Q4 2024

Note: Definition "large loss": In excess of EUR 10m gross in either Primary Insurance or Reinsurance 1 Includes EUR 100m losses booked for the collapse of the bridge in Baltimore | 2 Hurricane Milton is a Q4 2024 event

Corporate & Specialty

Profitable growth based on strong underwriting

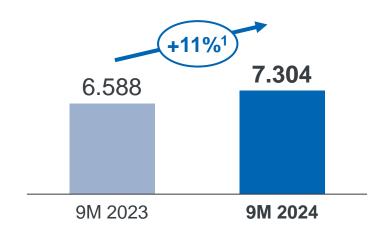
Insurance Revenue

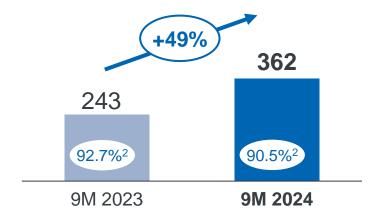
Group net income

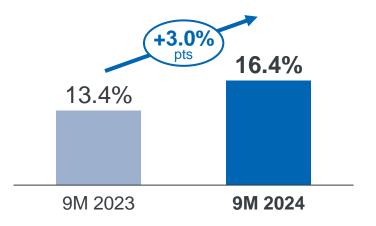
Return on equity

in EURm

in EURm







Rate changes compensate claims inflation

Strong underwriting performance despite elevated level of large losses³

Technical performance supported by improved investment income⁴

= Combined ratio (net / gross) Property / Casualty

¹ Currency-adjusted: +11% | 2 Combined ratio (net / gross): Insurance service expenses after reinsurance divided by insurance revenue before reinsurance | 3 Incurred large losses 9M 2024: EUR 313m (9M 2023: EUR 267m) translates into 4.3%-pts (9M2023: 4.1%-pts) vs booked budget 9M 2024 EUR 361m (9M 2023: EUR 283m) translates into 4.9%pts (9M 2023: 4.3%-pts); Q3 2024 incurred losses of EUR185m (Q3 2023: EUR 133m) translate into 7.4%-pts (Q3 2023: 5.6%-pts) 4 Net insurance finance and investment result improved from 9M 2023 EUR 22m to 9M 2024 EUR 65m; Rol 9M 2024: 2.5% vs Rol 9M 2023: 1.5%

Retail International

Strong growth in both top and bottom line

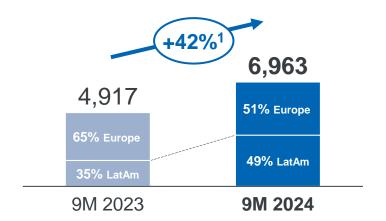
Insurance Revenue

Group net income

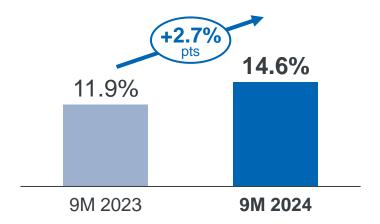
Return on equity

in EURm

in EURm







Double-digit organic growth¹ and better-balanced regional business split

Improved profitability despite
Nat Cat losses³ and
integration efforts related to
LatAm acquisition

Improved RoE despite partial (internal) equity funding of LatAm acquisition

= Combined ratio (net / gross) Property / Casualty

¹ Currency-adjusted: +51% (organic growth currency-adjusted: 18%) Accounting effect related to first-time consolidation of the LatAm acquisition overstates top-line growth by ca. 4%p | 2 Combined ratio (net / gross): Insurance service expenses after reinsurance divided by insurance revenue before reinsurance | 3 Floods in Eastern Europe (EUR 31m) and storms and floods in Chile (EUR 18m); 9M 2024 incurred large losses of EUR 72m translate into 1.1%-pts (9M 2023: EUR 32m translating into 0.7%-pts)

Retail Germany

Repricing and efficiency improvements not yet reflected in profitability

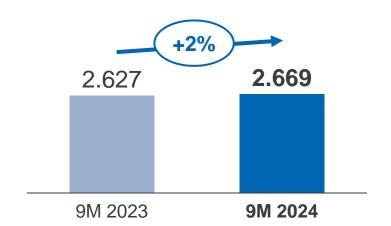
Insurance Revenue

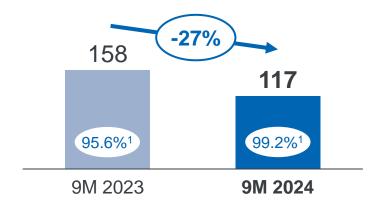
Group net income

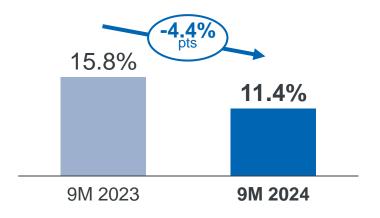
Return on equity

in EURm

in EURm







More selective underwriting and repricing for large parts of P/C portfolio

yet reflected in current year performance

On track for full-year guidance

⁼ Combined ratio (net / gross) Property / Casualty

¹ Combined ratio (net / gross): Insurance service expenses after reinsurance divided by insurance revenue <u>before</u> reinsurance | 2 RoE is including Asset Management contribution; RoE without Asset Management contribution was 14.2% for 9M 2023 and was 9.8% for 9M 2024

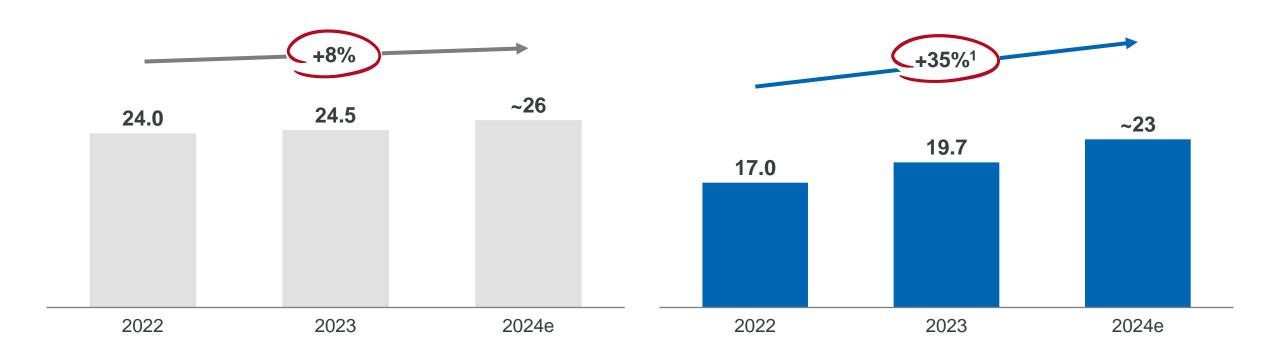
Reinsurance with strong top-line growth – Primary Insurance even stronger ...

Reinsurance

Insurance revenue, in EURbn

Primary Insurance

Insurance revenue, in EURbn



Note: All figures according to IFRS 17; Primary Insurance is the sum of Corporate & Specialty, Retail International and Retail Germany 1 Thereof ~20% organic growth; ~15% inorganic growth due to acquisitions



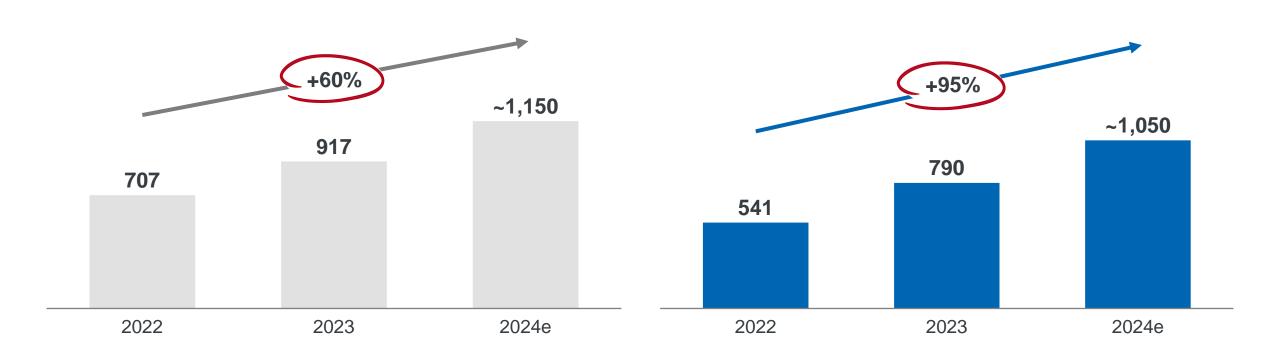
... with even higher bottom-line growth

Reinsurance

Net income, in EURm

Primary Insurance

Net income, in EURm



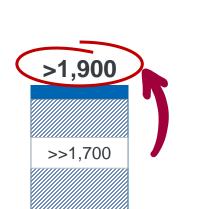
Note: Figures relating to financial year 2022 and prior are according to IFRS 4, figures for FY 2023ff are according to IFRS 17; Primary Insurance is the sum of Corporate & Specialty, Retail International and Retail Germany, without Corporate Operations; Group guidance 2024e = >1,900m EUR (incl. Corporate Operations)



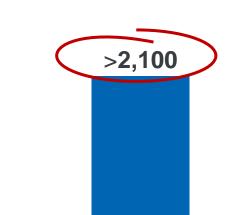
Net income ambition for FY 2025 more than EUR 2.1bn

Group net income

Dividend per share 2024



2024



2025



Exceeding and delivering initial target of EUR 1.6bn for FY 2025¹ one year early

Shifting gears with higher ambition level for next phase

EUR 2.70² (to be paid in 2025)

Note: All targets are subject to large losses not exceeding the large loss budget (EUR 2,435m for 2024), no turbulences on capital markets, and no material currency fluctuations. In addition, the targets may be subject to fluctuations due to the application of the new IFRS 9 accounting standard for the valuation of the investment portfolio.



¹ According to financial promises 2023-2025 communicated on Capital Markets Day 6th of Dec 2022 | 2 Subject to supervisory board and AGM approval



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Shifting gears to the next level ...

Strategy 2019-22 Strategy 2023-25 New mid-term targets **-Targets outperformed 1yr early Return on Equity All promises delivered Next level for Primary Insurance Resiliency strengthened Net income growth Global crises withstood Strong M&A – Liberty LatAm Dividends

Acceleration

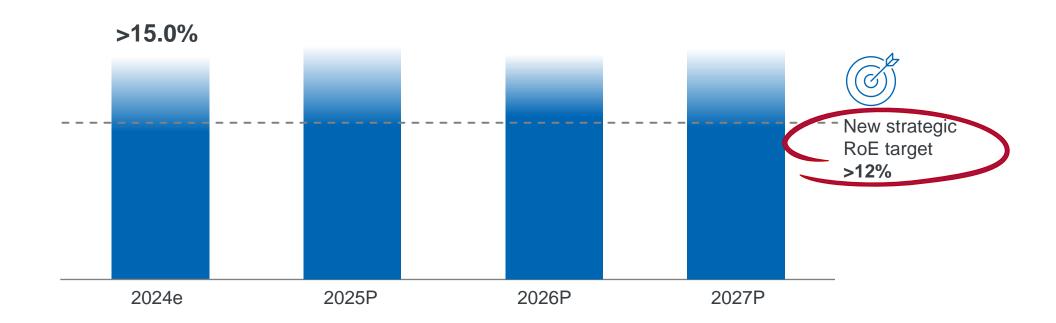


Next level

Stabilization

Maintaining high return on equity

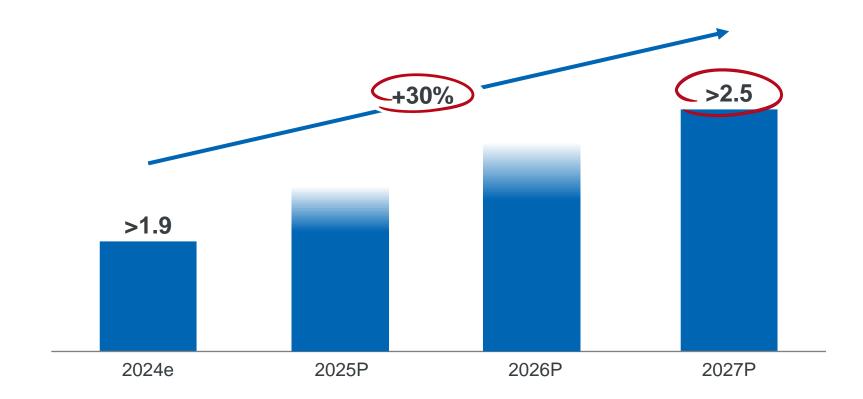
Return on Equity



Accelerating net income growth until 2027 ...

Net income

in EURbn



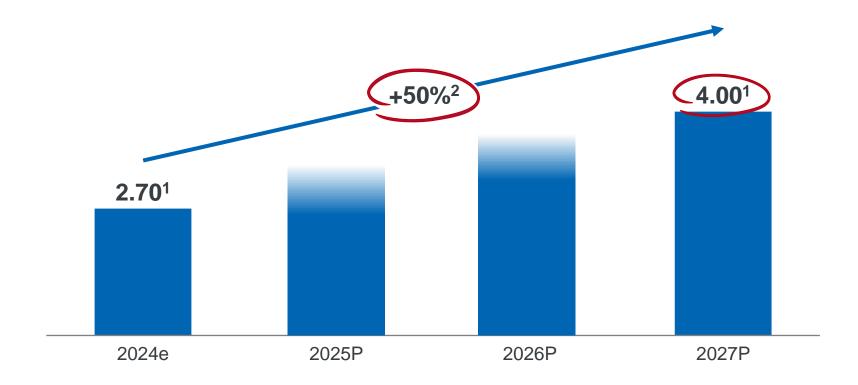
Note: 30% net income growth based on reported 2024 result; initial net income growth target 2022-2025 = +25%; CAGR (2024-2027) = ~10%



... with 50% dividend growth until 2027

Dividend

in EUR per share





¹ Subject to supervisory board and AGM approval; initial target for dividend growth 2022-2025 was +25%; CAGR (2024-2027) = ~ 14% | 2 Rounded

So dividends will grow faster than profits

Return on equity Net income Dividend As of Increase Increase 2024 2024 - 20272024 - 2027>12% +30% +50%

Note: Targets are relevant as of FY2024; targets are subject to large losses staying within their respective annual large-loss budgets as well as no occurrence of major turmoil on currency and/or capital market; net income growth target until 2027 with a net income 2024 baseline of >1,900 EURm; dividend growth target until 2027 with a dividend 2024 baseline of 2.70 EUR; dividend per share for 2027 paid in 2028; subject to supervisory board and AGM approval; CAGR (2024-2027): Net income = ~10%, dividend = 14%





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Talanx Primary Insurance and Reinsurance - contributions to net income

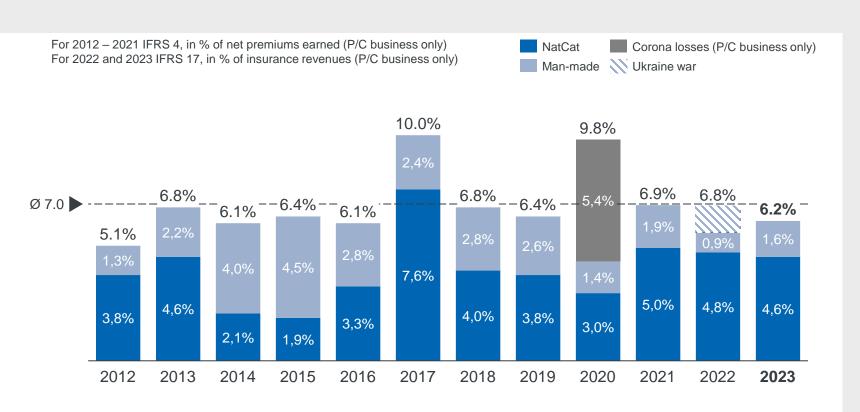
Net income attributable to Talanx AG shareholders, in EURm

		1	2	3		4		5	6	7	8
		Corporate & Specialty	Retail Germany	Retail International		imary rance	Reins	urance	Corporate Operations	Conso- lidations	Talanx Group
<u> </u>	2018	-16	102	161	247	31%	540	69%	-80	-4	703
	2019	103	133	164	400	39%	619	61%	-97	1	923
IFRS 4	2020	47	119	160	326	42%	442	58%	-117	-3	648
	2021	143	161	189	493	45%	609	55%	-105	14	1,011
	2022	177	150	214	541	43%	707	57%	-95	19	1,172
↑ IFRS 17 ↓	2023	351	161	277	790	46%	917	54%	-87	-38	1,581
	9M 2024	362	117	340	818	47%	915	53%	-162	21	1,592

Note: Primary Insurance is the sum of Corporate & Specialty, Retail Germany and Retail International. Percentages are calculated in percent of Group net income adjusted for Corporate Operations and Consolidation

Large loss history

Net large losses in relative terms



Largest NatCat losses in 2023:

- Italy storm / hail EUR 354m
- Türkiye earthquake EUR 315m
- Mexico hurricane "Otis" EUR 171m

Note: Definition "large loss": In excess of EUR 10m gross in either Primary Insurance or Reinsurance

Large loss detail 2023

Net losses in EURm, 2023 (2022)	Corporate & Specialty	Retail Germany	Retail International	∑ Primary Insurance	Reinsurance	Corporate Operations	Talanx Group
TOP 10 NatCat							
1. Storm and hail, Italy (July)	11.0		5.0	16.0	313.1	25.0	354.1
2. Earthquake, Türkiye (February)	18.1		7.5	25.6	270.1	19.2	314.9
3. Hurricane "Otis", USA / Mexico, (October)	7.2		5.8	13.0	142.2	15.7	170.9
4. Forest fires "Maui" Haiwaii, USA (August)					96.8		96.8
5. Earthquake, Morocco (September)					73.5		73.5
6. Cyclone "Gabrielle", New Zealand (February)	0.2			0.2	67.1		67.3
7. Storm "Lambert", Germany (June)	16.1	24.0		40.2	12.7	7.8	60.7
8. Flood "Auckland", New Zealand (January / February)				46.8		46.8
9. Heavy rain, Slovenia / Austria (August)	15.7			15.7	28.3		44.1
10. Storm and flood, Australia (December)	0.2			0.2	43.8		44.0
Sum NatCat (total ¹)	122.2 (270.4)	49.9 (36.2)	21.9 (8.5)	194.0 (315.0)	1,347.7 (1,205.1)	69.6 (8.3)	1,611.3 (1,528.5)
Property	166.7	20.0	13.2	199.9	197.6	37.5	435.0
Aviation	25.2			25.2	36.9		62.1
Transport	19.7			19.7	13.8	1.4	34.9
Credit					24.6		24.6
Sum other large losses	211.5 (74.5)	20.0 (10.0)	13.2 (8.6)	244.7 (93.1)	272.9 (169.7)	38.9 (17.3)	556.6 (280.0)
Russian war in Ukraine				(36.3)	(330.9)		(367.2)
Total large losses	333.7 (381.2)	69.9 (46.2)	35.1 (17.1)	438.8 (444.4)	1,620.5 (1,705.7)	108.5 (25.6)	2,167.9 (2,175.7)
Pro-rata large loss budget	365.0	45.0	15.0	425.0	1,725.0	50.0	2,200.0

Note: Definition "large loss": in excess of EUR 10m gross in either Primary Insurance or Reinsurance.

1 In total 27 NatCat large losses at group level in 2023



Large loss detail 9M 2024

Large losses still below pro-rata budget

Net losses in EURm, 9M 2024 (9M 2023)	Corporate & Specialty	Retail Germany	Retail International	∑ Primary Insurance	Reinsurance	Corporate Operations	Talanx Group
TOP 10 NatCat							
Flood, Eastern Europe (Sep)	3.2		30.9	34.1	225.0	5.5	264.6
Hurricane "Helene", USA (Sep)	50.0			50.0	130.0		180.0
Flood, Germany (May/June)	30.0	21.3		51.3	81.7	2.2	135.2
Flood, Brazil (Apr/May)	47.0		10.6	57.6	56.7	14.6	128.9
Flood, Dubai (Apr)	1.7			1.7	120.8		122.6
Hurricane "Beryl", USA (Jun/Jul)					73.5		73.5
Hurricane "Debby", USA & Canada (Aug)					54.4		54.4
Hailstorm "Calgary", Canada (Aug)					50.7		50.7
Earthquake, Taiwan (Apr)	5.6			5.6	34.6		40.2
Flood and tornadoes, USA (Apr/May)	3.2			3.2	34.4		37.5
Sum NatCat (total)	145.6 (133.4)	24.8 (21.5)	62.4 (18.5)	232.8 (173.4)	1,013.9 (968.1)	24.8 (50.5)	1,271.4 (1,192.0)
Sum man-made ¹	167.7 (133.7)	12.1 (0)	9.3 (13.1)	189.1 (146.8)	290.3 (235.6)	9.0 (15.1)	488.4 (397.5)
Total large losses ¹	313.3 (267.1)	37.0 (21.5)	71.6 (31.6)	421.9 (320.2)	1,304.2 (1,203.6)	33.8 (65.6)	1,759.9 (1,589.5)
Pro-rata large loss budget	360.9 (282.7)	33.8 (33.8)	20.4 (11.3)	415.0 (327.7)	1,409.4 (1,327.6)	52.5 (37.5)	1,876.9 (1,692.8)

Note: Definition "large loss": in excess of EUR 10m gross in either Primary Insurance or Reinsurance.

1 Includes EUR 100m losses booked for the collapse of the bridge in Baltimore | 2 Hurricane Milton is a Q4 2024 event



Resiliency embedded in best estimate for P/C net claims reserves^{1,2}

In EURm

In % of net reserves

As of year end, undiscounted

	2019	2020	2021	20225	2023
Talanx Primary Group ³	738	1,020	1,221	1,161	1,542
Reinsurance (Hannover Re)	1,456	1,536	1,703	1,378	2,057
Talanx net ⁴	2,194	2,687	3,023	2,643	3,704

As of year end, undiscounted

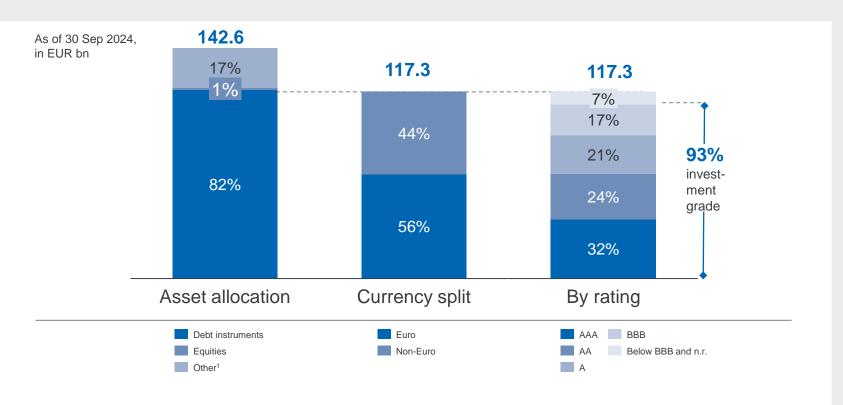
	2019	2020	2021	2022 ⁵	2023
Talanx Primary Group ³	6.2%	8.4%	8.8%	7.4%	8.8%
Reinsurance (Hannover Re)	5.6%	5.6%	5.2%	3.6%	5.0%
Talanx net ⁴	5.8%	6.8%	6.5%	4.9%	6.3%

talanx.

¹ Resiliency embedded in best estimate defined as the difference between booked reserves (based on Talanx' own best estimates) and WTW analysis. WTW calculation based on data provided by Talanx. 2023 figures are based on IFRS 17 without considering discounting to enable comparability with IFRS 4 figures of previous years. | 2 Before taxes and minorities | 3 Talanx Primary Group, excluding Talanx AG | 4 Sum of Hannover Re, Talanx Primary Group, Talanx AG (not consolidated) 5 Excludes EUR 5m related to Hungarian entity which was deconsolidated in 2023

Unchanged low-beta strategy with high-quality investment portfolio

Investments for own risk



Main part (82%) of assets invested in debt instruments

Debt instruments mainly (93%) invested in investment grade

Market value of debt instruments started to increase with declining interest rates

Note: "Below BBB and n.r." includes non-rated bonds 1 Includes mainly private equity, real estate and infrastructure investments



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21 January 2025

UniCredit & Kepler Cheuvreux German Corporate Conference, Frankfurt

07 February 2025

Preliminary FY 2024 results

19 March 2025

FY 2024 results

20 March 2025

Morgan Stanley European Financials Conference, London

08 May 2025

Annual General Meeting (virtual)

15 May 2025

Q1 2025 results

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Microsoft Teams You can reach us also via video conference



Details on reserve review by WTW

(as per pages 15 and 37 of this presentation)

- WTW was separately engaged by Talanx AG and Hannover Rück SE to review certain parts of the undiscounted loss and loss adjustment expense reserve from the
 consolidated financial statements in accordance with IFRS as at each 31 December from 2019 to 2023. Life and health (re-)insurance business is excluded from the scope of
 this review.
- WTW's results referenced in this presentation are based on assumptions as to the future. It should be recognised that actual future claim experience is likely to deviate, perhaps materially, from WTW's estimates. This is because the ultimate liability for claims will be affected by future external events; for example, the likelihood of claimants bringing suit, the size of judicial awards, changes in standards of liability, and the attitudes of claimants towards the settlement of their claims.
- WTW's analysis does not anticipate any extraordinary changes to the legal, social, inflationary or economic environment, or to the interpretation of policy language, that might affect the cost, frequency, or future reporting of claims. In addition, WTW's estimates make no provision for potential future claims arising from causes not substantially recognised in the historical data (such as new types of mass torts or latent injuries, terrorist acts), except in so far as claims of these types are included incidentally in the reported claims and are implicitly developed.
- Sharp increases in inflation in many economies worldwide have resulted from rises in energy, food, component and raw material prices driven by wider economic effects of heightened geopolitical instability with increased possibilities of hitherto unexpected conflict escalation from the Russia-Ukraine and Israel-Gaza conflicts in combination with factors such as supply chain disruptions and labour shortages. Longer term implications for inflation remain uncertain. WTW's analysis makes no explicit allowance for extraordinary future effects that may result from the above factors or other emerging shocks on the projection results.
- In accordance with its scope, WTW's estimates are on the basis that all of Talanx AG's and Hannover Rück SE's reinsurance protection will be valid and collectable. Further liability may exist for any reinsurance that proves to be irrecoverable.
- WTW's estimates are in Euros based on the exchange rates provided by Talanx AG and Hannover Rück SE as at each 31 December evaluation date. However, a substantial
 proportion of the liabilities is denominated in foreign currencies. To the extent that the assets backing the reserves are not held in matching currencies, future changes in
 exchange rates may lead to significant exchange gains or losses.
- In its review, WTW has relied on audited and unaudited data and financial information supplied by Talanx AG, Hannover Rück SE and their respective subsidiaries, including information provided orally. WTW relied on the accuracy and completeness of this information without independent verification.
- WTW's analysis relies on data provided by Talanx as of each 31 December. The analysis may not reflect claim development or all information that became available after the valuation dates and the results, opinions and conclusions referenced herein may be rendered inaccurate by developments after the valuation dates.
- Except for any agreed responsibilities WTW may have to Talanx AG or Hannover Rück SE, WTW does not assume any responsibility and will not accept any liability to any third party for any damages suffered by such third party arising out of this commentary or references to WTW in this document.

Source: WTW

Qualifications and caveats

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Presentations of the company usually contain supplemental financial measures (e.g., return on investment, return on equity, gross/net combined ratios, solvency ratios) which the Company believes to be useful performance measures but which are not recognised as measures under International Financial Reporting Standards, as adopted by the European Union ("IFRS"). Therefore, such measures should be viewed as supplemental to, but not as substitute for, balance sheet, statement of income or cash flow statement data determined in accordance with IFRS. Since not all companies define such measures in the same way, the respective measures may not be comparable to similarly-titled measures used by other companies.

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